

# SFM Landscape Services, LLC., Proposal for City of Doral RFP 2024-08 Landscape & Athletic Fields Maintenance



Submitted by Authorized Binding Official:
Christian Infante, Manager
SFM Landscape Services, LLC.
7500 NW 74<sup>th</sup> Avenue Medley, FL 33166
O: 305.818.2424 x. 1117
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Monday, July 8, 2024

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#### 3. LETTER OF TRANSMITTAL



Monday, July 8, 2024

City of Doral Procurement Department 8401 NW 53rd Terrace Doral, FL 33166

Dear Members of the Evaluation Committee:

SFM Landscape Services, LLC., "SFM" appreciates the opportunity to submit our proposal to the City of Doral in response to RFP 2024-08 "Landscape & Athletic Fields Maintenance". With more than a decade of experience in servicing Doral, SFM is well-positioned to meet the city's landscape and athletic field maintenance needs. Currently, SFM is responsible for maintaining right-of-way landscapes throughout the city. We are locally headquartered in the Town of Medley, just 2.5 miles away from the City of Doral. This proximity allows SFM to efficiently deploy its resources, which is a significant advantage for the city.

#### So, why choose SFM?

- ✓ SFM has provided landscape maintenance services to the City of Doral since 2006.
- ✓ SFM President Christian Infante is an ISA Certified Arborist & MOT Supervisor.
- ✓ SFM General Manager Robert Montesino holds a Class A GCSAA license (Golf Course Superintendents Association of America).
- ✓ SFM's Robert Montesino oversaw the turf maintenance for 6 golf courses for Miami-Dade County for 25 years.
- ✓ SFM has a Robust Safety & Risk Management Program.
- ✓ SFM has a workforce of nearly 1,000 employees throughout South Florida.
- ✓ SFM is equipped for Hurricane Clean Up.

SFM understands the Scope of Work provided in the RFP documents and is fully committed to performing the city's landscape & athletic fields maintenance in a professional and timely manner. We have the experience, personnel, equipment, and resources to not only meet, but exceed the city's target goals. If you have any questions regarding this proposal, you may contact me directly at 305.525.9442 or email <a href="mailto:cinfante@sfmservices.com">cinfante@sfmservices.com</a>.

Respectfully Submitted,

Christian Infante

Manager/ Owner



### 4. PROPOSER QUALIFICATION STATEMENT

**SFM Landscape** is South Florida's premier landscaping company with a remarkable track record of over five decades delivering unparalleled results to our clients. SFM is a minority, family-owned and operated company locally headquartered in Miami-Dade County since 1972. Our HQ is in Medley.

Throughout the years, SFM has consistently delivered exceptional comprehensive landscape maintenance services to a wide range of clients, earning a reputation for excellence and customer satisfaction.



SFM is not your typical landscape company. Our company has the experience, talent, and practices of a national firm, but the service and area knowledge of a local company dedicated to its clients and client needs. We are the go-to "one-stop shop" for municipalities and commercial businesses to outsource the necessary services to maintain a clean and safe environment for its residents, tourists, and business community. SFM provides year-round landscape maintenance, and arbor care services to some of South Florida's most prominent medical facilities, educational facilities, and entire municipalities. Some of our most notable clients include:

- City of Doral
- Town of Miami Lakes
- City of Aventura
- North Bay Village
- Baptist Health South Florida
- Miami-Dade County School Board
- City of Coral Gables
- City of Margate
- City of Hialeah
- · City of Miami Beach
- Miami Dade College
- Florida Department of Transportation

#### We offer a unique blend of services including but not limited to:

- Comprehensive Landscape Services
- Athletic Fields Maintenance
- Canal Maintenance Services
- Disaster Recovery Services
- Street Sweeping Services

- Tree Trimming, Installation, & Removal
- Landscape Design & Installation
- Irrigation Installation and Maintenance
- Stump Grinding
- Litter Control

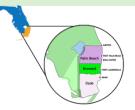
Our HQ facility has approximately 20,000 square feet of office space, 15,000 square feet of warehouse space, and close to 3 acres of land. That, plus access to the latest equipment and a fleet of over 100 vehicles sets us apart from the rest. SFM has 3 full-time mechanics to service our entire fleet year-round. Additionally, SFM has a Broward Branch centrally located in the City of Margate.

## **The Right Choice**

SFM has proven through our capabilities and wherewithal to be a professional, reliable, and competent contracting partner. SFM has the experience, qualifications and most importantly, the commitment to service the City of Doral. We enforce a drug free policy, and all employees are bonded and go through a criminal background check. **SFM is confident that we are the right choice for Doral.** 



#### BENEFITS OF HIRING SFM SERVICES



#### **South Florida Hometown Experience:**

SFM is truly a Miami-Dade County "Local" business. Locally headquartered in Miami since 1972, our team is rooted in and has in-depth knowledge of the local Tri-County area. Our local presence gives SFM an advantage over other firms.



#### **Direct Ownership Support:**

Unlike large-national impersonal firms, SFM is a local, minority, family-owned company run by its Founding Officers Jose, and Christian Infante. The City of Doral will have direct access to SFM's proprietors 24/7/365.



#### **Risk Management:**

SFM has a robust Risk Management & Safety Program that contributes to the business continuity and success of our operations. SFM's Risk Management Team is composed of thorough quality control, training, and employee engagement. This composition allows SFM to quickly identify, assess, and mediate known risks as well as identifying and securing potential unknown events.



#### **Training:**

Our Team prides itself in having one of the best combined training programs in South Florida. The quality of service we deliver through extensive training has permitted us to grow exponentially over the last decade. SFM staff receive continuous training in all areas of landscape protocols to ensure our clients get the most out of their SFM experience. Because SFM has its own in-house training program, our team is not limited to monthly or quarterly trainings; We train on an as needed basis to maintain quality services.



