

Informal Request for Proposals

School Zone Speed Detection System

RFP No. 2024-02

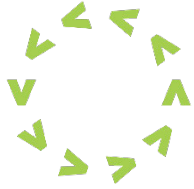
February 16, 2024

Prepared for:
City of Doral

Submitted by:
Verra Mobility
1150 North Alma School Road
Mesa, Arizona 85201
Phone: 480.443.7000
Fax: 480.596.4501
www.verramobility.com



**VERRA
MOBILITY**



**VERRA
MOBILITY**

Informal Request for Proposals

School Zone Speed Detection System

RFP No. 2024-02

Date: February 16, 2024

Prepared for:

City of Doral

Submitted by:

Verra Mobility

1150 North Alma School Road

Mesa, Arizona 85201

Phone: 480.443.7000

Fax: 480.596.4501

www.verramobility.com

Point of Contact:

Orlando Torres

Director of Account Management

Phone: 786.837.4981

Fax: 480.596.4501

Orlando.Torres@verramobility.com

1. Proposal Submission Form

We have completed the proposal submission form and have provided it on the following pages.

**PROPOSAL SUBMISSION FORM
SPEED CAMERA DETECTION SYSTEM**

Date Submitted	2/9/2024		
Company Legal Name	American Traffic Solutions, Inc. dba Verra Mobility		
State of Incorporation	Kansas		
Date of Entity Formation	4/22/1992		
Entity Type (select one)	<input checked="" type="checkbox"/> Corporation / <input type="checkbox"/> Partnership / <input type="checkbox"/> LLC / <input type="checkbox"/> Other:		
Corporate Address	1150 North Alma School Road, Mesa, Arizona 85201		
Office Location <i>if different than above</i>	1150 North Alma School Road, Mesa, Arizona 85201		
Taxpayer I.D. No.	48-1114931		
Authorized Representative Name and Title	Kristen Young, Deputy General Counsel		
Contact Name and Title <i>if different than above</i>	Orlando Torres, Director of Account Management		
Contact Phone No.	786.837.4981	Email	Orlando.Torres@verramobility.com
How long has Proposer provided speed detection services?	15 + years		
Is Proposer's system compatible with Vigilant-Motorola automated license plate reader (ALPR) systems?	Yes. Our solution is compatible with Vigilant-Motorola ALPR.		

PROPOSAL DETAILS. Please provide a narrative response to the following questions. Images/graphs may be added for reference, at proposer's discretion. However, please limit your complete response to the below questions (including any images/graphs) to a maximum of ten (10) pages.

1. Describe Proposer's experience providing speed detection services, including: (i) identifying all Proposer's government contracts for speed detection services, and (ii) specifying all competitively awarded contracts for speed detection services between Proposer and public agencies or purchasing cooperatives.
2. Describe firm's operating model including citation, billing, appeals process, and remittance to the City.
3. Specify proposed implementation process and timeline from award and contract execution to speed detection commencement, including without limitation any proposed steps and associated timeframes for permitting, construction, installation, public awareness campaigns, etc., as applicable.
4. Specify Proposer's financial proposal, including the following:
 - a. Specify proposed payment terms, including all applicable increases. The proposed payment terms must clarify whether the revenue share will be pursuant to a flat fee, percentage fee, or other. Failure to specify a cost to be incurred by the City or otherwise taken from the City's proportion of fees paid per infraction under Florida Statutes shall be an affirmation that Proposer is incurring such cost.
 - b. Identify any investment of the City, if any.
 - c. Identify any limitations on the City's right to terminate for convenience, including any monetary penalties or expenses that may be incurred as a result of early termination.
5. Specify any other features of Proposal that the City should consider.

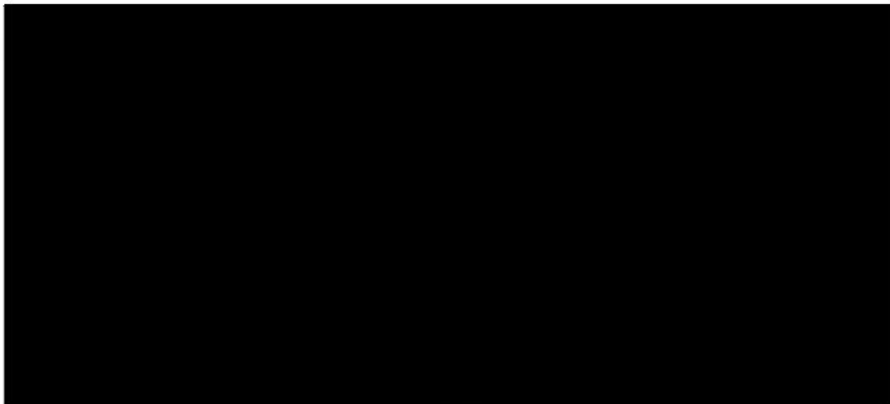
2. Verra Mobility Response to Questions

1. Describe Proposer's experience providing speed detection services, including: (i) identifying all Proposer's government contracts for speed detection services, and (ii) specifying all competitively awarded contracts for speed detection services between Proposer and public agencies or purchasing cooperatives.

Verra Mobility is the number one automated enforcement safety camera provider in the industry with approximately 10,000 red-light, speed, stop-arm, and bus lane safety cameras installed in nearly 270 communities and school districts across North America. This number is four to five times larger than our closest competitor. In the U.S. alone, we, together with our affiliates, process more than four million automated enforcement events per month from U.S.-installed camera systems, and we send approximately 1.4 million potential violations per month to our customers for their review and decision.

We bring unmatched knowledge of Florida and Miami-Dade County as well because we currently support automated enforcement safety programs for 31 municipalities in the state, including multiple programs within a short distance of the City of Doral. We are also a partner with intimate knowledge of the City itself as a recent red-light program provider to Doral. Many team members are locally based, with some bringing over 11+ years of experience serving in law enforcement in Miami-Dade County and in adjacent locations. Our **local team** consists of account management, licensed engineers, a construction manager and technicians. Verra Mobility has key relationships with Miami-Dade County, Florida Power and Light (FPL), and Florida Department of Transportation (FDOT) District 6 to ensure permits are issued on time and schedules are met.

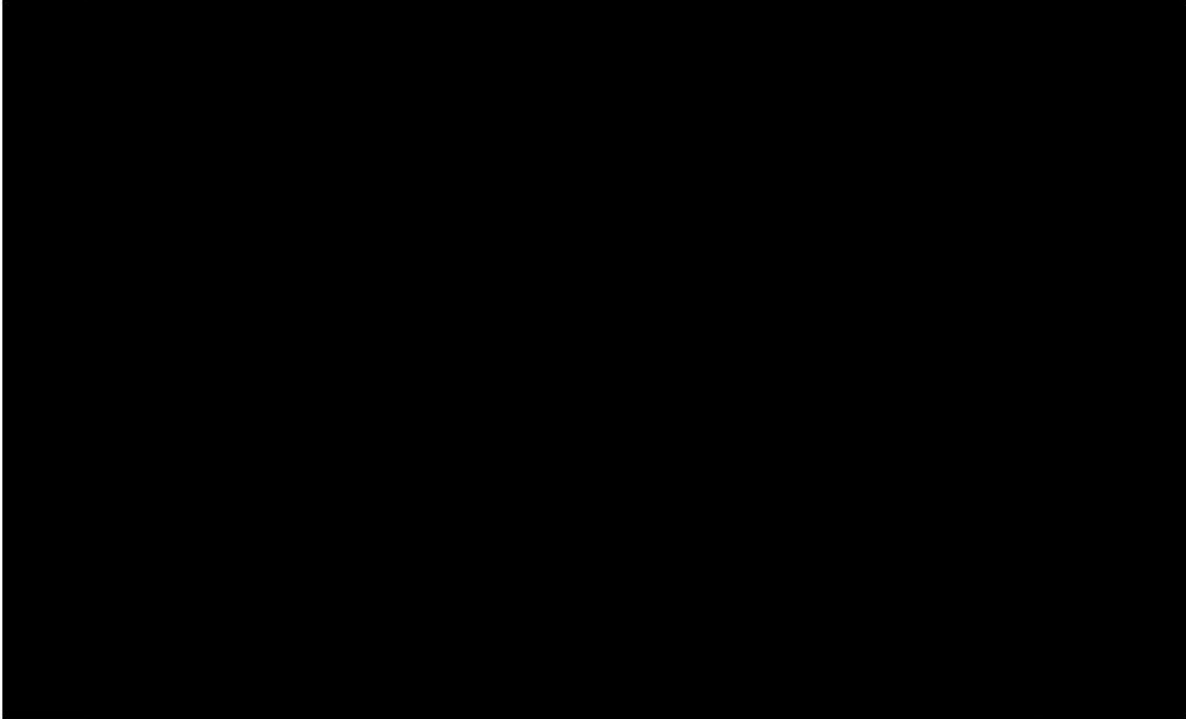
Our company works as your partner, offering institutional knowledge and stability. We are a long-term service provider with 20 years in the industry, and we were recently recognized and added to the S&P SmallCap 600 index. For Doral, this means having an ally who will be able to serve your enforcement



needs now and into the future with no interruptions and limited risk. We are also a public company, which means greater transparency into our corporate governance and financial accounting practices. This global footprint and financial strength give us the capacity to deliver more efficiently than newly established competitors that may lack the resources needed to ramp up implementation or provide the latest modern equipment.

