

# Transmittal Letter

February 14, 2024

City Clerk's Office  
8401 NW 53<sup>rd</sup> Terrace  
Doral, FL 33166

## RE: School Zone Speed Detection System

The City of Doral has always been the torch bearer for the region in the use of technology to keep the city and their citizens safe. Altumint's photo speed enforcement proposal will continue that leadership position for Doral. The Altumint offering provides the most flexible and robust technology while helping to protect your school zones.

### ALTUMINT ADVANTAGES

- U.S.- and Florida-based employees laser-focused on customer satisfaction
- 100% USA-owned and operated
- Full turnkey services
- In-house design and build
- Proprietary AI software to process speed and red light violations
- Multi-lane RADAR violation detection
- 4K color digital video
- [REDACTED]
- Clear, upfront pricing with no hidden fees
- [REDACTED]
- First school speed zone contract in Florida
- World-class operational excellence
- History of 90%+ speed reductions
- Access to Altumint's Advisory Board
- Customers in eight states
- Independent, third-party speed studies to show where school zone automated speed enforcement is needed
- [REDACTED]
- Deep data analysis of speed data

We are Florida Strong! Our Senior Program Manager is a long-time resident of Doral, and our Program Manager, who lives in Miami, will support your program. Also on our team is the former Miami Chief of Police Jorge Colina, and [REDACTED] to help you promote your safety program.

Altumint, Inc. (Altumint) is pleased to propose partnering with the City to provide our turnkey photo speed enforcement program. As the first school speed zone enforcement vendor in Florida, we have proven experience implementing multiple programs within the parameters of Florida law, rules, and regulations.

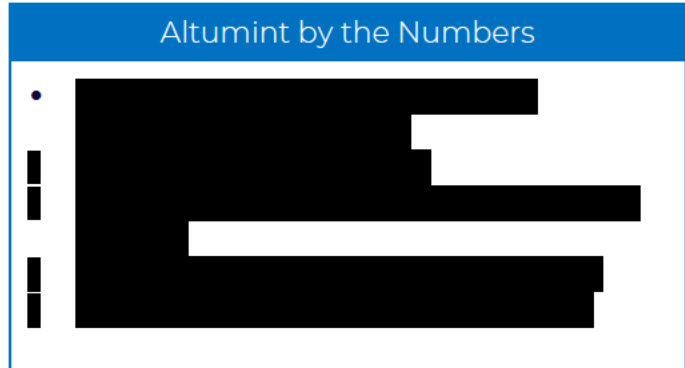
Altumint is US-based, and we believe in owning our responsibility. We design, build, and monitor our full suite of automated road safety camera solutions at our headquarters here in the United States. Our locally-based employees maintain and service our equipment. These local field service technicians give you the best support

[REDACTED] if [REDACTED] [REDACTED] never send our violation processing out of [REDACTED] out to [REDACTED] third party. We do not [REDACTED] our commitment, responsibility, or service

Altumint's customers include organizations comparable in size and complexity to the City, and we offer these customers an unparalleled combination of superior innovation and responsive, comprehensive service. Helping our clients create safer communities through smart solutions is Altumint's sole focus.

Altumint is proud to offer two straightforward, violator-funded pricing models – and YOU choose which one works best for you. We do not include extra items for charges, such as issuing Uniform Traffic Citations.

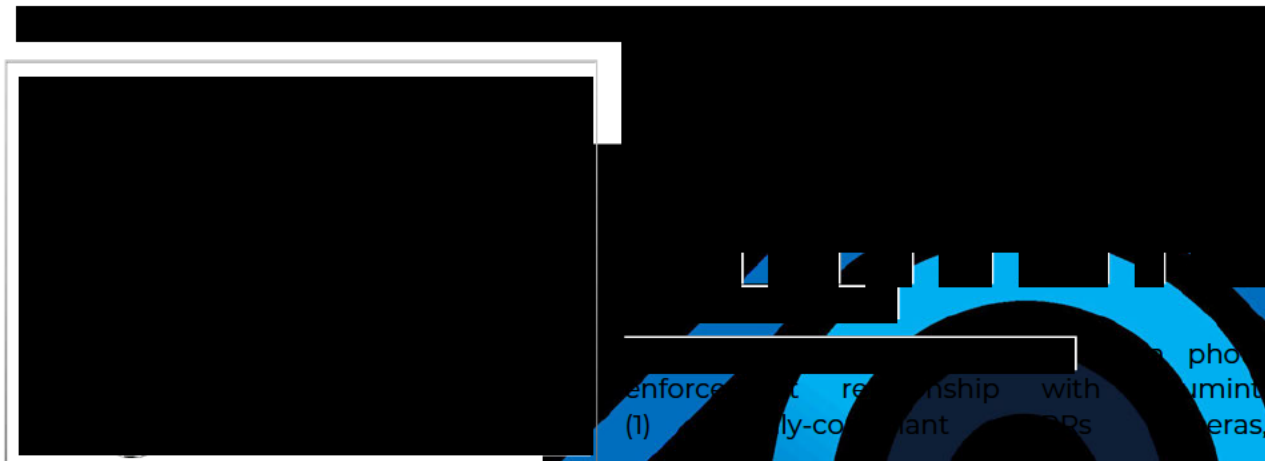
Our belief in our program, superior service, and operations is so strong that we offer a “No Fee to Terminate Contract” option. That's right. If you are unhappy with the program and we cannot fix it, you can walk away with no penalty.