#### **Recruitment:**

We believe that the best way to offer exceptional service to our clients is to recruit the most talented, dedicated people in the industry. SFM's experienced recruitment team targets local residents for employment opportunities thus fostering community involvement and development. SFM is well known for its local employment opportunities. Currently SFM <u>Services has nearly 1,000 active employees in Miami-Dade and Broward County</u>.



#### Technology:

SFM uses technology that offers transparency and real-time information. Our web-based management software and scanning systems can immediately dispatch services as needed instead of routine schedules. This allows SFM staff to anticipate, prevent and respond more effectively.



#### FINANCIAL STABILITY

SFM Landscape Services, LLC., has the financial support and working capital needed to fuel our resources and assets essential to our operations. SFM has enough bonding capacity to provide performance and payment bonds in an amount not less than one hundred percent (100%) of the contract amount from a surety firm rated A- (Excellent) by an AM Best. SFM has never defaulted on a contract or failed to perform through its entirety. **Audited Financial Statements are readily available upon request.** 



October 22, 2021

SFM Services, Inc. 9700 NW 79 Ave. Miami Lakes, FI 33016

Ref: Bank Reference Letter

To Whom It May Concern:

This letter is to confirm the banking relationship City National Bank of Florida has with SFM Services, Inc (SFM) since 2012. SFM has handled their depository accounts in a satisfactory manner and line of credit as agreed, while maintaining average depository balances in the medium 7 figures, with high credit in the medium 7 figures including lines of credit with availability in the 7 medium figures.

We look forward to continuing working with SFM and assisting their growth throughout the coming years. Please do not hesitate to contact us with any questions at 305 577 7475.

This letter is provided on behalf of our client without liability to the bank and/or its staff.

Very truly yours,

Roberto J Blandon Senior Vice President City National Bank of Florida 2855 LeJeune Road Coral Gables, FL 33134

Roberto.Blandon@citynational.co

m

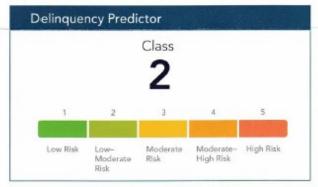




Company Name: SFM Landscape Services, LLC Dun & Bradstreet D-U-N-S® Number: 07-913-4542 Come back before June 30, 2021 and save 20%<sup>1</sup>

# Overview of Your D&B® Business Credit Scores (as of 5/1/2021)2









One or more of your D&B business credit scores may have changed. Call 1-844-600-0566 now to speak with an Account Manager about reactivating your CreditBuilder™ account—and save 20%.

To learn more about these scores, visit DandB.com/mycredit.

- 1 Discount applies to current price of new CreditBuilder subscription. One offer per D&B D-U-N-S Number.
- 2 Scores and ratings are based on findings as of 5/1/2021.

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#### REFERENCES & PAST PERFORMANCE



**City of Margate** 

6199 NW 10th Street Margate, FL, 33063

**Ben Trapani Superintendent of Parks and Grounds** 

Ph: 954.972.6458 Email: <a href="mailto:btrapani@margatefl.com">btrapani@margatefl.com</a>

Date of Service: 2021- present

**Description of Service:** 

SFM provides Athletic Field Maintenance Services to city parks.



**City of Coral Gables** 

2800 SW 72<sup>nd</sup> Ave. Miami, Fl. 33155

Deena Bell-Llewellyn

Ph: 305.460.5138 Fax: 305.460.5133 Email: dbell@coralgables.com

Date of Service: 2002 to Present

**Description of Service:** 

SFM provides citywide landscape maintenance services. Scope includes medians and right of ways maintenance, litter control, fertilization, tree

trimming, installation, and irrigation.



#### **City of Doral**

8401 NW 53rd Terrace. Doral, FL. 33166

**Henry Martinez, Superintendent of Streets** 

Ph: 305.593.6740 Ext. 6003/6025 Email: <a href="mailto:henry.martinez@cityofdoral.com">henry.martinez@cityofdoral.com</a>

Date of Service: 2020 to present; 2012 to 2020

**Description of Service:** 

SFM provides right-of-way maintenance throughout the city. The contract consists of lawn maintenance, litter control, fertilization, & tree trimming. SFM has furnished and installed hundreds of trees throughout the city.



3 Athletic

**Fields** 



**Town of Miami Lakes** 

6601 Main Street, Miami Lakes, FL 33014

Jeremy Bajdaun, CPRP Director of Parks and Recreation

Ph: 305.364.6100 Fax: 305.558.8511 Email: bajdaunj@miamilakes-fl.gov

Date of Service: 2004 to present

**Description of Service:** 

SFM maintained the athletic fields at Royal Oaks park for 5 years. Additionally, SFM is the prime contractor for the Town's Tree and Palm Purchase, Installation, Removal, and Relocation services contract (2020-02), as well as our Litter Control Services for Right-of-Way and Town Parks contract (2018-12R).



#### City of Miami Beach (Right of Ways & Buildings)

1700 Convention Center Drive, Miami Beach, FL 33139

P. Rodney Knowles, Greenspace Division Director Public Works Department

Ph.: 305-673-7080 Email: rodneyknowles@miamibeachfl.gov

Date of Service: 2011 to 2020

**Description of Service:** 

SFM Services provided Grounds Maintenance Services throughout the city's right-of-ways and coastal areas under contract 2014-275-LR. SFM provided complete landscape maintenance, furnish and installation of plant material, tree trimming, irrigation, litter control, and disposal of plant debris.



**Baptist Health South Florida** 

8950 North Kendall Drive Miami, FL. 33176

Yanei Perez, Property Manager

Ph: 305.812.9179 Email: yaneip@baptisthealth.net

Date of Service: 2015- present

**Description of Service:** 

SFM provides complete landscape maintenance including tree trimming, irrigation maintenance, mulching, and landscape installation to several

**Baptist Health locations.** 



8

**Parks** 



#### Village of Key Biscayne

88 West McIntyre Street Key Biscayne, FL 33149

Nathaniel Diaz, PW Maintenance Supervisor

Ph: 305.213.2892 Email: ndiaz@keybiscayne.fl.gov

**Date of Service: 2020- 2023** 

**Description of Service:** 

SFM provides Village-wide landscape maintenance to Village Parks, Athletic Fields, Medians and ROW's. The contract consists of but is not limited to tree trimming, irrigation maintenance, fertilization, pesticide application, turf aeration and litter control.