Our strong history with clients has led to an over 95 percent renewal rate. Examples of safety camera and red-light clients outside of the Florida clients mentioned above include but are not limited to Norfolk, Virginia Beach, and Falls Church, Virginia; New York City, New York; Baltimore, Baltimore County, and Howard County, Maryland; Washington, D.C.; Clayton County, Georgia; Montgomery, Alabama; Memphis, Tennessee; Baton Rouge and New Orleans, Louisiana; Chandler, Mesa, and Scottsdale, Arizona; Colorado Springs, Colorado; San Francisco, California; and Seattle and Spokane, Washington.

The following map includes a listing of our automated enforcement clients for all of our products (only limited by legislation) in North America.



We provide the full listing of all of our government contracts for speed detection services including all competitively awarded contracts within Appendix A – List of Clients.

2. Describe firm’s operating model including citation, billing, appeals process, and remittance to the City.

Verra Mobility provides cutting-edge camera technology and a reliable back-end processing platform to hundreds of clients that process millions of events every year. Our proposed offering to the City is the latest in the industry, making processes such as citations, billing, appeals, and remittance simple and easy. Our platform is already familiar to the City of Doral and has been successful throughout the U.S. Our proposed solution includes new technology that provides enhanced back-office capabilities beyond solely the violation for a true end-to-end solution.

Most critically, we provide the experience of our staff, a local presence, and an account management team that is set up to build, maintain, and support the program through all phases. For your program, multiple key staff have been assigned, including Director of Account Management Orlando Torres – who brings 18 years of automated enforcement experience – and Senior Account Manager Placido Diaz, a seasoned law enforcement professional and former head chief of police for an adjacent agency that worked together with Doral. This provides us with a unique understanding of your traffic needs and the value of the program for investigative purposes, allowing our team to proactively address issues. This also allows us to maximize law enforcement capabilities by delivering force multiplier solutions. In addition, we use local partners that add additional support to our programs throughout South Florida and Miami-Dade.

Both Orlando and Placido have vast experience in Miami-Dade County, are bilingual, and are local experts who will engage with the City to provide immediate, in-person support. They

also both bring expertise in multiple types of safety product solutions. Our team offers a local presence and an understanding of your environment gained through over 40 years of experience in South Florida. This experience ensures the highest level of understanding, communication, and accountability for the program.

The pairing of our technology, processes, and personnel allows us to offer a true end-to-end solution to Doral, complete with features such as robust reporting and information systems, all with organized, auditable, and easily accessed functionality – providing the simplest proven solution to address and change dangerous driver behavior in the City.

We detail our advanced back-office platform, our cutting-edge camera systems, and our all-encompassing program services in the subsections that follow.

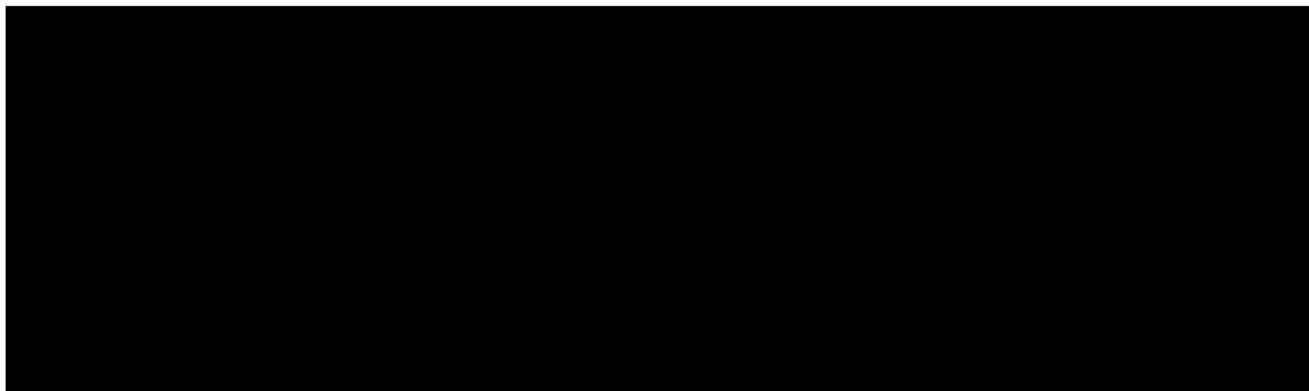
Citation and Billing Process through our Smart Mobility Platform

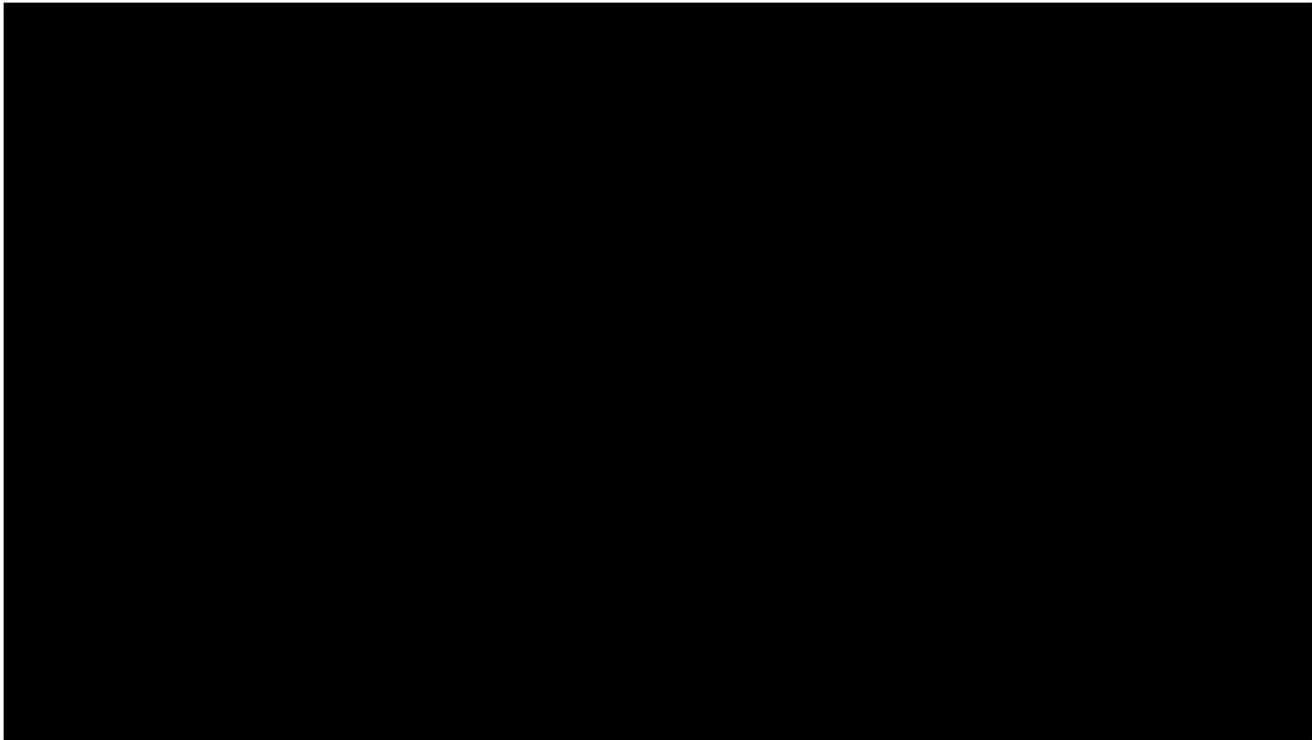
Our Smart Mobility Platform is a robust, web-enabled, and fully secure back-office system (BOS). This feature-rich, easy-to-use product automates many portions of the enforcement process from event capture to citation prosecution, thereby increasing efficiency and reducing operating costs. The system has been designed and proven to support the accurate processing of traffic events for enforcement programs across the United States. We maintain the resources necessary to handle a high volume of event processing activity.

