



Initial Term

BID NUMBER: 2024-005 Assorted Vehicle Procurement Opened: August 11, 2024 Initial Award: 10/28/2024 - 10/27/28 Change Order #: Renewal 1 EXP: Renewal 2 EXP: Renewal 3 EXP: Terms: Four (4) Year Initial Award Optional: Three (3) 2-Year Renewals										
Administrative Sedans	Chevrolet	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Dodge	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
All Terrain Vehicles	Ford	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award
	Kia	No Bid	No Bid	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid
Cab & Chassis Trucks 4X2	Nissan	No Bid	No Bid	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid
	Toyota	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Cab & Chassis Trucks 4X4	CanAm	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Honda	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Cargo & Passenger Vans	Polaris	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Suzuki	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Electric & Plug-In Hybrid	Yamaha	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Chevrolet	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Electric Bikes & Transports	Ford	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award
	GMC	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Motorcycles	Mercedes-Benz	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid
	Chevrolet	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Motorcycles	Ford	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award
	GMC	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Motorcycles	Mercedes-Benz	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid
	Ram	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid	No Bid
Motorcycles	Toyota	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Bright Drop/General Motors	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Motorcycles	Chevrolet	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Chrysler	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid	No Bid
Motorcycles	Ford	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award
	Nissan	No Bid	No Bid	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid
Motorcycles	Volvic	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Harley Davidson	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid



Initial Term

BID NUMBER: 2024-005 Assorted Vehicle Procurement Opened: August 11, 2024 Initial Award: 10/28/2024 - 10/27/28 Change Order #: Renewal 1 EXP: Renewal 2 EXP: Renewal 3 EXP:		HCSO Supplier SI-301227 TMCAA, Inc DBA ALLIGATOR ALLEY HARLEY DAVIDSON 201 International Pkwy. Sunrise, FL 33325 Stephen Otton (954) 414-4135 x 3118 stephenot@alligatoralleyharley.com EIN 843235539	HCSO Supplier SI-260041 BOZARD FORD COMPANY 540 Outlet Mall Blvd. St. Augustine, FL 32084 Jeff Young (904) 824-1641 jyoung@bozard.com EIN 591741580	HCSO Supplier SI-301226 CARL BLACK OF ORLANDO, LLC 11500 E. Colonial Dr. Orlando, FL 32817 Edgar Massoni (305) 781-3661 emassoni@carlblack.com EIN 204993730	HCSO Supplier SI-301232 Crown Auto Dealerships Inc dba CROWN BUICK GMC 5237 34th St. N. St. Petersburg, FL 33714 Seth Edelman (727) 939-6606 sedelman@crowncars.com EIN 591235420	HCSO Supplier SI-301229 Crown Auto Dealerships Inc dba CROWN KIA 6500 US Highway 19 Pinellas Park, FL 3781 Seth Edelman (727) 939-6606 sedelman@crowncars.com EIN 591235420	HCSO Supplier SI-301231 Crown Auto Dealerships Inc dba CROWN NISSAN 5151 34th St. St. Petersburg, Florida 33714 Seth Edelman (727) 939-6606 sedelman@crowncars.com EIN 591235420	HCSO Supplier SI-301230 Crown Chrysler Jeep Inc dba CROWN DUBLIN 6350 Perimeter Loop Road Dublin, OH 43017 EIN 311357367 Tim Duffey & Seth Edelman (614) 761-2360 Tduffey@CrownCars.com sedelman@crowncars.com	HCSO Supplier SI-301228 CROWN EUROCARS, INC 8302 US Highway 19 Pinellas Park, FL 3781 Seth Edelman (727) 939-6606 sedelman@crowncars.com EIN 592553792	HCSO Supplier SI-251251 DUVAL FORD LLC 405 Lane Ave. N. Jacksonville, FL 32254 Jeff Eason (904) 388-2144 jeff.eason@duvalmotor.com EIN 273646082	
HIGHLIGHTED AREA INDICATES AWARD											
Motorcycles - Pursuit Rated	Harley Davidson Road King	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Harley Davidson Electra Glide	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Harley Davidson Police Road Glide	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Pickup Trucks 4x2	Chevrolet	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Ford	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award
	GMC	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Ram	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award	Award	No Bid	No Bid
	Toyota	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Pickup Trucks 4x4	Chevrolet	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Ford	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award
	GMC	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Ram	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Toyota	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Utility & Hybrid Vehicles 4x2	Chevrolet	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Dodge	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid	No Bid	No Bid
	Ford	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid
	GMC	No Bid	No Bid	Award	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Kia	No Bid	No Bid	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid
	Nissan	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid
	Toyota	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Utility & Hybrid Vehicles 4x4 & AWD	Chevrolet	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Dodge	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Ford	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid
	GMC	No Bid	No Bid	Award	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Kia	No Bid	No Bid	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid
	Nissan	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid
	Toyota	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Utility Task Vehicles											
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Chevrolet Silverado 4x4 PPV	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Chevrolet Tahoe 4x4 PPV	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
• Exceptions											See Pricing Matrix