Altumint offers a “You choose the vendor; you choose the location” ALPR solution. To help Doral advance its public safety technology capabilities, Altumint will install and maintain one standalone ALPR camera for each speed enforcement camera. This ALPR will be from the vendor of your choice (such as Flock, Motorola/Vigilant, Insight, or Rekor) and will be supported for the duration of our contract. Having these cameras separate from the speed enforcement cameras ensures you are compliant with Florida Statute 316.1896(15). Altumint allows the City to choose where to install the ALPR cameras at the best location for safety possible, which may or may not be the same location as the school zone enforcement system.

In addition, we also have a unique relationship with Fusus (SW Cloud-Based RTCC). Our partnership with Fusus allows us to include integration with the Fusus RTCC as part of the program. We can transform the speed enforcement locations into sources of real-time or archived video that can be seen at the Fusus Command Center for crime prevention.

Altumint has the most diverse, flexible technology in the industry, with proprietary LiDAR, Radar, Mobile, Red Light, Speed, and School Bus technologies. As the City continues to adopt innovative technologies to address critical public safety concerns, Altumint will partner with you in this endeavor.





deployable at locations Doral selects (2) No fee to terminate the contract if we can't fix what is wrong (3) Violator-funded pricing choices with no hidden or additional costs (4) Doral resident as your Senior Program Manager, US-based employees and South Florida partners [REDACTED] (6) Nearly two decades of photo enforcement experience (7) Customers in eight states (8) First vendor in Florida awarded a school zone safety contract [REDACTED]

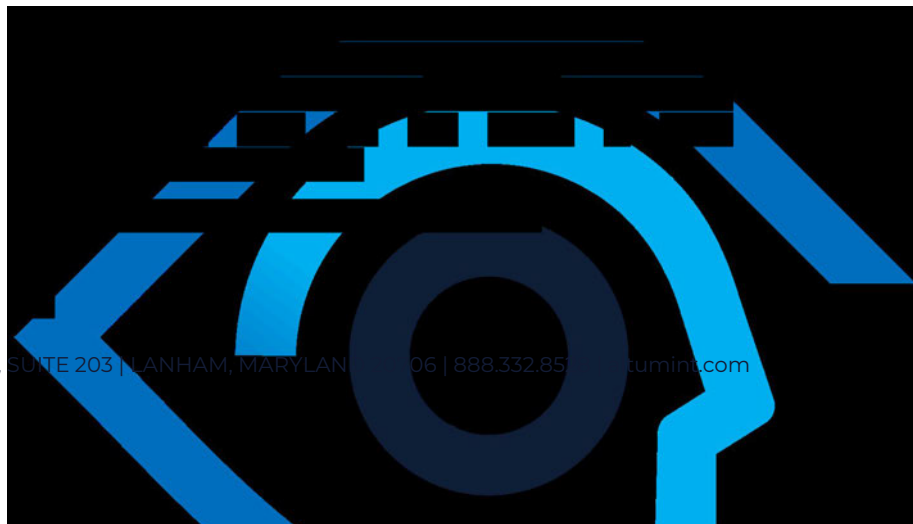
Should the City have further questions, please contact Jason Norton, Senior Vice President, Government Affairs and Specialized Accounts, at [jason.norton@altumint.com](mailto:jason.norton@altumint.com) or 314.852.1769.

Altumint's proposal is valid for 90 days from the submission date. Altumint's Chief Executive Officer, Holly Cooper, is an authorized agent of the business and has signed this transmittal letter and all applicable forms.

Sincerely,

DocuSigned by:  
*Holly Cooper*  
B24E71A9407B459...

Holly Cooper, Chief Executive Officer  
[holly.cooper@altumint.com](mailto:holly.cooper@altumint.com) | p: 219.406.5507 | f: 301.577.3979



# Doral, FL

TITLE: School Zone Speed Detection System

RFP NO: Informal Request for Proposals

FROM: Altumint, Inc.  
Holly Cooper  
4600 Forbes Boulevard, Suite 203  
Lanham, MD 20706

DATE SUBMITTED: February 8, 2024

SUBMIT TO: City Clerk's Office  
8401 NW 53<sup>rd</sup> Terrace  
Doral, FL 33166

This proposal includes information and data that shall not be disclosed outside the recipient and shall not be duplicated, used, or disclosed—in whole or in part—for any purpose other than to evaluate this proposal. If, however, a contract is awarded to Altumint, Inc. because of—or in connection with—the submission of this proposal, The recipient shall have the right to duplicate, use, or disclose the proposal to the extent provided in the resulting contract. This restriction does not limit the recipient's right to use information and data contained in this proposal if it is obtained from another source without restriction. The information and data subject to this restriction is contained on the pages marked Confidential and Proprietary – use or disclosure of information contained on this page is subject to the restriction on the title page of this proposal.

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# 1 Altumint Experience

Altumint, Inc. solely focuses on automated traffic safety enforcement, including school and work zone speed enforcement, school bus stop arm enforcement, and automated vehicle recognition. Altumint started in 2005 as a division of an aerospace engineering company that built laser imaging, detection, and ranging (LiDAR) scanning devices to map earth structures. Optotraffic LLC, now a wholly owned subsidiary of Altumint, Inc., was created in 2010 and spun off into a fully independent operating company in 2012, solely focused on providing turnkey traffic safety enforcement programs. In 2021, Optotraffic merged with Altumint, Inc., which added proprietary artificial intelligence (AI) software to our enforcement solutions and back-office software applications.