Our BOS's event processing module is the engine that transforms the digital evidence that is securely transmitted and captured at the roadside into prosecutable events and then delivers them to the offenders through:

- ✓ **Image and video delivery:** All enforcement camera events are securely delivered to us via wired and wireless communications
- ✓ **Data evaluation:** Through a combination of video analytics and processing automation, the roadside data is evaluated against a set of customer-defined rules and delivered into an evidence package, permitting the customer to quickly evaluate whether a violation occurred and to issue a citation
- ✓ **Law enforcement notifications:** Event data is forwarded to law enforcement and includes images and video, a close-up license plate image, and vehicle owner registration information. The platform and notifications will be very familiar to the Police Department due to our previous photo enforcement partnership and work.
- ✓ **Determination process:** Officers are provided a complete review package with all pertinent information on one page that can then be approved or dismissed. This process, known by many officers through our previous automated enforcement program, is both simple and secure.

The following is a step-by-step description of the citation, billing, and reconciliation process.





Events are reviewed, pre-processed, and queued for law enforcement’s (LE) review and determination as to whether a violation occurred. LE gives instructions to Verra Mobility using a Business Rules Questionnaire (BRQ) that directs us to follow your preferred program operating procedures and ensures compliance with Statute requirements at all levels.

The following table describes the advantages of our back-office system.

Activity	Advantages
Image Crop (V1) - Verra Mobility ensures high quality and high-volume event capture in accordance with City business rules	High quality and high-volume event review: <ul style="list-style-type: none"> > Auto and manual processing > High volume – inhouse and outsourced processing options > Screen exempt vehicles automatically and/or manually > Image enhancement
DMV - Verra Mobility provides advanced DMV lookup capabilities to ensure high success in matching events to registered owners	High success in DMV returns with advanced features: <ul style="list-style-type: none"> > Pre-lookup verification > Failed return management (auto-retry, auto-switching, reprocessing of no-return) > National Change of Address verification (optional) > Undeliverable mail reprocessing (skip trace)
Verify Notice (V2) - Verra Mobility continues to ensure high quality and high volume with a second verification of event capture and registered owner details	High quality and high-volume event review: <ul style="list-style-type: none"> > Auto and manual processing > High volume – inhouse and outsourced processing options > Image enhancement > Registered owner verification > Send to supervisor, re-crop

Appeals and Customer Service Functionality - As shown in the previous workflow, violators can request a hearing or appeal via our easy-to-use customer service website.

Each citation is printed with directions for the violator to access our online platform and includes a unique PIN for the violator to use when securely accessing the site. The public-facing website is customized for the City to display a unique background image, frequently asked questions (FAQ), and general program information.



This website can be used to view evidence. It contains a direct link to an external website to allow violators to make a payment, schedule a hearing, or obtain more information on the program. Our website has the ability to translate content into Spanish – with the option to translate into other languages as well – to provide a user-friendly experience for violators whose native language is other than English.

Remittance - As part of the program implementation process, the City of Doral will select from our available Service Tiers in order to offer payment options via our payment channel partners. These will be fully explained upon award.

We offer full turnkey payment processing and service options (i.e., credit cards, PayPal, etc.) to constituents including phone payments, lockbox services, web payments, and fund deposits allowing for an end-to-end solution for payments.

Additional Functionality and Services Offered

In addition to the functionality summarized in the sections above, Verra Mobility offers a full end-to-end solution that covers all scope items listed within the IRFP:

- > **Printing and mailing** – Once an event is confirmed and approved by law enforcement, the back-office system automatically queues the citation for printing and mailing. Verra Mobility mails all approved citations by First Class Mail following the City's requirements and includes a self-addressed return envelope with a designated address.
- > **Reporting** - Our BOS has data-rich reporting tools including a business intelligence (BI) suite and ad-hoc report capabilities. Our Power BI reports provide enhanced analytics for the life of the program, offering historical trending information to aid in program decision-making. The detailed ad hoc reports, charts, and graphs can be created by authorized users allowing self-service resulting in a quicker turnaround. This near-real-time data helps users monitor key program details and provides program statistics to stakeholders on demand.
- > **Communications and Public Outreach** - As Florida's leading safety program provider and long-time partner to Doral, we remain committed to your program's success. Our communications strategy draws from our deeply rooted experiences in Doral and South Florida, where we have consistently delivered impactful campaigns to diverse communities. We have successfully partnered with your PIO, Maggie Sanchez, local media channels, print and local TV news, social media platforms and web-based outreach platforms to deliver a successful bilingual public awareness campaign tailored to meet the needs of the City of Doral residents as well as commuters. The program is supported by our two local Senior Account Managers, both longtime residents who have raised families and have been a part of the South Florida community for many years working in and around the Doral Community. This gives them a unique perspective and understanding of their needs and values. From bilingual content and public service

announcements to targeted outreach through local media, we specialize in crafting messages that connect with all members of the community. In particular, our experience partnering with Doral to reach its Spanish-speaking audiences has been invaluable. That's why we go above and beyond to ensure public awareness with tailored messaging and bilingual content and facilitate connections to local news outlets like Spanish talk radio stations. With our deep ties to the community – from the team members who grew up and raised families locally to the rich experiences we collaborated on to reach the public with a bilingual media strategy for past safety programs – we know how to support your needs. Throughout our partnership, we have proven we can uniquely deliver results that make a real difference in Doral and drive meaningful change.

- > Training – Verra Mobility is committed to excellence; therefore, our training is designed to deliver content that is specific and relevant to the program the City will operate. Our training includes facilitator-led sessions that may occur onsite or virtually. Each course is accompanied by digital or printed training materials on the topics or functions covered.
- > Court Support – Verra Mobility fully supports and will provide ongoing expert testimony, as reasonably necessary, at contested court hearings. We offer highly qualified and experienced expert witnesses including our local Account Manager, who can testify to system functionality, accuracy, event processing, and chain of custody.
- > System maintenance and monitoring – Our program includes preventative maintenance, onsite maintenance, emergency maintenance, system monitoring, and diagnostics.
- > IT Service/Help Desk – The City will have access to our IT Service/Help Desk. The City can also contact its assigned Client Support Specialist (CSS) by email or phone, and the CSS will respond as soon as possible to help resolve issues or answer questions.
- > IVR System – We support a bilingual (English/Spanish) 24/7 IVR system, which allows the public to make inquiries using their citation number or license plate number.
- > Call Center – Verra Mobility includes a toll-free number on each citation to speak with live, bilingual customer service representatives. The call center is available to answer calls Monday through Friday, 8:00 a.m. to 8:00 p.m. Eastern time.
- > Citizen Inquiries – Verra Mobility staff members are available to respond to citizen inquiries and offer bilingual support outside of the call center, such as those received via fax, email, or through the public-facing website.

Camera System and Additional Services - In addition to our robust back-office platform, our edge technology plays an integral role in the success of our programs. Details on our state-of-the-art system follow.

Speed Enforcement Safety Solution

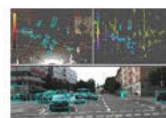
Verra Mobility's fixed safety cameras provide effective and continuous enforcement at dangerous and sensitive locations. Our speed safety enforcement technology from our proposed system represents the best solution for the City of Doral based on the following features:

- > 4D radar technology that can detect and track over 100 objects in all weather conditions
- > Independent, secondary speed verification through image processing for high accuracy

- > High-definition video (up to 4K)
- > Highly accurate lane designation technology
- > Self-service video retrieval and live intersection video streaming (with optional subscription)¹
- > High-resolution cameras that capture clear event images day and night
- > LED illumination that minimizes visible light and is respectful to drivers
- > Digital signature at time of capture along with internal system self-checks
- > Dedicated ALPR camera to enhance the value of data collection with our ALPR partners¹
- > Remote system monitoring
- > A secure chain of evidence with digital signature at time of capture and data encryption for delivery to the back-office system



- LEADING TECHNOLOGY**
A single, multifunctional edge solution packed with the latest detection, video, and LED/IR components.
- HIGH ISSUANCE RATES**
100+ vehicles detected across multiple lanes, including approaching and departing traffic.
- SIMPLICITY & FLEXIBILITY**
Different configurations and deployment types address evolving road safety needs.
- OPTIMAL ENFORCEMENT**
Integrated edge and software solution enable improved safety outcomes.