City of Miami Springs

201 Westward Drive Miami Springs, FL 33166

**Omar Luna, Director of Parks** 

Ph: 305.733.4319 Email: <a href="mailto:lunao@miamisprings-fl.gov">lunao@miamisprings-fl.gov</a>

Date of Service: 2012 to 2015

**Description of Service:** 

SFM provided Field Maintenance for Prince Field, Stafford Park and Peavy

**Dove Athletic Fields.** 



**Homestead-Miami Speedway** 

One Speedway Blvd. Homestead, Fl. 33035

Al Garcia, President

Ph: 305.310.8421 Fax: 305.230.5074 Email: agarcia@homesteadspeedway.com

Date of Service: 2004 to Present

**Description of Service:** 

SFM is the onsite landscape & janitorial contractor for this property year-round.

The contract entails all facets of landscape and janitorial services.

Additional references are available upon request.



#### REFERENCE LETTERS

# MIAMIBEACH

City of Miami Beach, 1700 Convention Center Drive, Miami Beach, Florida 33139, www.miamibeachfl.gov PUBLIC WORKS DEPARTMENT Greenspace Management Division

Friday, May 22, 2020

Christian Infante SFM Services, Inc. 7500 NW 74<sup>th</sup> Street Medley, FL. 33166

Dear Christian,

I want to send you a quick note to thank you and your team for all of your hard work within the City of Miami Beach. SFM Services, Inc. has been successfully providing landscape maintenance services to our City for over 10 years. Your contract, ITB 2014-275-LR includes lawn maintenance, tree/palm trimming, irrigation maintenance, and litter control for our entire South Right-of-Way, including the Julia Tuttle and MacArthur Causeways, which are major gateways into our City. We appreciate your responsiveness, professionalism, and all-around wonderful customer service any time an issue has been brought to your attention.

Please feel free to list me as a reference.

Sincerely,

P. Rodney Knowles

Greenspace Division Director





Tuesday, May 26, 2020

Mario Cantero SFM Services, Inc. 7500 NW 74<sup>th</sup> Street Medley, FL. 33166

Dear Mario:

This letter is to confirm SFM Services, Inc. has been the City's landscape maintenance contractor since 2005. Over the years SFM has become an essential part of our City's Public Works Department. SFM has also provided street sweeping, canal maintenance, and disaster recovery services. We appreciate SFM also contributing to our City's Earth Day events in the past.

Please feel free to list me as a reference.

Sincerely,

Henry Martinez,

Superintendent of Streets

**Public Works Department** 

henry.martinez@cityofdoral.com





October 19, 2018

To Whom It May Concern:

Since 2004, SFM Services has provided complete landscape and janitorial services to Homestead-Miami Speedway. Our property is a major public facility measuring over 660 acres. The SFM crew is onsite year round making sure our track is in pristine condition for the 300,000 + patrons that visit us yearly.

Their experience and knowledge in horticulture and events maintenance makes them a key component to our success. I look forward to continue working with SFM Services, Inc. Please feel free to list me as a reference.

Sincerely,

Al Garcia

Vice President Operations Homestead Miami Speedway One Speedway Boulevard Homestead, Fl. 33035 305.230.5374

HOMESTEAD - MIAMI SPEEDWAY

One Speedway Boulevard • Homestead, Florida 33035 - 1500 • Phone ( 305 ) 230-5000 • Fax ( 305 ) 230-5223



#### **MEMBERSHIPS**



SFM is a member of the American Public Works Association (APWA). This membership gives us access to the best education and training programs in public works, as well as networking opportunities with more than 31,500 public works professionals



SFM is a member of the International Society of Arboriculture (ISA). As a member of ISA, SFM has access to a wealth of resources, networking opportunities, and professional certifications. SFM's longstanding membership demonstrates our commitment to providing high-quality arboricultural services.



SFM is a member of the Florida Nursery, Growers, and Landscape Association (FNGLA). This membership has provided numerous benefits and opportunities for our business including access to a vast network of professionals in the nursery and landscape industry. FNGLA offers its members access to a wide range of resources and support, including legal, technical, and legislative assistance.



SFM is a member of the Tree Care Industry Association (TCIA). As a member, SFM has access to a wide range of resources, including industry best practices, educational programs, and networking opportunities. This membership enables SFM to stay up-to-date with the latest advancements in arboriculture and tree care techniques.



SFM is a member of the Miami-Dade County League of Cities (MDCLC). Our membership provides us with access to a wide range of networking opportunities. The League organizes various events and conferences where city officials can meet, exchange ideas, and establish partnerships. This collaborative environment facilitates knowledge sharing, promotes professional development, and helps foster a sense of community among member cities.



SFM is a member of the Building Owners and Managers Association (BOMA) of Miami-Dade. BOMA provides SFM with a vast source of information on building management and operations, development, leasing, building operating costs, energy consumption patterns, local and national building codes, legislation, occupancy statistics, technological developments, and other industry trends.