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HIGHLIGHTED AREA INDICATES AWA										
Administrative Sedans	Chevrolet	No Bid	No Bid	Award	No Bid	No Bid	Award	No Bid	No Bid	
	Dodge	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
	Ford	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
	Kia	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
	Nissan	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
	Toyota	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid	
All Terrain Vehicles	CanAm	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
	Honda	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
	Polaris	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
	Suzuki	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
	Yamaha	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Cab & Chassis Trucks 4X2	Chevrolet	No Bid	No Bid	Award	No Bid	No Bid	Award	No Bid	No Bid	
	Ford	No Bid	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	
	GMC	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
	Mercedes-Benz	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Cab & Chassis Trucks 4X4	Chevrolet	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid	No Bid	
	Ford	No Bid	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	
	GMC	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Cargo & Passenger Vans	Chevrolet	No Bid	No Bid	Award	No Bid	Award	Award	No Bid	No Bid	
	Chrysler	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
	Ford	No Bid	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	
	GMC	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
	Mercedes-Benz	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
	Ram	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
	Toyota	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid	
Electric & Plug-In Hybrid	Bright Drop/General Motors	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid	No Bid	
	Chevrolet	No Bid	No Bid	Award	No Bid	No Bid	Award	No Bid	No Bid	
	Chrysler	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
	Ford	No Bid	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	
	Nissan	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
Electric Bikes & Transports										
	Volcanic	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award	
Motorcycles										
	Harley Davidson	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	



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	HCSO Supplier SI-260812 Ferman Motor Car Company dba FERMAN BUICK PONTIAC GMC 24252 St. Rd. 54 Lutz, FL 33559 Luke Miller (813) 929-2400 lmiller@ferman.com EIN 200207114	HCSO Supplier SI-301240 Ferman Motor Car Company dba FERMAN CHRYSLER JEEP DODGE RAM 24314 St. Rd. 54 Lutz, FL 33559 Luke Miller (813) 929-2400 lmiller@ferman.com EIN 200207114	HCSO Supplier SI-300339 FERMAN CHEVROLET 16414 N. Dale Mabry Hwy. Tampa, FL 33618 Sandy MacDonald (813) 929-2400 smacdonald@ferman.com EIN 942719470	HCSO Supplier SI-261718 FERMAN FORD OF COUNTRYSIDE 24825 U.S. Hwy. 19 N. Clearwater, FL 33763 Jason Bray (727) 797-2277 jason.bray@ferman.com EIN 465639305	HCSO Supplier SI-301225 NEW SMYRNA BEACH CHEVROLET 2375 FL-44 New Smyrna Beach, FL 32168 Jordan Kline (386) 427-1313 jkline@newsmyrnachevy.com EIN 460857658	HCSO Supplier SI-236031 STINGRAY CHEVROLET, LLC 2002 N. Frontage Rd. Plant City, FL 33563 Peter Popiel (813) 359-5016 magicpeterfleet@gmail.com EIN 263432941	HCSO Supplier SI-300299 VILLAGE CADILLAC TOYOTA 2431 S. Suncoast Blvd. Homosassa, FL 34448 Pam Mills (352) 621-7116 Pmills@dimmitt.com EIN 922637564	HCSO Supplier SI-300045 VOLCANIC PARTNERS LLC P.O. Box 526 Boys Town, NE 68010 Christopher Snere (509) 427-8623 info@volcanicbikes.com EIN 873368993	
Motorcycles - Pursuit Rated	Harley Davidson Road King	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Harley Davidson Electra Glide	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Harley Davidson Police Road Glide	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Pickup Trucks 4x2	Chevrolet	No Bid	No Bid	Award	No Bid	Award	Award	No Bid	No Bid
	Ford	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	GMC	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Ram	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Toyota	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid
Pickup Trucks 4x4	Chevrolet	No Bid	No Bid	Award	No Bid	Award	Award	No Bid	No Bid
	Ford	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	GMC	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Ram	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Toyota	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid
Utility & Hybrid Vehicles 4x2	Chevrolet	No Bid	No Bid	Award	No Bid	Award	Award	No Bid	No Bid
	Dodge	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Ford	No Bid	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid
	GMC	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Kia	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Nissan	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Toyota	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid
Utility & Hybrid Vehicles 4x4 & AWD	Chevrolet	No Bid	No Bid	Award	No Bid	Award	Award	No Bid	No Bid
	Dodge	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Ford	No Bid	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid
	GMC	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Kia	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Nissan	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Toyota	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid
Utility Task Vehicles									
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid	No Bid
	Chevrolet Silverado 4x4 PPV	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid	No Bid
	Chevrolet Tahoe 4x4 PPV	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid	No Bid
• Exceptions					See Pricing Matrix				