Features	4D Tracking Radar	Single Point LIDAR
Operational Range:	300 feet	246 feet
Measures Distance, Angle, Speed of Vehicles	Highly tolerant	Very sensitive
Concurrent & Simultaneous Violation Capture	Up to 300	No
Impact of vehicle shape (convex/concave)	No impact	Highly impacted
Secondary Speed Validation	Yes	No

Why it matters for the City:

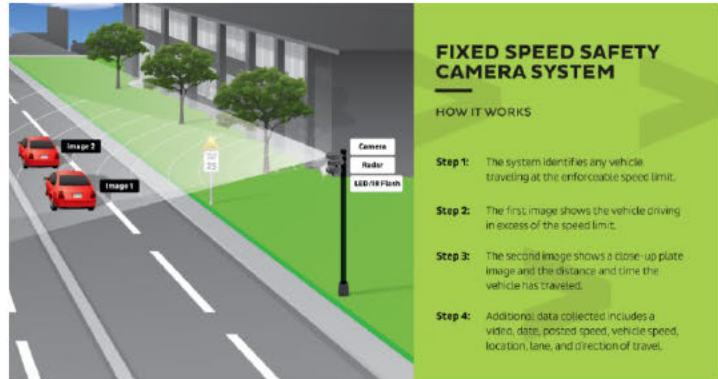
Features	Benefits
Industry leading camera enhancement algorithms to make the captured detail clearer for adjudication and processing purposes. Camera software interfaces with all connected systems, captures images, and packages all the relevant information into event files.	High enforcement rates – Our image enhancement technology means that details such as number plates, can be deciphered and used for enforcement purposes.
Latest generation camera sensors allow low-light and inline flash imaging to capture vivid scenes and readable plates.	Superior image quality – This quality results in improved enforcement success rates due to a greater number of legible number plate images.
Independent, software-based secondary measurement of speed occurs on the system at the edge.	Increased detection and enforcement rates – 4D radar technology provides irrefutable evidence when detecting speed events; this approach is far superior to single-radar systems.
The 4D radar technology is unaffected by heavy rain or fog and utilizes a doppler speed measurement technique for highly accurate speed measurements.	Superior reliability and performance – The system is built on leading radar technology and is superior to other market offerings using laser-based detection. Radar is more accurate and effective than Lidar-based systems in harsh weather conditions such as rain, snow, or fog.

Our speed safety camera solution is installed roadside and pointed in the direction of vehicle travel to capture the rear of each offending vehicle as it enters the enforcement area, as

¹ Subject to allowability under Florida Statutes and FDOT guidelines

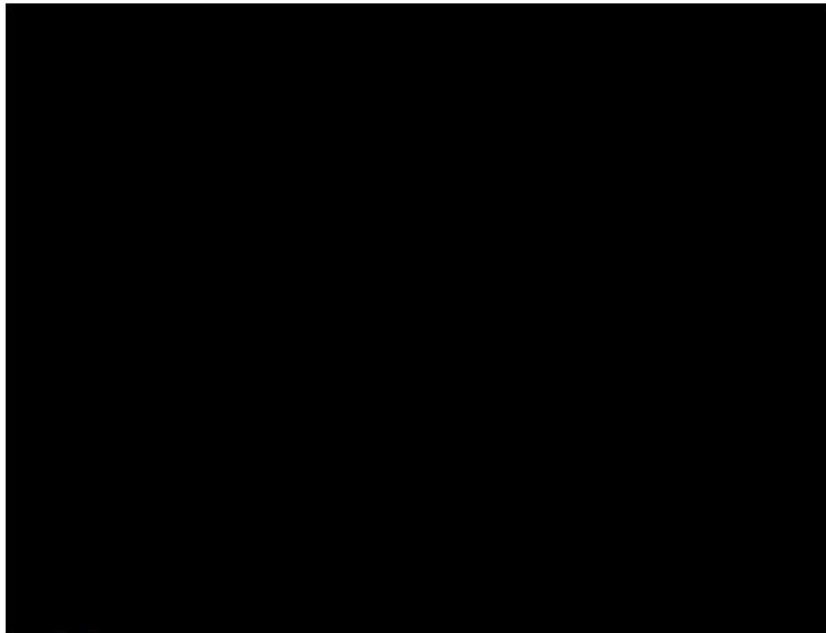
shown in the figure below. When the system tracks the vehicle to a subsequent image capture point, other images are captured for positive plate and vehicle identification.

Our solution is fully featured, offering integration with other platforms and technology including multiple ALPR providers such as Vigilant, Motorola, Rekor, and Flock. It is also available with video retrieval and live video. Our cameras include a new generational shift of capabilities with machine learning (ML) and computer vision capabilities. This functionality is detailed within our response to question 5 on additional features.



3. Specify proposed implementation process and timeline from award and contract execution to speed detection commencement, including without limitation any proposed steps and associated timeframes for permitting, construction, installation, public awareness campaigns, etc., as applicable.

The City can be assured that we have a well-thought-out process and a team to support the School Zone Speed Detection System implementation. We will provide a traditional project management structure to make sure we are always aligned and working to meet or exceed your expectations. We use honed project management methodologies to ensure we have absolute clarity on the delivery timeline, accountable actions, and identified risks for mitigation. As our client, you will have scheduled updates on the project's progress and the opportunity to contribute to ongoing project plan updates as needed.



Our project plan specifies the proposed timeline from award and contract execution to speed detection commencement, including permitting, construction, installation, and public awareness. Please note that Notice to Proceed (NTP) to Warning phase is a **total of 92 days**.

Our implementation process follows four-steps that includes a launch meeting to provide an overview of the project and identify roles and responsibilities of all stakeholders. This is followed by a two-part requirements-gathering process to establish the program's business rules. Third is the build stage, which includes site selection, site survey completion, permit acquisition, camera site construction and system installation, deployment and testing, and back-end setup. Lastly, the implementation process concludes at Go Live, which focuses on outreach and training.

4. Specify Proposer’s financial proposal, including the following: a. Specify proposed payment terms, including all applicable increases.

Verra Mobility is pleased to offer the City of Doral the following proposed revenue share pursuant to a percentage fee based on the City’s portion (\$60) of the fees per paid infraction under Florida Statutes:

Description	Cost
Fixed School Safety Camera Speed Detection System – the parties shall mutually agree on the number of Camera Systems to be installed.	32% of the \$60 per paid Citation paid to Verra Mobility (\$19.20) and City retains 68% of \$60 per paid Citation (\$40.80).

*Pricing excludes certified mailing fee cost of a Uniform Traffic Citation (UTC), which shall be charged at the actual US Postal Service cost plus \$2.00 per page per UTC. Proposed pricing is contingent on City operating the speed detection systems each school day and for the entire school day as allowed by Florida Statutes.

b. Identify any investment of the City, if any.

Our proposal is all inclusive. There is zero capital expenditure needed from the City.

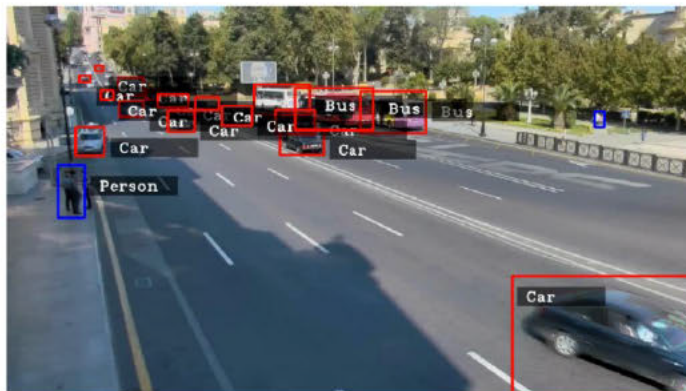
c. Identify any limitations on the City’s right to terminate for convenience, including any monetary penalties or expenses that may be incurred as a result of early termination.