We enforce [REDACTED] lanes of traffic, with camera systems in [REDACTED] states capturing photo traffic enforcement violations. Since our inception, we have successfully issued millions of citations, processed payments worth well over [REDACTED], accessed [REDACTED] of registered owner records, taken well over [REDACTED] customer service calls, and prepared well over [REDACTED] court hearing dockets on behalf of our clients.

We serve our customers, currently in eight states, with a local presence. Our Program Manager is a long-time Doral resident, and our Implementation Manager is also based in Florida.

# 2 Operating Model

## 2.1 Citation Process

Please note: this is Altumint’s standard citation process and can be customized for the City’s business rules.

A potential violation goes through the full process of multiple Altumint event reviews, tag lookup, and law enforcement approval. Events that become approved citations will then be printed, mailed, and tracked by Altumint’s Vioview® web-based software to the eventual payment or dismissal of the citation. Altumint performs the initial review to verify it is a violation [REDACTED]

Following plate identification, we perform a DMV lookup and second review, verifying the vehicle type with the photo images to ensure that the citation is associated with the correct vehicle. The registered owner lookups are requested through Nlets, the International Justice and Public Safety Network provider of the National Crime Information Center (NCIC). Altumint submits vehicle owner data requests to Nlets, which then makes requests to the appropriate Department of Motor Vehicles and returns the response data to Altumint.



Next, the citation is turned over to the City for review and approval. Once the City approves a citation in Vioview, Altumint will execute a citation in accordance with Florida Code. This summons will include copies of the images the BlackHawk system captures. Violators will also be given a unique case number and pin to review the images and citations online. Altumint will work with the City to design the form these citations will follow.



Upon approval by the City-designated authority, the violations are issued to the address returned by the Nlets request process. Any subsequent notice is passed through a second step to verify that the original or nominated address is current. The address is checked against the United States Postal Services' National Change of Address database. This allows Altumint to obtain the most recent address for vehicle owners needing to update their registered address.

Altumint's Vioview system will track the date of the initial and second citation notices. The second notice date will be noted in the Vioview<sup>®</sup> system. Following this notice, Altumint will turn the citation over to the collections agency and provide the necessary documentation.

Altumint offers several options for violators to make payments, including:

- Credit Card payments on Altumint's e-commerce website ([www.onlinecitationpayment.com](http://www.onlinecitationpayment.com)). Altumint charges a fixed, nominal convenience fee for this payment method. This fee is clearly noted on the website.
- Payments via toll-free telephone number
- Check or money order mailed to the specified USPS lockbox on the citation

## 2.2 Appeals Process

Altumint will provide the City with turnkey adjudication processing service support. Our customer representatives coordinate this process. Altumint will coordinate the appeal hearings associated with protests of citations and collect and process appeal hearing dispositions. Altumint will receive initial appeal requests and schedule appeal hearings for alleged violators using our Vioview<sup>®</sup> Court Module.

Altumint will provide the City with all supporting documentation materials needed for the court testimony in either a printed or digital format. If digital court packages are authorized, we supply our clients with portable devices that contain our Mobile Court Terminal (MCT). Our proprietary MCT software allows City personnel to:

- View hearing dockets
- View Citation number, vehicle owner, violation date/time
- View Citation payment status
- View Operational logs, annual calibration verifications

## 2.3 Billing and Remittance

As an administrative convenience to the Client and to ensure accurate and complete tracking of program funds, Altumint will establish, at no additional cost to the Client, a bank account with lockbox service ("Lockbox Account") to accept deposits of violation payments, including credit card payments and returned check processing costs. Within the lockbox account, the City's violation payments are applied to open citations and reconciled weekly. Each month, Altumint will distribute to the City funds deposited net of the Altumint fees for the program (outlined in Section 4: Financial Proposal) below.

Citation payments may be made by check, money order, or credit card. We process mail payments and provide the ability for individuals receiving citations to view and pay citations online by credit card. All citations and delinquent notices will expressly state that all payments of fines are to be made payable to the City of Doral at the designated physical or website address. Payments of citations will be tracked using the system of record, Vioview<sup>®</sup> Financial Tracking System ("Vioview FTS"). One of Altumint's program manager



responsibilities is to review the Viiview<sup>®</sup> FTS data with Doral's accounting and finance personnel as needed.

### 3 Implementation Process and Timeline

Our approach starts with our implementation manager leading two major work streams:

- Deployment of enforcement systems, including tasks such as site analysis, permitting, system build and testing, and installation (led by our implementation and construction managers).
- Establishment of operation processes, including creating citation templates, building payment processes, and providing the initial wave of training.

Once both these initial processes are operational, we then transition from implementation to program management. Your Doral-based program manager role focuses on the City's continuing program success with activities such as:

- Providing training as needed for new employees
- Maintaining the cameras to maximize public safety
- Providing needed reporting and analytics.
- Optimizing administrative processes, such as:
  - Citation review, processing and mailing
  - Payment processes, including collection processes if requested
  - Court packet preparation, testimony as needed, and processing of court decisions

