



# Memorandum

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Date: March 12, 2025

To: Honorable Mayor and Councilmembers

From: Zeida C. Sardiñas  
City Manager

Department: Erin Sullivan  
Parks & Recreation Director

Subject: **Pool Lifeguard Staffing Services**

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## **Introduction**

The Parks & Recreation Department is respectfully requesting approval from the Mayor and City Councilmembers to authorize the City Manager to “piggyback” and utilize the City of Homestead Solicitation No. 202120, with Miami Lifeguards LLC (Now known as One Stop Aquatic Safety LLC.), for the procurement of pool management and lifeguard services for the City of Doral's aquatic facility. This agreement allows the City of Doral to "piggyback" on an existing competitively awarded contract, ensuring cost efficiency and quality service. This service will be used on an as-needed basis for supplemental staffing of lifeguards for the City of Doral Aquatic Facility.

The vendor awarded under the City of Homestead Solicitation No. 202120 is:

- **Miami Lifeguards LLC (Now known as One Stop Aquatic Safety, LLC)**

## **Background**

The City of Doral will be opening Doral Central Park Aquatic Center in the near future, which will require professional pool management and lifeguard services to ensure the safety of patrons and compliance with industry standards. The City will be overseeing the operations and staffing of the Aquatic center and is actively working to hire and on-board both full time aquatic managers and part time lifeguards.

Approving and entering into an agreement with One Stop Aquatic Safety, LLC. allows the City the ability to bring on additional lifeguard services on an as-needed basis, particularly during high peak seasons.

One Stop Aquatic Safety, LLC. currently provides lifeguards and aquatic management services for multiple municipalities such as City of Homestead, Dania Beach and Lauderhill. They also have an agreement to provide services for Marriott Hotels and Resorts nationwide and other resorts such as Trump National, Loews Hotels- Universal Orlando and others. All lifeguards are employees of vendor and hold the required certifications and years of experience. Any lifeguards provided to the City will be supervised by City staff and participate in on-going trainings to ensure the highest standard of safety and customer service.

The City has confirmed that it can legally “piggyback” and utilize the results of the City of Homestead Solicitation No. 202120, an intergovernmental purchasing method that allows municipalities to procure services at pre-negotiated competitive rates without duplicating procurement efforts. This approach enhances efficiency and provides cost savings while ensuring high-quality aquatic safety services.

### **Procurement**

The City of Doral, as a participating government entity, is eligible to "piggyback" off the contract established by the City of Homestead under Solicitation No. 202120, which was competitively awarded to Miami Lifeguards LLC (now known as One Stop Aquatic Safety LLC.) One Stop Aquatic Safety, LLC for pool management and lifeguard services. Each participating entity under the piggyback agreement is responsible for issuing its own purchase orders, processing its own invoices, and handling payment directly with the awarded vendor. The terms and conditions of the contract awarded by the City of Homestead apply to the City of Doral, ensuring compliance with all applicable requirements.

The original contract between One Stop Aquatic Safety, LLC and the City of Homestead is valid through September 30, 2025, with an additional one-year renewal option through September 30, 2026. The City of Doral will follow the same terms and conditions set forth in the original contract.

The City of Dania Beach also piggybacked and utilized this solicitation to award the same services for their aquatic facilities.

### **Fiscal Impact**

The total cost for pool management and lifeguard services will not exceed the budgeted funds allocated under the Parks & Recreation Account 001.90005.500310 (Professional Services). Utilizing the piggyback agreement provides a cost-effective solution while maintaining quality safety standards at City of Doral aquatic facilities.

### **Recommendation**

The City Manager's Office respectfully requests that the Mayor and City Councilmembers authorize the City Manager to "Piggyback" and utilize the City of Homestead Solicitation No. 202120, with Miami Lifeguards LLC. (Now known as One Stop Aquatic Safety LLC.), for the procurement of pool management and lifeguard services for lifeguard staffing for the City of Doral's aquatic facility. This service will be used on an as-needed basis for supplemental staffing of lifeguards for the City of Doral Aquatic Facility. Additionally, it will also provide a local vendor for repairs and maintenance, as needed. This ensures a quick response reducing the amount of time the pools are impacted when larger companies may have longer lead times.

#### Attachments

- City of Dania Beach Piggyback Agreement
- One Stop Aquatic Safety, LLC Contract Pricing
- City of Homestead Award Recommendation Executed