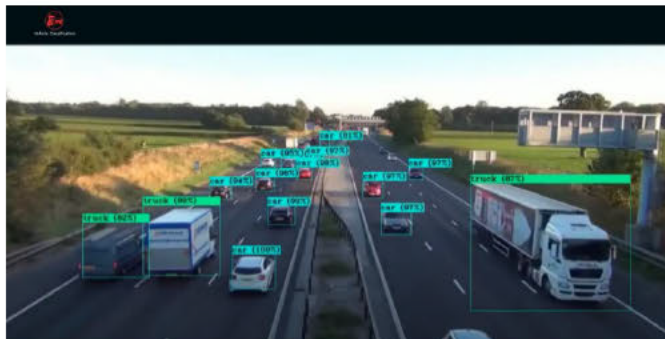
Verra Mobility recognizes the City may need to terminate for convenience. In this event, Verra Mobility would not charge the City any monetary penalties or expenses for the cost of the speed detection devices or back-office development. Verra Mobility would ask only for the opportunity to recover its actual installation and removal costs, up to \$8,000 per installed speed detection system straight-line amortized over the 60-month contract term.

5. Specify any other features of Proposal that the City should consider.

Verra Mobility offers additional features at no cost to the City including next generation camera capabilities, automatic license plate reader (ALPR) technology, and Verra Mobility video services, which all combine to provide seamless information to support the program. We are also adding a completely new service of the installation of up to 10 non-functional deterrent cameras designed as a force multiplier on the program, which will promote public safety and curb dangerous driving behavior. These deterrent cameras can be installed strategically at various locations throughout the City with great effect.

In terms of advanced camera technology, our offer includes the next generation of capabilities including machine learning (ML) and computer vision capabilities. With the new ML-based learning algorithms, our cameras are now able to build layers of value onto the enforcement camera with nothing more than a software update. This software-defined camera can count vehicles of a certain type, identify vehicle license plates, and recognize vehicle makes and models.





Our core mission is to enhance the safety of your community, and while our solutions have always been designed to maximize that functionality, our software-defined cameras have now become multifunctional: capable of listening for loud exhausts and identifying the offending vehicle. A network of cameras can provide true real-time average speed readings for city planners. Cities like yours can dispatch

emergency vehicles when an accident is detected, resulting in life saving minutes for emergency medicine.

Our proposed camera stands to revolutionize enforcement cameras because it is not a static solution in time. As Verra Mobility builds partnerships with data informatic services, we can retrofit deployed cameras with new capabilities without new hardware. As a customer of Verra Mobility, you can be assured that the value of our cameras will grow with time along with the needs of your community.

Automatic License Plate Reader - We offer an automatic license plate reader (ALPR) solution² powered by national providers. The ALPR solution is integrated into our camera systems, which allows us to provide the service without additional standalone cameras. Our safety cameras will appear as a new camera in the ALPR partner's portal and can be viewed without an additional subscription license. The cost of the ALPR license for our camera is managed by Verra Mobility.

Our ALPR solution includes real-time vehicle identification, HD color footage for both plate and vehicle recognition, fast hotlist alert notifications, and powerful investigative search capabilities. The solution is driven and managed by Artificial Intelligence-based machine learning software, enabling a smarter, comprehensive approach to any ALPR program. Verra Mobility's ALPR solution includes the following advanced features:

- > Recognition of vehicle plate number, state, make, model, color, and other attributes
- > State and local hotlists with Criminal Justice Information Services integration support
- > Easy-to-use web application with robust search, analytics, and reporting
- > AWS GovCloud data hosting and 30-day retention

Verra Mobility Video Services - Our fixed speed cameras have a self-service historical video retrieval and live video feed feature³. Verra Mobility video services enhance situational awareness for better video management and traffic data analytics, in line with the optional stand-alone video analytics discussed in the ALPR section.

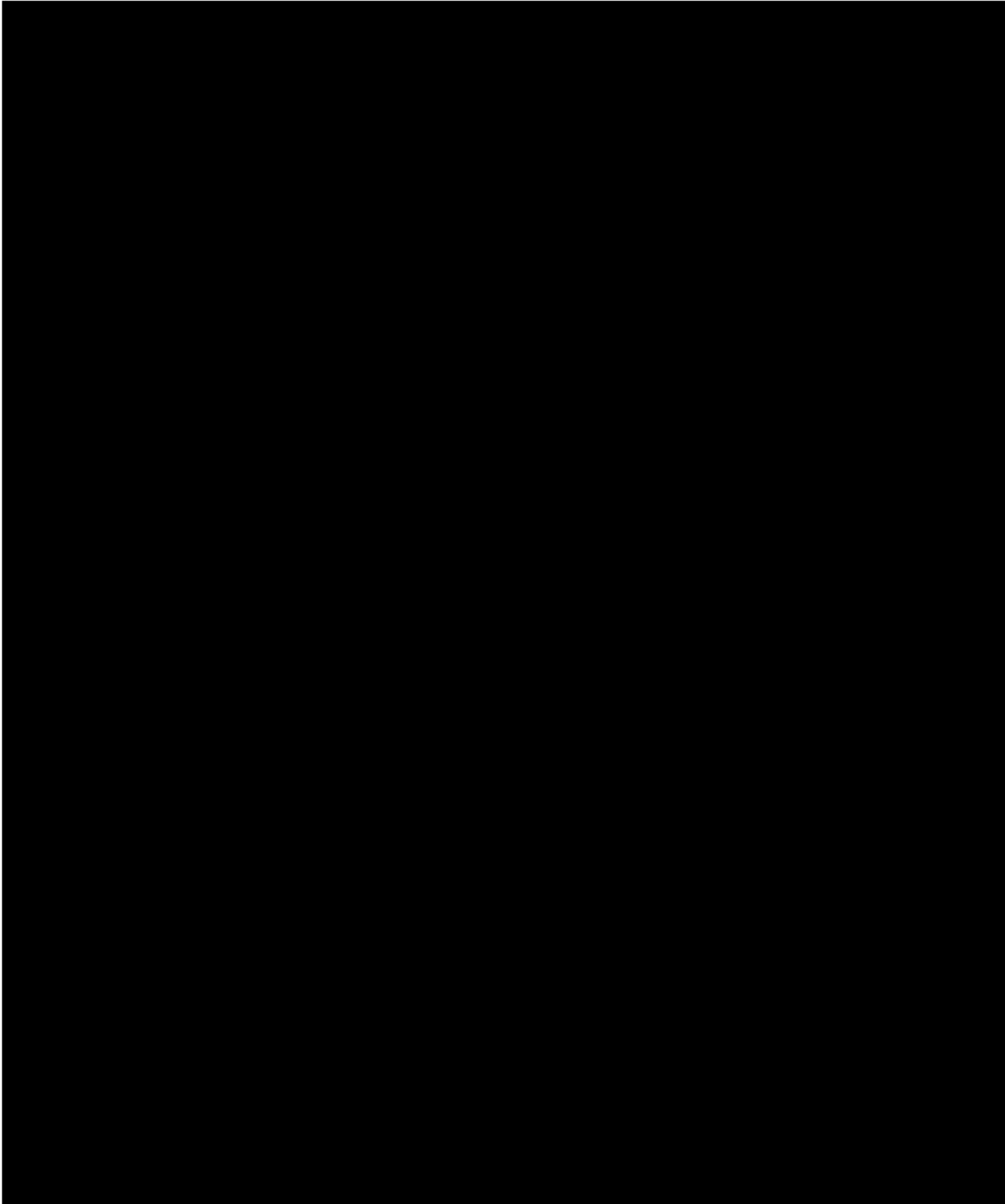
Authorized personnel can retrieve high-definition video from fixed camera sites at their convenience using these robust tools. In addition, our road safety camera systems can provide a live video feed that allows the City, in real-time, to monitor photo-enforced intersections for traffic management purposes.