## LICENSES, CERTIFICATIONS, & INSURANCE

#### ISA CERTIFIED ARBORIST



# The International Society of Arboriculture

Hereby Announces That



Christian H. Infante

Has Earned the Credential

#### ISA Certified Arborist ®

By successfully meeting ISA Certified Arborist certification requirements through demonstrated attainment of relevant competencies as supported by the ISA Credentialing Council



8 June 2008

30 June 2026

FL-5916A

Expiration Date

Certification Number







THIS IS TO CERTIFY THAT

Christian Infante

SATISFIED THE REQUIREMENTS FOR COMPLETION OF

Safety - Introduction to Arboriculture

AWARDED ON 8/26/2023



THIS IS TO CERTIFY THAT

Christian Infante

SATISFIED THE REQUIREMENTS FOR COMPLETION OF

Tree Risk Assessment - Introduction to Arboriculture

AWARDED ON 8/25/2023



THIS IS TO CERTIFY THAT

Christian Infante

SATISFIED THE REQUIREMENTS FOR COMPLETION OF

Principles of Pruning - Introduction to Arboriculture

AWARDED ON

8/25/2023















#### **CGSAA CERTIFICATION**



Robert Montesino

Member #: 230087

Class: A

Yrs. Active: 17

Exp: 03/31/2025

#### PESTICIDE/ HERBICIDE

Florida Department of Agriculture and Consumer Services Pesticide Certification Office Commercial Applicator License License # CM15531

MONTESINO, ROBERTO 11862 SW 234 TER

Categories

HOMESTEAD, FL 33032

Issued: May 24, 2022

Expires: May 31, 2026

Signature of Licensee

NICOLE "NIKKI" FRIED, COMMISSIONER

The above individual is licensed under the provisions of Chapter 487, F.S. to purchase and apply restricted use

nicole Guel Signature

STATE OF FLORIDA

Department of Agriculture and Consumer Services

BUREAU OF LICENSING AND ENFORCEMENT

DANIEL ECHEVERRIA LTD COMMERCIAL FERTILIZER APPLICATOR HOLDER

LF318708

HAS PAID THE FEE REQUIRED BY CHAPTER 482 FOR THE PERIOD **EXPIRING November 18, 2025** 

nicole fried Signature COMMISSIONER

STATE OF FLORIDA

Department of Agriculture and Consumer Services

BUREAU OF LICENSING AND ENFORCEMENT

Date

November 19, 2021

STATE OF FLORIDA Department of Agriculture and Consumer Services

BUREAU OF LICENSING AND ENFORCEMENT

LTD COMMERCIAL FERTILIZER APPLICATOR HOLDER

HAS PAID THE FEE REQUIRED BY CHAPTER 482 FOR THE PERIOD

November 19, 2021 LF318757

ROBERT MONTESINO

EXPIRING May 21, 2026

COMMISSIONER

LF220081

November 19, 2025

HIVING THE THE WALL CONTINUES I TO SHILLY HAVE

THE LTD COMMERCIAL FERTILIZER APPLICATOR HOLDER NAMED BELOW HAS REGISTERED UNDER THE PROVISIONS OF CHAPTER 482 FOR THE PERIOD EXPIRING: November 19, 2025

ORLANDO J LEME 9815 MONTEGO BAY DR CUTLER BAY, FL 33189

NICOLE "NIKKI" FRIED, COMMISSIONER

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#### BROWARD COUNTY TREE TRIMMER LICENSE/ CERTIFICATES OF COMPLETION

August 28, 2023

#### BROWARD COUNTY TREE TRIMMER LICENSE

#### STANDARDS FOR MAINTAINING YOUR BROWARD COUNTY TREE TRIMMER LICENSE

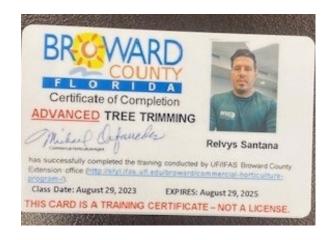
- The following shall be available for inspection at every work site where tree trimming is being carried out:
  - · A copy of the company's Broward County Tree Trimmer license.
  - · Proof of the company's current insurance coverage.
  - · At least one person should possess a current Tree Trimmer training card.
  - Current training cards reflect that training was completed within the past two (2) years.
  - · Picture identification issued by a government entity or agency.
- At least one trained person must be available at every work site where tree trimming is being carried out.
- The company's Tree Trimmer license number shall be prominently displayed on both sides of vehicles used in tree trimming.
- 4. Tree trimmer license number must appear in ads offering tree trimming and/or removal services. Advertisements include business cards, telephone directory advertisements, quotes for tree services, flyers and vehicles advertising tree services.
- License holders shall ensure that all employees engaged in tree trimming are adequately trained regarding safety procedures in accordance with applicable federal and state law including the federal Occupational Saftey and Health Act of 1970 (OSHA).
- Retraining is required before licenses can be renewed. Tree trimmer licenses are renewable every two years.
- Each license holder shall notify the County, in writing, if there is a change in any of the standards required for licensure.

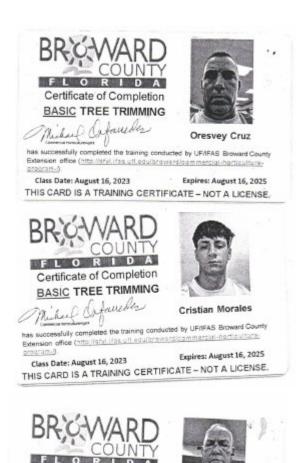
SFM Services, Inc. 5612 NW 8 ST. MARGATE, FL 33063



204-4A (Rev. 5/18) PC201249985







Ubaldo Barreiro

Expires: August 16, 2025

Certificate of Completion BASIC TREE TRIMMING

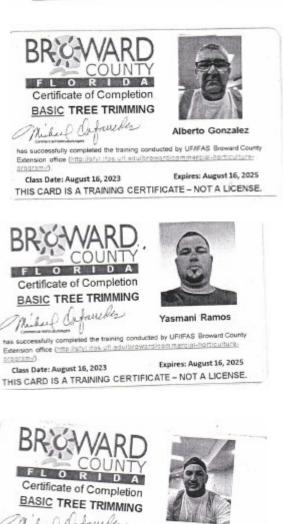
ias successfully completed the training conducted by UF/IFAS Broward County Extension office (http://styl.iras.ufl.ng.wbroward.commercial-horticulture-

THIS CARD IS A TRAINING CERTIFICATE - NOT A LICENSE.