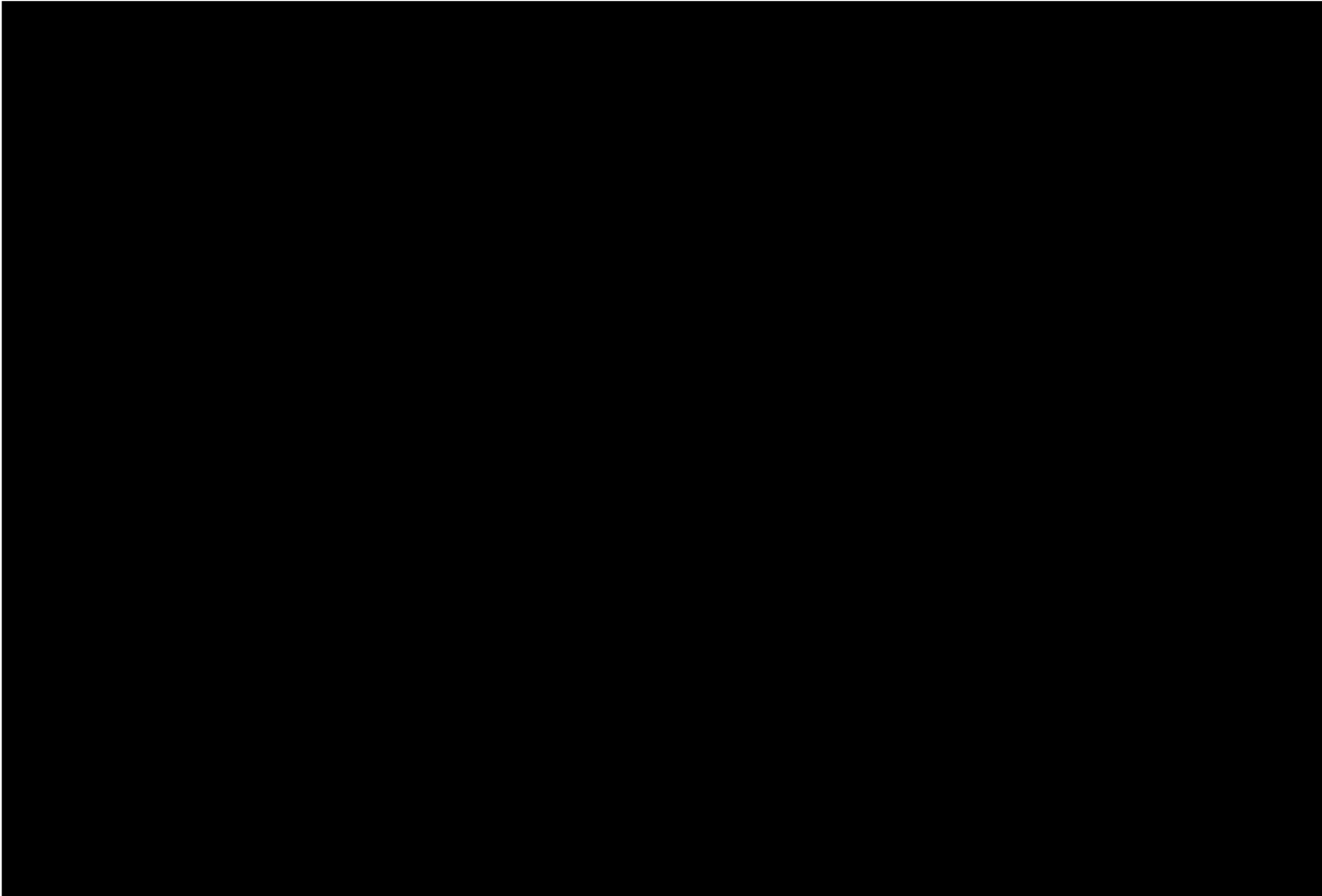
Please see the following pages for a representative timeline, personnel, and tasks for the initial deployment.