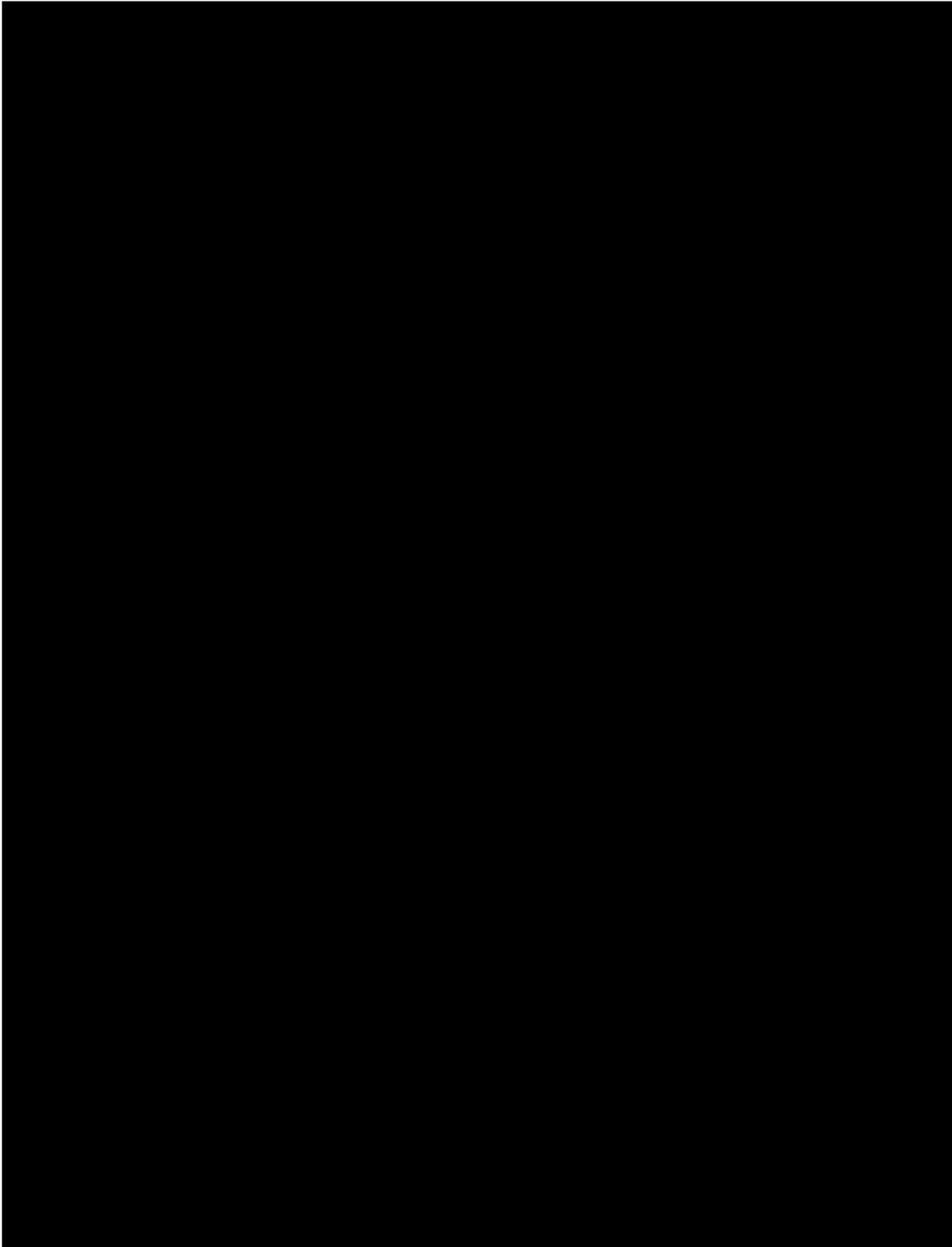
² An end user licensing agreement (EULA) with the ALPR back-office provider will be necessary.

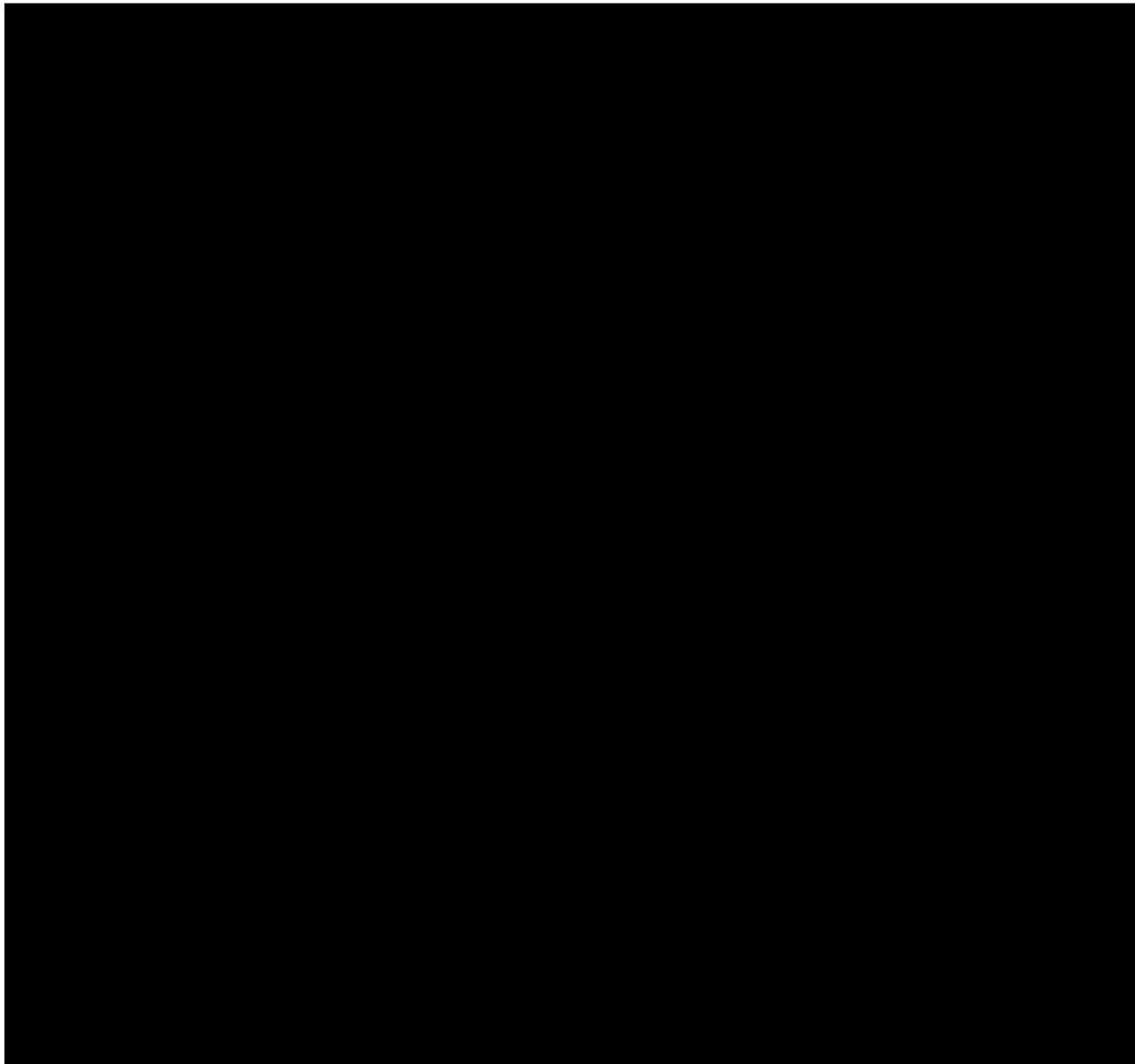
³ Live video is subject to allowability under Florida Statutes and FDOT guidelines.

Appendix A – List of Clients

We provide the full listing of all of our government contracts for speed detection services including all competitively awarded contracts in the table below.