Muhael Orfanelles

Class Date: August 16, 2023





this successfully completed the training conducted by UF/IFAS Broward County

THIS CARD IS A TRAINING CERTIFICATE - NOT A LICENSE.

Extension office (http://sfyl.ifas.ptl.edu/broward)

Class Date: August 16, 2023

Ediosvany Cabrera



#### **FNGLA CERTIFICATIONS**



#### TCIA MEMBERSHIP



SFM Landscape Services, LLC 7500 NW 74th Avenue Medley, FL 33166

December 8, 2023

To Whom it may concern:

This letter is to confirm that the following company's membership in **Tree Care Industry Association**, *the national trade association for tree care companies*, is current and in good standing:

SFM Landscape Services, LLC

Medley, FL

Member ID: 146822 Join Date: 6/25/2019 Good Through: 6/30/2024

If you need additional information, please feel free to contact TCIA's membership department at 800-733-2622.

Sincerely, Tree Care Industry Association



Tree Care Industry Association 670 N. Commercial St., Suite 201, Machester, NH 03101



#### FDOT PRE-QUALIFICATION



605 Suwannee Street Tallahassee, FL 32399-0450

July 05,2023

SFM LANDSCAPE SERVICES, LLC 7500 NW 74 AVENUE MEDLEY, FLORIDA 33166

RE: CERTIFICATE OF QUALIFICATION

The Department of Transportation has qualified your company for the type of work indicated below.

FDOT APPROVED WORK CLASSES:
DEBRIS REMOVAL (EMERGENCY), LANDSCAPING

Unless notified otherwise, this Certificate of Qualification will expire 6/30/2024

In accordance with Section 337.14(4), Florida Statutes, changes to Ability Factor or Maximum Capacity Rating will not take effect until after the expiration of the current certificate of prequalification (if applicable).

In accordance with Section 337.14(1), Florida Statutes, an application for qualification  $\underline{must}$  be filed within (4) months of the ending date of the applicant's audited annual financial statements.

If the company's maximum capacity has been revised, it may be accessed by logging into the Contractor Prequalification Application System via the following link: HTMS://fdotbpj.dot.state.fl.us/ContractorPrequalification

Once logged in, select "View" for the most recently approved application, and then click the "Manage" and "Application Summary" tabs.

The company may apply for a Revised Certificate of Qualification at any time prior to the expiration date of this certificate according to Section 14-22.0041(3), Florida Administrative Code (F. A.C.), by accessing the most recently approved application as shown above and choosing "Update" instead of "View." If certification in additional classes of work is desired, documentation is needed to show that the company has performed such work.

All prequalified contractors are required by Section 14-22.006(3), F.A.C., to certify their work underway monthly in order to adjust maximum bidding capacity to available bidding capacity. You can find the link to this report at the website shown above.

James C. Taylor AN James E. Taylor II, Prequalification Supervisor Contracts Administration Office

JTII

Improve Safety, Enhance Mobility, Inspire Innovation www.fdot.gov

#### **FDOT MOT**

# **Certificate of Completion**

#### **CHRISTIAN INFANTE**

Has Completed a Florida Department of **Transportation Approved Temporary Traffic** Control (TTC) Advanced (Refresher) Course.

08/30/2025

Date Expires

Instructor



15 Riverside Parkway Ste.100 Fredericksburg, VA, www.atssa.com jessica.scheyder@atssa.com





#### AGRICULTURE DEALERS LICENSE



State of Florida
Department of Agriculture and Consumer Services
Division of Consumer Services
2005 Apalachee Pkwy
Tallahassee, Florida 32399-6500

Registration No.: AD1575

Issue Date: January 18, 2024

Expiration Date: January 28, 2025

POST CERTIFICATE CONSPICUOUSLY

# License as Dealer in Agriculture Products

Section 604.15-604.30, Florida Statutes

SFM LANDSCAPE SERVICES, LLC 7500 NW 74TH AVE MEDLEY, FL 33166-2400



WILTON SIMPSON COMMISSIONER OF AGRICULTURE



FEMA CERTIFICATIONS

# **Emergency Management Institute**



This Certificate of Achievement is to acknowledge that

#### **CHRISTIAN INFANTE**

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the Independent Study course:

#### IS-100.C: INTRODUCTION TO INCIDENT COMMAND SYSTEM, ICS-100

Issued this 06th Day of September, 2023

Emergency Management Institute Federal Emergency Management Agency

0.20 IACET CEU

# **Emergency Management Institute**



This Certificate of Achievement is to acknowledge that

#### **CHRISTIAN INFANTE**

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the Independent Study course:

IS-700.B:

AN INTRODUCTION TO THE NATIONAL INCIDENT MANAGEMENT SYSTEM

Issued this 06th Day of September, 2023

Emergency Management Institute Federal Emergency Management Agency

0.40 IACET CEU



#### MIAMI-DADE COUNTY GENERAL HAULERS PERMIT



Solid Waste Management 2525 NW 62nd Street • Suite 1200 Miami, Florida 33147

miamidade.gov

February 3, 2023

Mr. Christian Infante, President SFM Services, Incorporated 7500 NW 74<sup>th</sup> Avenue Medley, FL 33166

RE: 2023-24 General Hauler Permit Approval and Decal

Dear Mr. Infante:

Thank you for your recent General Hauler Permit application. **SFM Services, Incorporated** (Permit #17121) has been approved through **January 31**, **2024** to transport solid waste in Miami-Dade County.

Enclosed you will find two (2) decals #GH24-0141 for the 2000 Mack (Tag #P3725G) & #GH24-0142 for the 2000 Mack (Tag #P5189D) approved to transport solid waste in Miami-Dade County under this permit account.

Each decal should be permanently affixed on the inside (upper) driver's side windshield of the vehicles. Any vehicle observed transporting without a decal permanently affixed to the windshield is in violation as prescribed in Chapter 15-17 of the Code of Miami-Dade County.

Please note that the Department of Solid Waste Management has the authority at any time, to request an accounting of the following.