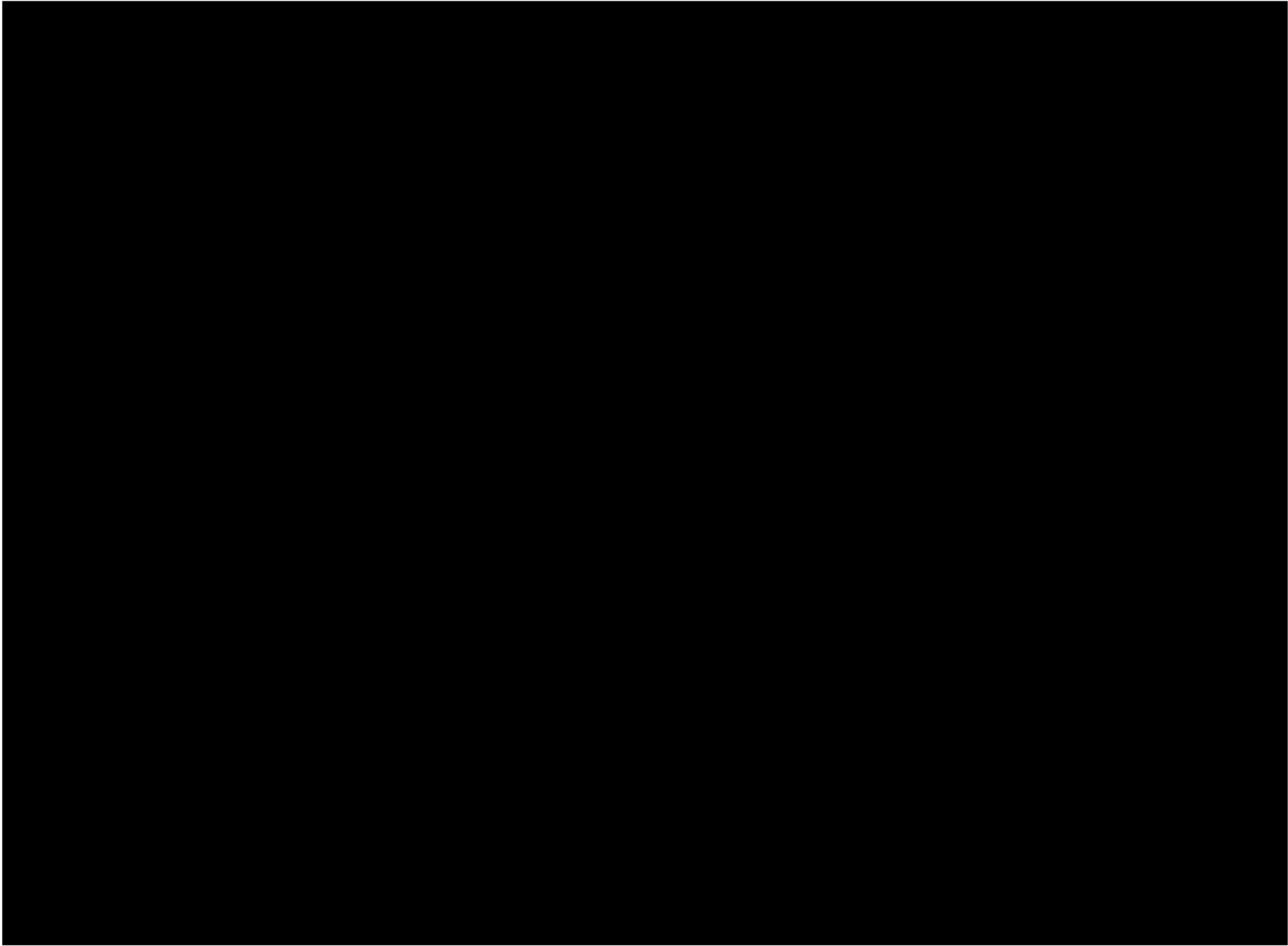




Item	Description	Quantity	Unit	Material	Labor	Subcontractor	Total	Notes
1	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]









## 4 Financial Proposal

### a. Payment Terms

Altumint is proposing two program pricing options and is willing to review the revenue associated with both with the City after the speed studies are completed.

#### Revenue Share Option

Monitoring System(s)	Number of Systems	Fee
Altumint's BlackHawk <sup>®</sup> Automated Speed Enforcement System	To be mutually agreed on between Doral and Altumint	\$20 per violation paid.
Motorola Vigilant LP6 or Flock Falcon Cameras	1 per BlackHawk <sup>®</sup> System, to be installed at a City-specified location	N/A

Altumint proposes a fee schedule of \$20 per paid citation. This fee covers all costs associated with the program. This program includes one Motorola Vigilant LP6 or Flock Falcon Camera per Altumint BlackHawk<sup>®</sup> Automated Speed Enforcement System to be installed at a City-specified location.

#### Hybrid Pricing Option

Monitoring System(s)	Number of Systems	Monthly Rental Fee for Each Monitoring System	Fixed Violation Processing Fee
Altumint's BlackHawk <sup>®</sup> Automated Speed Enforcement System	To be mutually agreed on between Doral and Altumint	\$3,499	No additional charge for the first 250 total mailed violations per system each month.* Each additional violation is \$8 per registered vehicle owner lookup.
Motorola Vigilant LP6 or Flock Falcon Cameras	1 per BlackHawk <sup>®</sup> System, to be installed at a City-specified location	No charge	N/A

\* For example, two systems would mean the first 500 violations are at no charge; four would mean the first 1,000 violations are at no charge.

### b. City Investment

There will be no out-of-pocket investment for the City.



**c. Termination for Convenience**

Our belief in our program, superior service, and operations is so strong that we offer a “No Fee to Terminate Contract” option. That’s right. If you are unhappy with the program and we cannot fix it, you can walk away with no penalty.

## 5 Other Features

### *100% US-Based with Local Service and Support*

Our U.S.-based system design, build, and maintenance will provide the City with rapid support and upgrades throughout the life of the program. We don’t rely on a third-party vendor to build or maintain our systems. We keep our trucks equipped with the inventory needed to repair units efficiently to keep your systems up and running.

### *Public Awareness*

There is no other firm who has focused more on providing public information on school zone speed programs this past year than Altumint. We believe in and have extensive experience with Public Education and Information focused on promoting public safety. We support our clients with the starting content and template for outreach. We want to help your program significantly reduce violations, thus increasing public safety.

[Redacted]

[Redacted]

### *Our Experience in Florida*

Altumint had the first contract for school zone speed in the state of Florida and is already issuing warnings to drivers. Our long history and experience in automated traffic enforcement and law enforcement experience means we can optimize your program for your public safety goals and for Florida requirements.

### *Our Innovation*

We will provide Doral with the best systems, services, and experience possible. For example, we use Artificial Intelligence to perform the initial review and lookup of citations, providing quicker and more accurate citation processing. We have also introduced Intelligence Voice Response (IVR) into our call center to improve self-service options. We continually invest in



the development of our back-office Viiview<sup>®</sup> system for even more robust reporting options and functionality.

***Our Comprehensive Solution for Public Safety***

Our expansive partnership with other public safety technology companies, including ALPR vendors such as Motorola, Flock, and Fusus. We are committed to giving you the best solution possible and work with other companies to promote innovation and integration.