Appendix IV Pricing Sheet

Alligator Alley Harley-Davidson

Item Group	Item Make	Discounted Price
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	MSRP pricing unavailable for police motors
Motorcycles – Pursuit Rated	Harley Davidson Road King	\$18,400.00
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	\$19,400.00
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	\$19,975.00
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	
Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	

Appendix IV Pricing Sheet

Alligator Alley Harley-Davidson

Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discounted Price
Pursuit Rated Vehicles	Harley-Davidson Pan America	\$22,499.00

- Exceptions:
- There is no MSRP price for police motorcycles from Harley-Davidson

Appendix IV Pricing Sheet

Bozard Ford Company

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	1.01%
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	1.01%
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	1.01%
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	1.01%
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	1.01%
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	1.01%
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	1.01%
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

Appendix IV Pricing Sheet

Bozard Ford Company

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	1.01%
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

[illegible]

Exceptions:

- None listed

Appendix IV Pricing Sheet

Carl Black of Orlando, LLC

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	6.1%
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	11.5%
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	10.0%
Cab and Chassis Trucks 4X4	Chevrolet	11.0%
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	10.0%
Cargo & Passenger Vans	Chevrolet	9.0%
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	9.0%
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	1.0%
Electric & Plug-In Hybrid	Chevrolet	1.0%
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	7.0%
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	7.0%
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	8.9%
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	8.9%
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	5.5%
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	5.5%
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

Appendix IV Pricing Sheet
Carl Black of Orlando, LLC

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	5.5%
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	5.5%
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

[illegible]

Exceptions:

- None listed

Appendix IV Pricing Sheet

Crown Buick GMC

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2 #TXL26	GMC Terrain SLE FWD	3.59%
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

Appendix IV Pricing Sheet
Crown Buick GMC

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC Acadia Elevation	1.79%
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP
Utility and Hybrid Vehicles 4X2	GMC Acadia Elevation FWD	2.27%
Utility and Hybrid Vehicles 4X2	GMC Yukon SLE 2WD	3.08%
Utility and Hybrid Vehiclex 4X4	GMC Terrain SLE AWD	3.96%
Utility and Hybrid Vehiclex 4X4	GMC Yukon SLE 4WD	3.08%

Exceptions:

- None listed

Appendix IV Pricing Sheet

Crown Dublin

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler Pacifica Select, 2025, #RUCH53	5.51%
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	See Exceptions Also Offered
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler Pacifica PHEV Select, 2025, #RUET53	3.76%
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram 1500, Crew, 5'7" Box, 2025, #DTIL98	15.19%
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram 1500, Quad, 6'4" Box, 2025, #DT6L41	16.19%
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge Durango GT RWD, #WDDH75	9.97%
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	
Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	

Appendix IV Pricing Sheet Crown Dublin

Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP
Cab and Chassis Trucks 4X2	Ram 3500 60' C/A Reg 6.4L V8 Auto, #DD3L63	6.05%
Cab and Chassis Trucks 4X2	Ram 4500 60' C/A Reg 6.4L V8 Auto, #DP4L63	6.14%
Cab and Chassis Trucks 4X2	Ram 5500 60' C/A Reg 6.4L V8 Auto, #DP5L63	6.13%
Cargo & Passenger Vans	Ram ProMaster 1500 Low 118', #VF1L11	11.56%
Cargo & Passenger Vans	Ram ProMaster 1500 Low 136', #VF1L12	11.34%
Cargo & Passenger Vans	Ram ProMaster 1500 High 136', #VF1L13	11.28%
Cargo & Passenger Vans	Ram ProMaster 2500 High 136', #VF2L13	11.16%
Cargo & Passenger Vans	Ram ProMaster 2500 High 159', #VF2L16	11.12%
Cargo & Passenger Vans	Ram ProMaster 3500 High 136', #VF3L13	9.22%
Cargo & Passenger Vans	Ram ProMaster 3500 Low 136', #VF3L12	11.16%
Cargo & Passenger Vans	Ram ProMaster 3500 Super High 159', #VF3L19	10.84%
Cargo & Passenger Vans	Ram ProMaster 3500 High 159' WB, #VF3L16	11.05%
Cargo & Passenger Vans	Ram ProMaster 3500 EV SHR 159' WB EXT, #VFLL59	11.65%
Pickup Trucks 4X2	Ram 1500 Quad 6'4" Box 3.0L I6 Twin-Turbo Diesel 2025, 2WD, #DT1L41	12.42%
Pickup Trucks 4X2	Ram 2500 Reg 8' Bed 6.4L Gas, 2WD, #DJ2L62	3.79%
Pickup Trucks 4X4	Ram 2500 Reg 8' Bed 6.4L Gas, 4WD, #DJ7L62	2.57%
Pickup Trucks 4X4	Ram 3500 Reg 8' Bed 6.4L V8, 4WD, #D28L62	5.51%