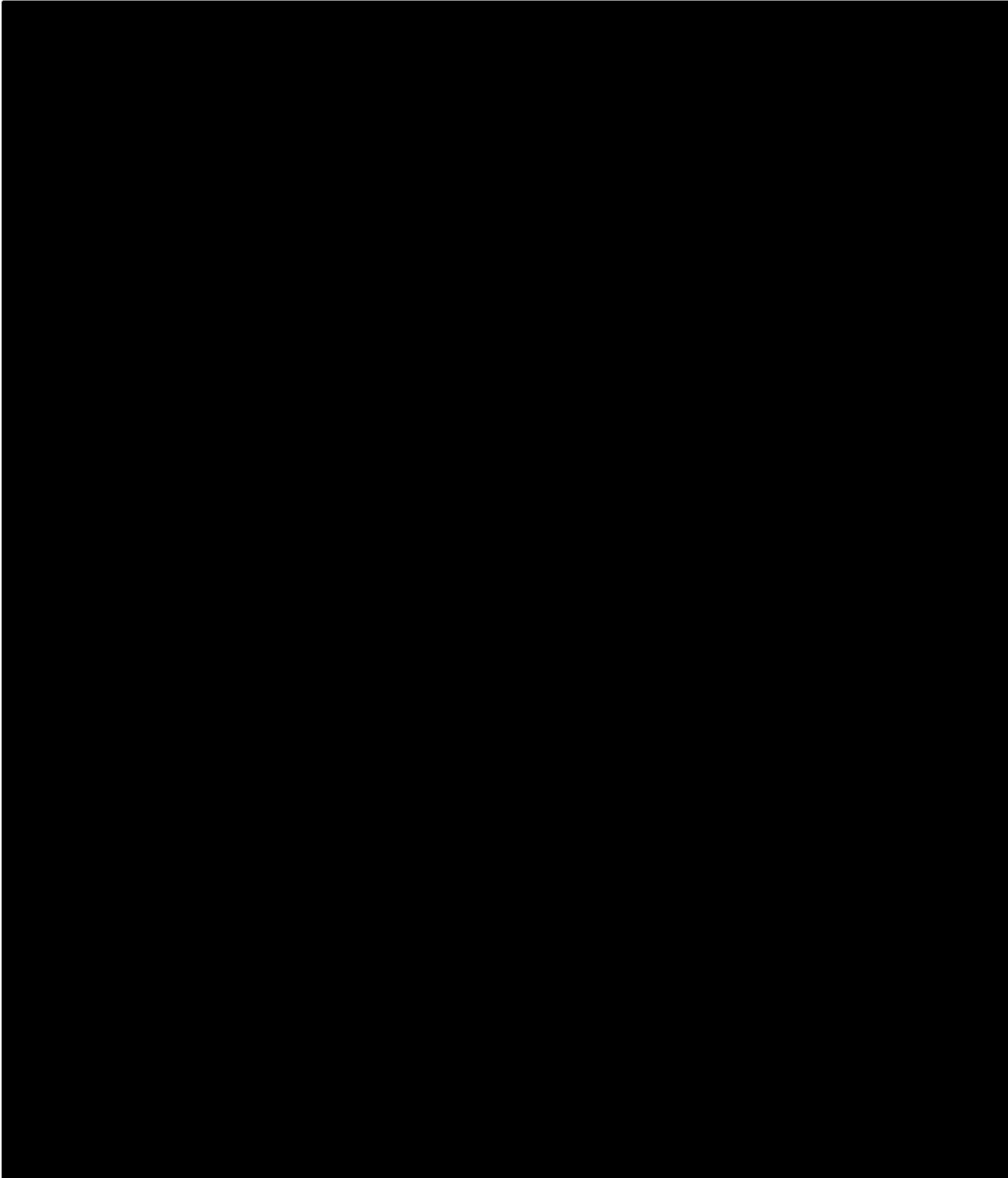


3. References

1. *REFERENCES. Please identify three (3) contracts whereby proposer has provided speed detection services and associated references as requested below (preferably from public agencies).*

We have completed the references form and included it on the following pages. All three of our references are for speed detection services.

REFERENCES. Please identify three (3) contracts whereby proposer has provided speed detection services and associated references as requested below (preferably from public agencies).



4. Proposer Affidavits

We have completed the proposer affidavit form and provided it on the following page.

PROPOSER AFFIDAVITS

Business Name: American Traffic Solutions, Inc.

D.B.A.: Verra Mobility **Federal I.D. No.:** 48-1114931

Business Address: 1150 North Alma School Road

City: Mesa **State:** Arizona **Zip:** 85201

I, the undersigned affiant do swear and affirm that I am an authorized agent of the above-named Proposer and authorized to make the following statements and certifications on Proposer's behalf:

[PLEASE INITIAL EACH PAGE]

1. Conflicts of Interest

Affiant certifies as follows:

1. No City official or employee or their immediate family member has an ownership interest in Proposer or is deriving personal financial gain from any contract between the Proposer and the City.
2. No retired or separated City official or employee who has been retired or separated from the City for less than one (1) year has an ownership interest in Proposer's Company.
3. No City employee is employed or prospectively will be employed by the Proposer.
4. Proposer has not and will not provide gifts or hospitality of any dollar value or any other gratuities to any City employee or elected official to obtain or maintain a contract.

The above certification is accurate except for the following City employee(s), board member(s), elected officials(s), or immediate family member(s) thereof with whom there may be a potential conflict of interest (specify individual and potential conflict): _____

2. Compliance With Foreign Entity Laws

Affiant certifies as follows:

1. The Proposer is not owned by the government of a foreign country of concern, as defined in Section 287.138, Florida Statutes.
2. The government of a foreign country of concern does not have a controlling interest in Proposer, as defined in Section 287.138, Florida Statutes.
3. Proposer is not organized under the laws of a foreign country of concern, as defined in Section 287.138, Florida Statutes.
4. Proposer does not have a principal place of business in a foreign country of concern, as defined in Section 287.138, Florida Statutes.
5. Proposer is not on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in Iran Terrorism Sectors List, created pursuant to s. 215.473.
6. Proposer is not engaged in business operations in Cuba or Syria.

3. Copeland "Anti-Kickback" Act Affidavit

Affiant certifies that no portion of any sums will be paid to any employees of the City of Doral, its elected officials, or its consultants, as a commission, kickback, reward or gift, directly or indirectly by Proposer or any member of Proposer's firm or by any officer of the corporation in exchange for business with the City of Doral.

Initials: 

4. Public Entity Crimes Affidavit

1. Proposer is familiar with and understands the provisions of Section 287.133, Florida Statutes.
2. Proposer further understands that a person or affiliate placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid, proposal, or reply on a contract to provide any goods or services to a public entity; may not submit a bid, proposal, or reply on a contract with a public entity for the construction or repair of a public building or public work; may not submit bids, proposals, or replies on leases of real property to a public entity; may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity; and may not transact business with any public entity in excess of the threshold amount provided in s. 287.017 for CATEGORY TWO for a period of 36 months following the date of being placed on the convicted Proposer list.
3. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. (Indicate which statement applies.)
 - o Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.
 - o _____ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.
 - o _____ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted Proposer list. (Attach a copy of the final order.)

5. No Contingency Affidavit

Affiant certifies the following:

1. Neither Proposer nor any principal, employee, agent, representative or family member has promised to pay, and Proposer has not and will not pay, a fee the amount of which is contingent upon the City of Doral awarding a contract.
2. Proposer warrants that neither it, nor any principal, employee, agent, or representative has procured, or attempted to procure, a contract with the City of Doral in violation of any of the provisions of the Miami-Dade County conflict of interest and code of ethics ordinances, or the City of Doral's ethics code.
3. Proposer acknowledges that a violation of this warranty may result in the termination of any contracts and forfeiture of funds paid, or to be paid, to the Proposer if awarded a contract.

6. Cone of Silence Certification

Affiant certifies and that Affiant has read and understands the Cone of Silence requirements set forth in the Miami-Dade County conflict of interest and code of ethics ordinance, and further certify that neither I, nor any agent or representative of the Company has violated this provision.

Initials: KAY

7. E-Verify Program Affidavit

Affiant certifies the following:

1. Proposer is familiar with and understands the provisions of Section 448.095, Florida Statutes and 48 CFR 52.222-54 and has sufficient knowledge of the personnel practices of the Proposer to execute this Declaration on behalf of the Proposer.
2. Proposer has registered with and utilizes the federal work authorization program commonly known as E-Verify, or any subsequent replacement program, in accordance with the applicable provisions and deadlines established in F.S. 448.095, which prohibits the employment, contracting or sub-contracting with an unauthorized alien.
3. Proposer does not knowingly employ Affiants or retain in its employ a person whose immigration status makes them ineligible to work for the Proposer.
4. Proposer has verified that any subcontractors utilized to deliver goods or services to the City through the Contractor's contract with the City use the E-Verify system and do not knowingly employ persons whose immigration status makes them ineligible to work for the subcontractor. The undersigned further confirms that it has obtained all necessary affidavits from its subcontractors, if applicable, in compliance with F.S. 448.095, and that such affidavits shall be provided to the City upon request.
5. Failure to comply with the requirements of F.S. 448.095 may result in termination of the Proposer's contract(s) with the City of Doral.

8. Disability, Nondiscrimination, and Equal Employment Opportunity Affidavit

Affiant certifies that Proposer is in compliance with and agrees to continue to comply with, and ensure that any subcontractor, or third party contractor under any and all contracts with the City of Doral complies with all applicable requirements of the laws listed below including, but not limited to, those provisions pertaining to employment, provision of programs and services, transportation, communications, access to facilities, renovations, and new construction.