### Appendix A: Government Contracts

[Redacted text block]

[Redacted text block]





## Appendix B: Competitively Awarded Contracts

[Redacted content]



# Appendix C: Forms



**PROPOSAL SUBMISSION FORM  
SPEED CAMERA DETECTION SYSTEM**

Date Submitted	February 14, 2024		
Company Legal Name	Altumint, Inc.		
State of Incorporation	Maryland		
Date of Entity Formation	2010 as Optotraffic; 2021 as Altumint		
Entity Type (select one)	Corporation / Partnership / LLC / Other:		
Corporate Address	4600 Forbes Blvd, Suite 203, Lanham, MD 20706		
Office Location <i>if different than above</i>			
Taxpayer I.D. No.	81-4547024		
Authorized Representative Name and Title	Holly Cooper, Chief Executive Officer		
Contact Name and Title <i>if different than above</i>	Jason Norton, Senior Vice President, Government Affairs and Specialized Accounts		
Contact Phone No.	314.852.1769	Email	jason.norton@altumint.com
How long has Proposer provided speed detection services?	since 2005		
Is Proposer's system compatible with Vigilant-Motorola automated license plate reader (ALPR) systems?	Yes		

**FLORIDA** References. Since FL DOT just released their school zone speed requirements, Altumint is including 3 Florida clients who are beginning implementation along with 3 clients with more mature programs.

Project No. 1			
Project Name:	Eustis School Zone Speed		
Project Description:	6 cameras across 3 school zones		
Budget/Cost:	\$0 cost to taxpayers Program is in the warning period	Contract Dates:	2023-Present
Owner Name:	Eustis, Florida	Reference Name:	██████████
Reference Phone No.:	██████████	Reference Email:	████████████████████

Project No. 2			
Project Name:	El Portal School Zone Speed		
Project Description:	2 cameras across one school zone		
Budget/Cost:	\$0 cost to taxpayers Program is in the planning period. Customer is passing the ordinance.	Contract Dates:	2024-Present
Owner Name:	El Portal	Reference Name:	██████████
Reference Phone No.:	██████████	Reference Email:	████████████████████

Project No. 3			
Project Name:	Hendry County School Zone Speed		
Project Description:	16 cameras across 8 school zones		
Budget/Cost:	\$0 cost to taxpayers Program is in the planning period.	Contract Dates:	2024-Present
Owner Name:	County of Hendry	Reference Name:	████████████████████
Reference Phone No.:	██████████	Reference Email:	████████████████████

**NON-FLORIDA REFERENCES**

Project No. 4			
Project Name:	Suffolk, Virginia		
Project Description:	96 cameras, school zone speed, work zone, school bus stop arm, and red light		
Budget/Cost:	\$0 cost to taxpayers [REDACTED] citations issued [REDACTED] in fines collected to date	Contract Dates:	2023-Present
Owner Name:	City of Suffolk	Reference Name:	[REDACTED]
Reference Phone No.:	[REDACTED]	Reference Email:	[REDACTED]

Project No. 5			
Project Name:	Dayton, Ohio		
Project Description:	15 speed and 5 red light cameras		
Budget/Cost:	\$0 cost to taxpayers [REDACTED] in fines collected to date	Contract Dates:	2017-Present
Owner Name:	City of Dayton	Reference Name:	[REDACTED]
Reference Phone No.:	[REDACTED]	Reference Email:	[REDACTED]

Project No. 5			
Project Name:	Macon-Bibb County, Georgia		
Project Description:	24 cameras, deployed across two phases		
Budget/Cost:	\$0 cost to taxpayers [REDACTED] citations issued [REDACTED] in fines collected to date	Contract Dates:	2022
Owner Name:	County of Macon-Bibb	Reference Name:	[REDACTED]
Reference Phone No.:	[REDACTED]	Reference Email:	[REDACTED]

**PROPOSER AFFIDAVITS**

**Business Name:** Altumint, Inc.

**D.B.A.:** \_\_\_\_\_ **Federal I.D. No.:** 81-4547024

**Business Address:** 4600 Forbes Blvd, Suite 203

**City:** Lanham **State:** MD **Zip:** 20706

I, the undersigned affiant do swear and affirm that I am an authorized agent of the above-named Proposer and authorized to make the following statements and certifications on Proposer's behalf:

**[PLEASE INITIAL EACH PAGE]**

**1. Conflicts of Interest**

Affiant certifies as follows:

1. No City official or employee or their immediate family member has an ownership interest in Proposer or is deriving personal financial gain from any contract between the Proposer and the City.
2. No retired or separated City official or employee who has been retired or separated from the City for less than one (1) year has an ownership interest in Proposer's Company.
3. No City employee is employed or prospectively will be employed by the Proposer.
4. Proposer has not and will not provide gifts or hospitality of any dollar value or any other gratuities to any City employee or elected official to obtain or maintain a contract.

The above certification is accurate except for the following City employee(s), board member(s), elected officials(s), or immediate family member(s) thereof with whom there may be a potential conflict of interest (specify individual and potential conflict): \_\_\_\_\_

**2. Compliance With Foreign Entity Laws**

Affiant certifies as follows:

1. The Proposer is not owned by the government of a foreign country of concern, as defined in Section 287.138, Florida Statutes.
2. The government of a foreign country of concern does not have a controlling interest in Proposer, as defined in Section 287.138, Florida Statutes.
3. Proposer is not organized under the laws of a foreign country of concern, as defined in Section 287.138, Florida Statutes.
4. Proposer does not have a principal place of business in a foreign country of concern, as defined in Section 287.138, Florida Statutes.
5. Proposer is not on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in Iran Terrorism Sectors List, created pursuant to s. 215.473.
6. Proposer is not engaged in business operations in Cuba or Syria.