Exceptions:

- None listed

Appendix IV Pricing Sheet

Crown Eurocars

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	See Exceptions Also Offered
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	
Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	

Appendix IV Pricing Sheet
Crown Eurocars

Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP
Cab & Chassis Trucks 4X2	Mercedes Sprinter 3500XD 170' HO Diesel 2WD 2024 #MXCC7H	9.32%
Cargo & Passenger Vans	Mercedes Sprinter 2500 High Roof Diesel 170' 2024, #M2CA7S	9.22%
Cargo & Passenger Vans	Mercedes Sprinter 2500 High Roof HO Diesel 170' 2024, #M2CA7H	9.08%
Cargo & Passenger Vans	Mercedes Sprinter 2500 High Roof 144' 2024, #M2CA4S	10.16%
Cargo & Passenger Vans	Mercedes Sprinter 2500 Low Roof HO Diesel 144' 2025, #M2CA4H	9.62%
Cargo & Passenger Vans	Mercedes Sprinter 2500 High Roof HO Diesel 144' 2024, #M2CA4H	8.70%
Cargo & Passenger Vans	Mercedes Sprinter 2500 Low Roof Diesel 144' 2025, #M2CA4S	9.36%

Exceptions:

- None listed

Appendix IV Pricing Sheet

Crown Kia

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia K5 LX5 FWD, 2025, #L4232	1.28%
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia Sportage EX FWD, 2025, #42242	2.94%
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	
Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	

Appendix IV Pricing Sheet

Crown Kia

Utility and Hybrid Vehicles 4X4 & AWD #42422	Kia Sportage LX AWD, #42422	2.95%
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

[illegible]

Exceptions:

- None listed

Appendix IV Pricing Sheet

Crown Nissan

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan Altima 2.5 S FWD, #13114	10.87%
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan Leaf SV Plus, 215 Range EV	7.22%
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan Pathfinder S 2WD, #25114	9.42%
Utility and Hybrid Vehicles 4X2	Toyota	
Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan Pathfinder S 4WD, #25014	9.19%
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	

Appendix IV Pricing Sheet
Crown Nissan

Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP
Utility & Hybrid Vehicles 4X2	Nissan Pathfinder SV 2WD, #25314	9.14%
Utility & Hybrid Vehicles 4X2	Nissan Rogue S Gas FWD, #22114	4.06%
Utility & Hybrid Vehicles 4X2	Nissan Ariya Engage FWD, 215 Range, #24314	6.99%
Utility & Hybrid Vehicles 4X2	Nissan Ariya FWD, 280-290 Range, #24514	5.97%
Utility & Hybrid Vehicles 4X4	Nissan Pathfinder SV 4WD, #25214	9.02%
Utility & Hybrid Vehicles 4X4	Nissan Ariya Evolve AWD, 260 Range, #24614	5.50%

Exceptions:

- None listed

Appendix IV Pricing Sheet

Duval Ford, LLC

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	1%
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	1%
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	1%
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	1%
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	1%
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	1%
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	1%
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	1%
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

Appendix IV Pricing Sheet

Duval Ford, LLC

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	1%
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

[illegible]

Appendix IV Pricing Sheet

Duval Ford, LLC

Exceptions:

