



## Memorandum

---

Date: October 9, 2024

To: Honorable Mayor and City Councilmembers

Via: Rey Valdes  
City Manager

From: Edwin Lopez  
Chief of Police

Subject: **Purchase of new TASERS**

---

### **Introduction**

The Police Department, is seeking approval from the Mayor and City Councilmembers for the purchase of 180- Taser 10 from Axon Enterprise, Inc. The amount to be expended is more than \$30,000.00. The City is seeking a waiver of competitive bidding, pursuant to Sec. 2-321- Waiver of competitive bidding procedures as Axon Enterprise, Inc. is a sole source vendor.

### **Background**

The City of Doral Police Department is currently equipped with the Taser 7, which is in the process of being phased out.

The Taser 10 stands out as the premier choice in non-lethal defense technology due to its impressive advancements in range, accuracy, and effectiveness. With a maximum range of 45 feet, it provides officers with ample distance to de-escalate situations before resorting to force, creating crucial time and space to resolve conflicts peacefully. The Taser 10's ability to deploy up to 10 individually targeted probes without needing a reload further enhances its utility, allowing for precise and sustained intervention. This cutting-edge model boasts nearly double the range of previous Taser energy weapons and delivers improved accuracy and penetration, with probes traveling at 205 feet per second. These innovations significantly reduce the risk of escalation to lethal force, making the Taser 10 a reliable and advanced tool for modern law enforcement.

The Taser 10 is completely integrated into Axon's Evidence.com, the company's cloud-based system that stores the entire Department's data from body-worn cameras to audio records, while streamlining data management and sharing.

As a result of bundling the contracts (Taser 10 and FususONE software), Axon is able to drop the unbundled price of \$1,421,708.00 to the bundled price of \$1,061,597.92. The Department would have a savings of \$360,110.08 (including the return of Taser 7 (164 units) holsters and all associated cartridges) afforded by Axon. These savings are contingent upon the signing of both contracts simultaneously.

The summary of payments for years one (1) through five (5) are as follows:

#### **SUMMARY OF PAYMENTS**

Year 1 (FY24-25)	\$106,440.80
Year 2 (FY25-26)	\$238,789.28
Year 3 (FY26-27)	\$238,789.28
Year 4 (FY27-28)	\$238,789.28
Year 5 (FY28-29)	\$238,789.28
<b>Grand Total</b>	<b>\$1,061,597.92</b>

The Department would own all the Tasers at the end of the five (5) years.

#### **Procurement**

Pursuant to Section 2-321 of the City Code, we respectfully request authorization for the City Manager to negotiate and enter into an agreement (Axon Enterprise, Inc. #Q-545336-45545.736BR) in an amount not to exceed \$1,061,597.92, for the purchase of 180- TASER 10 and 180- Five (5) Year Warranties (replacement and new hires) from the General Government Principal (001.50005.500710) and Interest (001.50005.500720) from Years 1 through 5 or other most appropriate account(s) as approved in the budget.

Axon Enterprise, Inc. is a sole-source vendor, providing the only product of this type on the general law enforcement market that has been studied and litigated. There are no additional costs to train officers in the use of these devices due to the department having a qualified in-house instructor; the new model requires no new training. The approval of this purchase is crucial to the day-to-day operation of our officers, the current inventory is steadily failing, reducing the number of low-lethal force options available to the Police Department.

#### **Fiscal Impact**

This Resolution if approved will have an approximate fiscal impact of \$1,061,597.92 for the duration of the contract, but in no event shall this purchase exceed budgeted funds each year. The funds for said purchase will be allocated from the following accounts: General Government Principal (001.50005.500710) and Interest (001.50005.500720) from Years 1 through 5 or other most appropriate account(s) as approved in the budget.

### **Strategic Plan Alignment**

This item is aligned with the Public Safety Strategic Goal, as it will assist in continuing to ensure the well-being and security of residents, maintain social order, support economic growth, foster community engagement, and improve the overall quality of life for residents.

### **Recommendation**

The City Manager's Office of Doral Police Department requests that the Mayor and City Council authorize the purchase of 180- Taser 10 with five-year warranties (replacement and new hires) from Axon Enterprise, Inc., as a sole source vendor.

EL/ld