**3. Copeland "Anti-Kickback" Act Affidavit**

Affiant certifies that no portion of any sums will be paid to any employees of the City of Doral, its elected officials, or its consultants, as a commission, kickback, reward or gift, directly or indirectly by Proposer or any member of Proposer's firm or by any officer of the corporation in exchange for business with the City of Doral.

**Initials:** JC

**4. Public Entity Crimes Affidavit**

1. Proposer is familiar with and understands the provisions of Section 287.133, Florida Statutes.
2. Proposer further understands that a person or affiliate placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid, proposal, or reply on a contract to provide any goods or services to a public entity; may not submit a bid, proposal, or reply on a contract with a public entity for the construction or repair of a public building or public work; may not submit bids, proposals, or replies on leases of real property to a public entity; may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity; and may not transact business with any public entity in excess of the threshold amount provided in s. 287.017 for CATEGORY TWO for a period of 36 months following the date of being placed on the convicted Proposer list.
3. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. (Indicate which statement applies.)
  - o  Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.
  - o \_\_\_\_\_ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.
  - o \_\_\_\_\_ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted Proposer list. (Attach a copy of the final order.)

**5. No Contingency Affidavit**

Affiant certifies the following:

1. Neither Proposer nor any principal, employee, agent, representative or family member has promised to pay, and Proposer has not and will not pay, a fee the amount of which is contingent upon the City of Doral awarding a contract.
2. Proposer warrants that neither it, nor any principal, employee, agent, or representative has procured, or attempted to procure, a contract with the City of Doral in violation of any of the provisions of the Miami-Dade County conflict of interest and code of ethics ordinances, or the City of Doral's ethics code.
3. Proposer acknowledges that a violation of this warranty may result in the termination of any contracts and forfeiture of funds paid, or to be paid, to the Proposer if awarded a contract.

**6. Cone of Silence Certification**

Affiant certifies and that Affiant has read and understands the Cone of Silence requirements set forth in the Miami-Dade County conflict of interest and code of ethics ordinance, and further certify that neither I, nor any agent or representative of the Company has violated this provision.

Initials:           *De*

## 7. E-Verify Program Affidavit

Affiant certifies the following:

1. Proposer is familiar with and understands the provisions of Section 448.095, Florida Statutes and 48 CFR 52.222-54 and has sufficient knowledge of the personnel practices of the Proposer to execute this Declaration on behalf of the Proposer.
2. Proposer has registered with and utilizes the federal work authorization program commonly known as E-Verify, or any subsequent replacement program, in accordance with the applicable provisions and deadlines established in F.S. 448.095, which prohibits the employment, contracting or sub-contracting with an unauthorized alien.
3. Proposer does not knowingly employ Affiants or retain in its employ a person whose immigration status makes them ineligible to work for the Proposer.
4. Proposer has verified that any subcontractors utilized to deliver goods or services to the City through the Contractor's contract with the City use the E-Verify system and do not knowingly employ persons whose immigration status makes them ineligible to work for the subcontractor. The undersigned further confirms that it has obtained all necessary affidavits from its subcontractors, if applicable, in compliance with F.S. 448.095, and that such affidavits shall be provided to the City upon request.
5. Failure to comply with the requirements of F.S. 448.095 may result in termination of the Proposer's contract(s) with the City of Doral.

## 8. Disability, Nondiscrimination, and Equal Employment Opportunity Affidavit

Affiant certifies that Proposer is in compliance with and agrees to continue to comply with, and ensure that any subcontractor, or third party contractor under any and all contracts with the City of Doral complies with all applicable requirements of the laws listed below including, but not limited to, those provisions pertaining to employment, provision of programs and services, transportation, communications, access to facilities, renovations, and new construction.

- The American with Disabilities Act of 1990 (ADA), Pub. L. 101-336, 104 Stat 327, 42 USC 1210112213 and 47 USC Sections 225 and 661 including Title I, Employment; Title II, Public Services; Title III, Public Accommodations and Services Operated by Private entities; Title IV, Telecommunications; and Title V, Miscellaneous Provisions.
- The Florida Americans with Disabilities Accessibility Implementation Act of 1993, Section 553.501 553.513, Florida Statutes.
- The Rehabilitation Act of 1973, 229 USC Section 794.
- The Federal Transit Act, as amended 49 USC Section 1612.
- The Fair Housing Act as amended 42 USC Section 3601-3631

## 9. Conformance with OSHA Standards Affidavit

Affiant certifies and agrees that Affiant, as the proposed Proposer for City of Doral, has the sole responsibility for compliance with all the requirements of the Federal Occupational Safety and Health Act of 1970, and all State and local safety and health regulations, and agree to indemnify and hold harmless the City of Doral, against any and all liability, claims, damages losses and expenses the City may incur due to the failure of itself or any of its subcontractors to comply with such act or regulation.