1. Duval Ford's bid is for STOCK vehicles per definition: [Part C, paragraph one and two] resulting from cancelled orders within its Governmental Dealership, ordering Code F24081. Any RETAIL allocated STOCK vehicles, designated by Ford Motor Company's order type "2" designation will be subject to availability. Availability is determined as: RETAIL vehicles without pending quotes, finance application, or special order commitment by a retail or commercial customer, as evidenced within the retail dealership (24200) dealer-management-software-system. Retail vehicles may appear to be available via website lookup but dealer has the final determination of what is Stock vs. Committed.
2. Ford Motor Company currently does not have a "stocking" program as of this time for the Governmental purchaser. Ford Motor Company has indicated that allocation is being reviewed for the Police Vehicle Specifications.
3. Dealer cannot obligate an IN STOCK vehicle without evidence of an agency PURCHASE ORDER. 24 Hour holds with verbal intent to order evidenced by email response to quote will govern.
4. Section 18, part C, paragraph one, dealer interprets "dealer changes price" to mean "manufacturer changes price".
5. Per page 20, section 12, paragraph 6: MSRP definition applies to the federally required Monroney label, not aftermarket additions, i.e. Service Body trucks. Duval Ford will discount up-fitted vehicles, or dealer adds/packages from the MSRP addendum posted to the vehicle record located next to the OEM Window Sticker.
6. Per Page 28, Section E, Duval Ford will make additional concessions for prior model year vehicles but cannot guarantee an additional fixed 2% due to changing OEM concessions per vehicle type. It is impossible to commit before this circumstance presents itself.

Appendix IV Pricing Sheet

Ferman Buick GMC

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	2%
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	2%
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	2%
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	2%
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	2%
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	2%
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

Appendix IV Pricing Sheet

Ferman Buick GMC

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	2%
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

[illegible]

Exceptions:

- None listed

Appendix IV Pricing Sheet

Ferman Chevrolet

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	2%
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	2%
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	2%
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	2%
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	2%
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	2%
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	2%
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

Appendix IV Pricing Sheet

Ferman Chevrolet

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	2%
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

[illegible]

Exceptions:

- None listed

Appendix IV Pricing Sheet

Ferman CJDR of Wesley Chapel

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	2%
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	2%
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	2%
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	2%
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	2%
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	2%
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

Appendix IV Pricing Sheet
Ferman CJDR of Wesley Chapel

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	2%
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP
Cab & Chassis Trucks 4X2	Ram	2%
Cab & Chassis Trucks 4X4	Ram	2%
Utility & Hybrid Vehicles 4X2	Jeep	2%
Utility & Hybrid Vehicles 4X4	Jeep	2%

Exceptions:

- None listed

Appendix IV Pricing Sheet**Ferman Ford**

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	8%
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	8%
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	9%
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	4%
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	10%
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	10%
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	9%
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

Appendix IV Pricing Sheet

Ferman Ford

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	6%
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

[illegible]

Exceptions:

- Ford Raptor Models

Appendix IV Pricing Sheet

New Smyrna Beach Chevrolet

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	2%
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	2%
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	2%
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	1%
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

Appendix IV Pricing Sheet
New Smyrna Beach Chevrolet

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	1%
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP

Exceptions:
• None listed

Appendix IV Pricing Sheet

Stingray Chevrolet

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	1.0%
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	5.0%
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	5.0%
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	5.0%
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	1.0%
Electric & Plug-In Hybrid	Chevrolet	1.0%
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	3% - 5%
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	3% - 5%
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	3.0%
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

Appendix IV Pricing Sheet

Stingray Chevrolet

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	3.0%
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	3.0%
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	3.0%
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	3.0%

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP
Pickup Trucks 4X2	Chevrolet 1500 Series	3.0%
Pickup Trucks 4X2	Chevrolet 25-3500 Series	5.0%
Pickup Trucks 4X2	Chevrolet Colorado	1.0%
Pickup Trucks 4X4	Chevrolet 1500 Series	3.0%
Pickup Trucks 4X4	Chevrolet 25-3500 Series	5.0%
Pickup Trucks 4X4	Chevrolet Colorado	1.0%
Cutaway Vans	Chevrolet	4.0%
ALL	Chevrolet	1% or half of listed discount above on items subject to periodic OEM restricted allocation

Exceptions:

- None listed

Appendix IV Pricing Sheet

Village Cadillac Toyota

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	\$2,500.00
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	\$1,500.00
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	\$3,000.00
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	\$3,000.00
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	\$2,000.00

Appendix IV Pricing Sheet

Village Cadillac Toyota

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	\$2,000.00
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

[illegible]

Exceptions:

- None listed

Appendix IV Pricing Sheet

Volcanic Partners LLC

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	10%
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

Appendix IV Pricing Sheet

Volcanic Partners LLC

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP

Exceptions:

- None listed