- A summary of the number of tons of solid waste collected quarterly based on schedule service, as of the reporting date.
- A summary of the number of tons of recyclable material collected and marketed quarterly, on a schedule and format prescribed by the department.

You are advised to maintain accurate records in the event such a request is made. It is also recommended that you keep this document on file as proof of your General Hauler Permit approval.

In addition, General Haulers with solid waste accounts in unincorporated Miami-Dade County must report and pay monthly, a disposal facility fee on all accounts except recycling pickup or non-reoccurring C & D pickups.

Should you require additional information specific to your permit, contact the Permit Section at 305-514-6610. If you need assistance with the requirements of the Disposal Facility Fee, contact Christene Seymour at 305-514-6617 or via e-mail at Christene.Seymour@miamidade.gov.

Sincerely.

Nawa P. Fung-Lyew
Administrative Officer 3
Enforcement Division



#### MINORITY BUSINESS ENTERPRISE

#### **MBE Certification**

SFM Landscape Services, LLC. is the subsidiary of and 100% owned by SFM Services, Inc., a certified minority owned business. Jose M. Infante and Christian Infante stockholders of SFM Services, Inc. are Hispanic. SFM strongly encourages the recruitment, selection, and promotion of minorities and women in the firm. Several of SFM's vendors are minority owned as well.

At SFM, we understand the importance of promoting diversity and inclusive practices in our business. We are committed to making good faith efforts to utilize Minority Business Enterprise (MBE) companies when any subcontracting opportunities arise. This commitment aligns with our dedication to fostering equitable opportunities for all contractors and suppliers, regardless of their background or identity. For this contract, SFM intends on utilizing its own forces to carry out the scope of work outlined in the ITB.

Any question regarding MBE certification, please contact Beatrice Louissaint, President of the Florida State Minority Supplier Development Council. (305.762.6151)





#### CERTIFICATE OF STATUS

# State of Florida Department of State

I certify from the records of this office that SFM LANDSCAPE SERVICES, LLC is a limited liability company organized under the laws of the State of Florida, filed on May 9, 2006.

The document number of this limited liability company is L06000047727.

I further certify that said limited liability company has paid all fees due this office through December 31, 2023, that its most recent annual report was filed on March 16, 2023, and that its status is active.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capital, this the Twenty-third day of October, 2023

Tracking Number: 9169988327CU

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication

2024 FLORIDA LIMITED LIABILITY COMPANY ANNUAL REPORT DOCUMENT# L06000047727

Entity Name: SFM LANDSCAPE SERVICES, LLC

Current Principal Place of Business: 7500 NW 74TH AVE MEDLEY, FL 33166

Current Mailing Address:

7500 NW 74TH AVE MEDLEY, FL 33166 US

FEI Number: 20-4908849 Certificate of Status Desired: No

Name and Address of Current Registered Agent:

TRIAY, CARLOS A 2301 NW 87 AVENUE SUITE 501 DORAL, FL 33172 US

The above named entity submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida

The above nations with a SIGNATURE:

Electronic Signature of Registered Agent Authorized Person(s) Detail :

7500 NW 74TH AVENUE City-State-Zip: MEDLEY FL 33166

SIGNATURE: CHRISTIAN INFANTE



#### MIAMI-DADE COUNTY OCCUPATIONAL LICENSE

# **Local Business Tax Receipt**

Miami-Dade County, State of Florida
-THIS IS NOT A BILL - DO NOT PAY

5770822

BUSINESS NAME/LOCATION SFM LANDSCAPE SERVICES 7500 NW 74TH AVE

MEDLEY, FL 33166

RECEIPT NO. RENEWAL 1743963



**EXPIRES** SEPTEMBER 30, 2024

Must be displayed at place of business Pursuant to County Code Chapter 8A - Art. 9 & 10



CM26154

OWNER SFM LANDSCAPE SERVICES LLC C/O CHRISTIAN H INFANTE MGR

Employee(s)

OF BUSINESS

SERVICE BUSINESS

PAYMENT RECEIVED BY TAX COLLECTOR 450.00 09/01/2023

FPPU02-23-009656

This Local Business Tax Receipt only confirms payment of the Local Business Tax. The Receipt is not a license, permit, or a certification of the holder's qualifications, to do business. Holder must comply with any governor nongovernmental regulatory laws and requirements which apply to the business.



The RECEIPT NO. above must be displayed on all commercial vehicles – Miami-Dade Code Sec 8a-276. For more information, visit www.miamidade.gov/taxcollector

#### TOWN OF MEDLEY

# **Town of Medley**

LOCAL BUSINESS TAX RECEIPT

BTAX24-2640

VALID OCT 1, 2023- SEPT 30, 2024

SFM LANDSCAPE SERVICES LLC 7500 NW 74 AVE MEDLEY, FL 33166

JOSE INFANTE 7500 NW 74 AVE MEDLEY, FL 33166

Is hereby issued a Local Business Tax Receipt for the Town of Medley, valid through September 30th of the tax year listed above for the occupation of:

"Issuance of this Business Tax Receipt (BTR) is not a development or zoning approval. All activities and uses operated pursuant to this BTR shall comply with the Town of Medley Municipal Code, Miami-Dade County Regulations and State Laws."

Folio No. 22-3011-002-0740

NO OUTSIDE STORAGE AND NO LIVING ON PREMISES

PER DERM: DRY USE ONLY.
TRACTOR/TRAILERS BACKED TO LOADING DOCK MUST NOT BLOCK RIGHT OF WAY.

This Local Business Tax Receipt must be exhibited conspicuously at your place of business.