- o The American with Disabilities Act of 1990 (ADA), Pub. L. 101-336, 104 Stat 327, 42 USC 1210112213 and 47 USC Sections 225 and 661 including Title I, Employment; Title II, Public Services; Title III, Public Accommodations and Services Operated by Private entities; Title IV, Telecommunications; and Title V, Miscellaneous Provisions.
- o The Florida Americans with Disabilities Accessibility Implementation Act of 1993, Section 553.501 553.513, Florida Statutes.
- o The Rehabilitation Act of 1973, 229 USC Section 794.
- o The Federal Transit Act, as amended 49 USC Section 1612.
- o The Fair Housing Act as amended 42 USC Section 3601-3631

9. Conformance with OSHA Standards Affidavit

Affiant certifies and agrees that Affiant, as the proposed Proposer for City of Doral, has the sole responsibility for compliance with all the requirements of the Federal Occupational Safety and Health Act of 1970, and all State and local safety and health regulations, and agree to indemnify and hold harmless the City of Doral, against any and all liability, claims, damages losses and expenses the City may incur due to the failure of itself or any of its subcontractors to comply with such act or regulation.

Initials: 

10. Non-Collusion Affidavit

I, the undersigned affiant, swear or affirm that:

1. Affiant is fully informed respecting the preparation and contents of the attached Bid/Proposal by Proposer and of all pertinent circumstances respecting such Bid/Proposal.
2. Such Bid/Proposal is genuine and is not a collusive or sham Bid/Proposal.
3. Neither the said Proposer nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including Affiant, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other firm or person to submit a collusive or sham Bid/Proposal in connection with the Work for which the attached Bid/Proposal has been submitted; or to refrain from bidding in connection with such Work; or have in any manner, directly or indirectly, sought by agreement or collusion, or communication, or conference with any firm or person to fix any overhead, profit, or cost elements of the Bid/Proposal or of any other person submitting a response to the solicitation, or to fix any overhead, profit, or cost elements of the quoted price(s) or the quoted price(s) of any other bidding/proposing person, or to secure through any collusion, conspiracy, connivance, or unlawful agreement any advantage against the City or any person interested in the proposed Work.
4. The price(s) quoted in the attached Bid/Proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance, or unlawful agreement on the part of the Contractor or any other of its agents, representatives, owners, employees or parties in interest, including this Affiant.

11. Drug Free Workplace Program

Proposer, in accordance with Florida statute 287.087 hereby certifies that the Proposer does all of the following:

1. Publishes a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Informs Employees about the dangers of drug abuse in the workplace, the business' policy of maintaining drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Gives each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notifies the employees that, as a conditions of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
- * 5. Imposes a sanction on, or require the satisfactory participation in, a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Makes a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

Select here if Not Applicable.

* We do not currently comply with #5, but will agree to comply if awarded a contract by the City.

Initials: KAY

12. Ownership Disclosure

The Proposer hereby discloses the following principals, individuals, or companies with five percent (5%) or greater ownership interest in Proposer (*supplement as necessary*):

Name	Address	% Ownership
American Traffic Solutions, Inc.	is 100% owned by VM Consolidated, Inc.	

The Proposer hereby discloses the following subcontractors of Proposer (*supplement as necessary*):

Name	Address	Role/Responsibility
NA - Verra Mobility	does not have an ownership interest in any of its subcontractors.	

13. Proposer Certification

I, as affiant herein and as an authorized representative of the below named business entity, have carefully examined the Solicitation, including all sections, exhibits, addenda, and any other documents accompanying or made a part of this Solicitation. I hereby propose furnishing the goods or services specified in the Solicitation and any resultant agreement. I agree that my Proposal will remain firm for a period of 180 days in order to allow the City adequate time to evaluate the Proposals.

I certify that all information contained in this Proposal is truthful to the best of my knowledge and belief. I further certify that I am duly authorized to submit this Proposal on behalf of the firm as its act and deed and that the firm is ready, willing and able to perform if awarded the contract.

I further certify, under oath, that this Proposal is made without prior understanding, agreement, connection, discussion, or collusion with any other person, firm or corporation submitting a Proposal for the same product or service; no officer, employee or agent of the City of Doral or any other proposer is interested in said Proposal; and that the undersigned executed this Proposer Affirmation with full knowledge and understanding of the matters therein contained and was duly authorized to do so.

Initials: 

5. Proposer Affirmation

We have completed the proposer affirmation form and provided it on the following page.

PROPOSER AFFIRMATION

I, the undersigned affiant, being first duly sworn as an authorized agent of the below-named Proposer, do hereby affirm and attest under penalty of perjury that the certifications and statements provided above on behalf of Proposer are true to the best of Affiant's knowledge and belief and that Proposer is compliant with all requirements outlined in these City of Doral Affidavits. I also attest that Proposer will comply with and keep current all statements sworn to in the above affidavits and registration application. Proposer will notify the City of Doral immediately if any of the statements attested hereto are no longer valid.

American Traffic Solutions, Inc. dba Verra Mobility

Proposer Name

2/12/2024

Date Signed

[Handwritten Signature]

Affiant Signature

Kristen Young, Deputy General Counsel

Affiant Name & Title (Printed)

STATE OF

Arizona

COUNTY OF

Maricopa

The foregoing instrument was affirmed, subscribed, and sworn to before me this 12th day of February 2024 by means of physical presence or online notarization, by Kristen Young who is personally known to me or who produced the following identification: AZ Driver License.

[Notary Seal]

[Handwritten Signature]

Notary Public for the State of Arizona

My commission expires: 9/10/26



6. Certificate Of Authority (If Corporation Or LLC)

We have completed the certificate of authority form and provided it on the following page.

CERTIFICATE OF AUTHORITY
(IF CORPORATION OR LLC)

I HEREBY CERTIFY that at a meeting of the Board of Directors of American Traffic Solutions, Inc., a corporation organized and existing under the laws of the State of Kansas, held on the 13th day of February, a resolution was duly passed and adopted authorizing Kristen Young (Name) as Secretary and Deputy General Counsel (Title) of the corporation/company to execute agreements on behalf of the corporation/company and providing that their execution thereof, attested by the secretary of the corporation/company, shall be the official act and deed of the corporation/company. I further certify that said resolution remains in full force and effect.

IN WITNESS WHEREOF, I have hereunto set my hand this 14th day of February, 2024.

Secretary Signature: [Signature]
Print Name: Raph Avraham

STATE OF Arizona
COUNTY OF Maricopa

The foregoing instrument was affirmed, subscribed, and sworn to before me this 14th day of February, 2024 by means of physical presence or online notarization, by Raph Avraham who is personally known to me or who produced the following identification: Arizona driver license

[Notary Seal]

[Signature]
Notary Public for the State of Arizona
My commission expires: 9/10/26



We cite the specific areas marked/redacted and include applicable legal grounds for confidential treatment in the table below.

Section	Page #	Description of Content	Rationale for Confidential Treatment
2. Verra Mobility Response to Questions	1	Active Florida Photo Enforcement Programs Map.	F.S. § 119.0715; 688.002(4) Trade Secret – Client list / map are confidential due to the potential for a competitor or other third party to derive both a commercial and financial benefit from the disclosure of this information.
2. Verra Mobility Response to Questions	2	Verra Mobility – North American Programs Map	F.S. § 119.0715; 688.002(4) Trade Secret – Client list / map are confidential due to the potential for a competitor or other third party to derive both a commercial and financial benefit from the disclosure of this information.
2. Verra Mobility Response to Questions	3-4	Event processing Workflow	F.S. § 119.0715; 688.002(4) Trade Secret – Screenshots of proprietary software, internal processes and workflow are confidential due to the potential for a competitor or other third party to receive and recreate or create a similar process/solution for commercialization and financial gain. All sample violation images and associated data are confidential, may include personally identifiable information, and are owned

			(copyright) by the client who operates the system from which they were obtained.
2. Verra Mobility Response to Questions	8	Implementation Schedule	F.S. § 119.0715; 688.002(4) Trade Secret – Our proposed implementation solution and schedule are confidential due to the potential for a competitor or other third party to receive and recreate or create a similar process/solution for commercialization and financial gain.
Appendix A – List of Clients	11-13	Listing of government speed clients.	F.S. § 119.0715; 688.002(4) Trade Secret – Client list / map are confidential due to the potential for a competitor or other third party to derive both a commercial and financial benefit from the disclosure of this information.
3. References	14 + form that follows	All reference information	F.S. § 119.0715; 688.002(4) Trade Secret – Client list and professional references from clients are confidential due to the potential for a competitor or other third party to derive both a commercial and financial benefit from the disclosure of this information.