Initials:



**10. Non-Collusion Affidavit**

I, the undersigned affiant, swear or affirm that:

1. Affiant is fully informed respecting the preparation and contents of the attached Bid/Proposal by Proposer and of all pertinent circumstances respecting such Bid/Proposal.
2. Such Bid/Proposal is genuine and is not a collusive or sham Bid/Proposal.
3. Neither the said Proposer nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including Affiant, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other firm or person to submit a collusive or sham Bid/Proposal in connection with the Work for which the attached Bid/Proposal has been submitted; or to refrain from bidding in connection with such Work; or have in any manner, directly or indirectly, sought by agreement or collusion, or communication, or conference with any firm or person to fix any overhead, profit, or cost elements of the Bid/Proposal or of any other person submitting a response to the solicitation, or to fix any overhead, profit, or cost elements of the quoted price(s) or the quoted price(s) of any other bidding/proposing person, or to secure through any collusion, conspiracy, connivance, or unlawful agreement any advantage against the City or any person interested in the proposed Work.
4. The price(s) quoted in the attached Bid/Proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance, or unlawful agreement on the part of the Contractor or any other of its agents, representatives, owners, employees or parties in interest, including this Affiant.

**11. Drug Free Workplace Program**

Proposer, in accordance with Florida statute 287.087 hereby certifies that the Proposer does all of the following:

1. Publishes a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Informs Employees about the dangers of drug abuse in the workplace, the business' policy of maintaining drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Gives each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notifies the employees that, as a conditions of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Imposes a sanction on, or require the satisfactory participation in, a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Makes a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

Select here if Not Applicable.

Initials:           *ABC*

**12. Ownership Disclosure**

The Proposer hereby discloses the following principals, individuals, or companies with five percent (5%) or greater ownership interest in Proposer (*supplement as necessary*):

Name	Address	% Ownership
Altumint is a privately-held corporation and keeps its shareholder information confidential.		
Our CFO, Sue Vestri, can meet with the City as needed to answer any questions. We do not have any conflicts of interest to report with any officials in Doral, Florida.		

The Proposer hereby discloses the following subcontractors of Proposer (*supplement as necessary*):

Name	Address	Role/Responsibility
We do not use subcontractors.		

**13. Proposer Certification**

I, as affiant herein and as an authorized representative of the below named business entity, have carefully examined the Solicitation, including all sections, exhibits, addenda, and any other documents accompanying or made a part of this Solicitation. I hereby propose furnishing the goods or services specified in the Solicitation and any resultant agreement. I agree that my Proposal will remain firm for a period of 180 days in order to allow the City adequate time to evaluate the Proposals.

I certify that all information contained in this Proposal is truthful to the best of my knowledge and belief. I further certify that I am duly authorized to submit this Proposal on behalf of the firm as its act and deed and that the firm is ready, willing and able to perform if awarded the contract.

I further certify, under oath, that this Proposal is made without prior understanding, agreement, connection, discussion, or collusion with any other person, firm or corporation submitting a Proposal for the same product or service; no officer, employee or agent of the City of Doral or any other proposer is interested in said Proposal; and that the undersigned executed this Proposer Affirmation with full knowledge and understanding of the matters therein contained and was duly authorized to do so.

Initials: 

**PROPOSER AFFIRMATION**

I, the undersigned affiant, being first duly sworn as an authorized agent of the below-named Proposer, do hereby affirm and attest under penalty of perjury that the certifications and statements provided above on behalf of Proposer are true to the best of Affiant's knowledge and belief and that Proposer is compliant with all requirements outlined in these City of Doral Affidavits. I also attest that Proposer will comply with and keep current all statements sworn to in the above affidavits and registration application. Proposer will notify the City of Doral immediately if any of the statements attested hereto are no longer valid.

Altumint, Inc.

Proposer Name

[Handwritten Signature]  
Affiant Signature

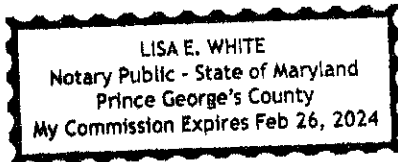
February 7, 2024  
Date Signed

Holly Cooper, Chief Executive Officer  
Affiant Name & Title (Printed)

STATE OF Maryland  
COUNTY OF Prince Georges

The foregoing instrument was affirmed, subscribed, and sworn to before me this 7th day of February 2024 by means of  physical presence or  online notarization, by Lisa E. White who is personally known to me or who produced the following identification: Drivers License.

[Notary Seal]



[Handwritten Signature]  
Notary Public for the State of Maryland  
My commission expires: 2/26/24

**CERTIFICATE OF AUTHORITY**  
(IF CORPORATION OR LLC)

I HEREBY CERTIFY that at a meeting of the Board of Directors of Altumint, Inc., a corporation organized and existing under the laws of the State of Maryland, held on the 7<sup>th</sup> day of February, a resolution was duly passed and adopted authorizing Holly Cooper (Name) as Chief Executive Officer (Title) of the corporation/company to execute agreements on behalf of the corporation/company and providing that their execution thereof, attested by the secretary of the corporation/company, shall be the official act and deed of the corporation/company. I further certify that said resolution remains in full force and effect.

IN WITNESS WHEREOF, I have hereunto set my hand this 7<sup>th</sup> day of February, 2024.

Secretary Signature: *Sue Vestri*  
Print Name: Sue Vestri

STATE OF Maryland  
COUNTY OF Prince Georges

The foregoing instrument was affirmed, subscribed, and sworn to before me this 7<sup>th</sup> day of February 2024 by means of  physical presence or  online notarization, by Lisa E. White who is personally known to me or who produced the following identification: Driver's License

[Notary Seal]

*Lisa E. White*  
Notary Public for the State of Maryland  
My commission expires: 2/26/24