#### SAMPLE CERTIFICATE OF INSURANCE

SFMSER



#### CERTIFICATE OF LIABILITY INSURANCE

3/1/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

this certaincate does not contain rights to the certaincate moider in new or such endorsement(s).					
PRODUCER	NAME: Dewin Molina				
Commercial Lines - (305) 443-4888	PHONE (A/C, No, Ext): 786.785.1138 FAX (A/C, No):				
USI Insurance Services LLC	E-MAIL ADDRESS: dewin.molina@usi.com				
201 Alhambra Circle, Suite 900	INSURER(S) AFFORDING COVERAGE	NAIC #			
Coral Gables, FL 33134	INSURER A: Old Republic Insurance Company	24147			
INSURED	INSURER B: Ascot Specialty Insurance Company	45055			
SFM Landscape Services, LLC.	INSURER C: Westchester Surplus Lines Ins. Co.	10172			
7500 NW 74th Ave	INSURER D: Hanover Insurance Company	22292			
	INSURER E :				
Medley, FL 33166	INSURER F:				

COVERAGES CERTIFICATE NUMBER: 15830668 REVISION NUMBER: See below

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR		TYPE OF INSURANCE	ADDL	SUBR	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMIT	s
Α	Х	CLAIMS-MADE X OCCUR			MWZY31262224	03/01/2024	03/01/2025	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 2,000,000 \$ 500,000
								MED EXP (Any one person) PERSONAL & ADV INJURY	s 10,000 _
	GEN	VL AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	s 4,000,000
		POLICY X PRO- OTHER:						PRODUCTS - COMPIOP AGG	\$ 4,000,000 \$
Α	AUT	TOMOBILE LIABILITY			MWTB31519824	03/01/2024	03/01/2025	COMBINED SINGLE LIMIT (Ea accident)	\$ 2,000,000
	X	OWNED SCHEDULED						BODILY INJURY (Per person)  BODILY INJURY (Per accident)	\$
	x	AUTOS ONLY HIRED AUTOS ONLY X AUTOS ONLY						PROPERTY DAMAGE (Per accident)	s
	x	Comp/\$250/\$ × Coll/\$500/\$1,0							S
В		UMBRELLA LIAB X OCCUR			ESXS231000012904	03/01/2024	03/01/2025	EACH OCCURRENCE	§ 5,000,000
	Х	EXCESS LIAB CLAIMS-MADE						AGGREGATE	§ 5,000,000
	WOR	DED RETENTION S RKERS COMPENSATION	_			03/01/2024	00/04/0005	X PER OTH-	S
Α	AND	PROPRIETOR/PARTNER/EXECUTIVE	N/A		MWC31262324	03/01/2024	03/01/2025	E.L. EACH ACCIDENT	S 1,000,000
	(Mar	ICERMEMBEREXCLUDED?	N/A					E.L. DISEASE - EA EMPLOYEE	S 1,000,000
	DES	s, describe under CRIPTION OF OPERATIONS below						E.L. DISEASE - POLICY LIMIT	S 1,000,000
С	Co	ontractor's Pollution Liab.			G17663723002	12/21/2023	12/21/2024	General Aggregate: \$1,000,000 Each Occurrence \$1,000,000	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

# SAMPLE COI

CERTIFICATE HOLDER	CANCELLATION
SFM Landscape Services, LLC. 7500 NW 74th Ave. Medlev. FL 33186	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	AUTHORIZED REPRESENTATIVE
	Bu-

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ACORD 25 (2016/03)

This certificate recisions certificate#15090504 issued on 3/0/0020



#### 5. PROJECT TEAM QUALIFICATION STATEMENT

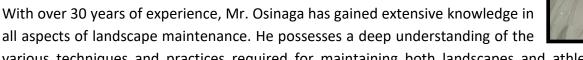
**Robert Montesino** will serve as the point of contact for this contract. With over 20 years of experience in landscape management, Mr. Montesino brings a wealth of knowledge and expertise to this role. He holds the prestigious Class A Superintendent certification from the Golf Course Superintendents Association of America (GCSAA), which is a testament to his expertise in the field of golf course maintenance. As a field expert, he has a deep understanding of grasses and regrassing, making him well-equipped to maintain the athletic fields.

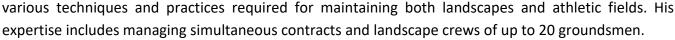


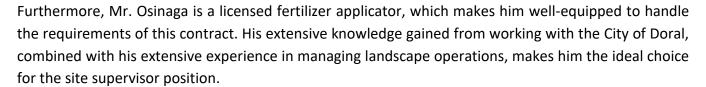
Furthermore, Mr. Montesino possesses extensive knowledge in chemical and fertilizer application, grounds maintenance, and installation. He is well-versed in the various techniques and practices required to maintain the fields and enhance their visual appeal. In addition to his expertise, Mr. Montesino holds a valid license for pesticide application, ensuring the highest standards of safety and environmental stewardship in managing the athletic fields.

#### **Proposed Site Supervisor**

**Carlos Osinaga** is our proposed site supervisor for this contract. Mr. Osinaga has a proven track record of success in the field of landscape maintenance and is currently overseeing the right-of-way maintenance contract for the City of Doral. He has built strong relationships with the city's public works department and is known for his exceptional work.







We are confident that Mr. Osinaga's expertise and proven track record make him the ideal candidate for this role. His ability to effectively manage multiple contracts and coordinate large teams makes him a valuable asset to the city's landscape and athletic fields maintenance operations. With his extensive knowledge and dedication to excellence, we are confident that he will deliver exceptional results.





#### **CGSAA Certification**



#### **Pesticide & Fertilizer Licenses**

Florida Bepartment of Agriculture and Consumer Services Pesticide Certification Office Commercial Applicator License License # CM15531

MONTESINO, ROBERTO 11862 SW 234 TER

Categories

HOMESTEAD, FL 33032 Issued: May 24, 2022

Expires: May 31, 2026

nicole fried Signature of Licensee NICOLE "NIKKI" FRIED, COMMISSIONER

The above individual is licensed under the provisions of Chapter 487, F.S. to purchase and apply restricted use

STATE OF FLORIDA Bepartment of Agriculture and Consumer Serbices BUREAU OF LICENSING AND ENFORCEMENT

ROBERT MONTESINO LTD COMMERCIAL FERTILIZER APPLICATOR HOLDER

HAS PAID THE FEE REQUIRED BY CHAPTER 462 FOR THE PERIOD EXPIRING May 21, 2026

NICHE GUEL SIGNATURE

Applicator's Name	City,	State
OSINAGA, CARLOS		EAH GARDENS,FL
License No.	License Status	License Type:
LF283165	Normal	Limited Urban Landscape Commercial Fertilizer
License Categories		
Original Issue Date	Last Issue Date	Expiration Date
3/21/2019	10/26/2023	3/21/2027



# Robert Montesino General Manager-Landscape Division



#### rmontesino@sfmservices.com

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2020 to Present SFM Services, General Manager-Landscape Division

New account startups

Maintain business relations with clients

2019 to 2020 Brightview Landscape Services, Associate Branch Manager

Responsible for overseeing several accounts within the branch

as well as overseeing all chemical and fertilizer application for the branch.

2011 to 2019 Miami-Dade Parks, Superintendent Golf & Destinations

Crandon Golf at Key Biscayne, Country Club of Miami Golf Course, Palmetto Golf Course, Greynolds Golf Course, Briar Bay Golf course. Responsible for overseeing all maintenance staff as well as the

appearance, maintenance, and playability of four 18-hole golf courses,

two 9-hole golf courses, and an 18-hole mini golf course.

2003 to 2011 Miami Dade PROS, Golf Course Superintendent

1997 to 1997 One Stop Properties, Landscape Account Manger 1996 to 2003 Muirfield Golf Group, Golf Course Superintendent

Education

1996 Miami Southridge High School

1996 to 2022 Pesticide RU licenses

1998 to present GCSAA class A superintendent

**Additional Skills** 

Budgeting, Project Management, Account Management, Maintenance,

Sales, Training, Strategic Planning.



#### KEY PERSONNEL



Jose M. Infante, Founder of SFM Services. Mr. Infante has over fifty years of experience in the landscape industry. He is also an ISA certified arborist. Mr. Infante is qualified and experienced in all aspects of landscape services. He is also a FNGLA Landscape Maintenance Technician. Mr. Infante was a past chair of the APWA (American Public Works Association). He also holds a pest control applicator license.



Christian Infante, President. Mr. Infante has over twenty years of experience in landscape management & irrigation. Mr. Infante has a bachelor's degree in business marketing & management from Florida International University (FIU), Mr. Infante has earned a portfolio of certifications. He is an ISA Certified Arborist and holds a certification in Horticulture and M.O.T. traffic control. Mr. Infante is directly involved in all contract negotiations and business development as well as all phases of SFM Service's projects. He is also in charge of all emergency/ disaster recovery operations.



Israel Rosado, COO. Mr. Rosado is a highly experienced and accomplished operational executive, having led large-scale operations throughout his career. Has an analytical approach to problem solving which compliments his extensive background in project management and has resulted in creating customer value. Mr. Rosado has a bachelor's degree in finance from Florida International University (FIU).



Robert Montesino, General Manager-Landscape Division. Mr. Montesino brings over 20 years of landscape expertise to SFM. Mr. Montesino is a certified GCSAA Class A Superintendent and field expert in Golf Course Maintenance. He has vast knowledge in grasses and re-grassing, chemical and fertilizer application, grounds maintenance, and installation. He also holds a license in pesticide application. Mr. Montesino oversees supervision of personnel, purchasing of supplies, budget preparation, payroll, capital improvement projects, and maintenance of equipment.





Daniel Echeverria, Production Manager/ Account Supervisor. Mr. Echeverria joins the SFM team with over 20 years of landscape maintenance experience. He has quickly proven himself and has risen through the ranks from being a general laborer to crew leader, to site supervisor, and production manager. He has communication skills that enable him to not only get a higher level of performance out of our employees on a day-to-day basis but, also when challenging situations arise.



**Luis Sanchez, Risk and Safety Manager.** Mr. Sanchez is an accomplished Environmental Health and Safety professional with a distinguished record of leading teams, optimizing processes, and enhancing systems to drive bottom-line performances. With a data-driven approach, Luis excels in designing programs that harmonize corporate objectives with regulatory mandates, equipping companies with the necessary resources to unlock potential and achieve operational excellence. Luis brings over 20 years of military experience to his role, complementing his position as a senior bilingual instructor.



**Justo Lopez, Fleet Manager.** Mr. Lopez plans, directs, and coordinates the operation of SFM's fleet of vehicles and equipment. Some of his duties include purchasing, cost reduction strategies, preventive maintenance to equipment and vehicles, fuel management, and GPS tracking management. Mr. Lopez also coordinates our facility's maintenance and oversees our three in-house mechanics.





Terry Alfonso, Corporate Controller. Ms. Alfonso joins the SFM team with 30 years of corporate accounting experience and a wealth of knowledge in Tax laws. She earned her bachelor's and a master's degree in accounting from Florida International University and is currently a professor at Miami Dade College where she teaches Accounting and Tax. Ms. Alfonso is directly responsible for all accounting and finance functions inclusive of revenue cycle management, cost accounting, treasury, and financial reporting at SFM.



Barbara Findo, Director of Human Resources and Safety. Ms. Findo is a Society for Human Resource Management Certified Professional. She oversees the recruitment, payroll, workers compensation, benefits, and HR compliance of the department. She led the implementation of the ACA medical insurance, 401k, parental leave, and supplemental benefits. She works closely with all work-related incidents, ensuring all employees are well informed and attended to. Recently, Ms. Findo led the implementation of SFM's new HR workforce software, UKG.



Vanezza Rivera, Administrative Assistant. Ms. Rivera serves as a corporate assistant at SFM. Her primary role is to provide support to Senior Officers and ensure that all government contracting opportunities are effectively managed. She develops formal bid qualifying proposals and submittal materials for purchasing committees. Additionally, she is responsible for administering and managing contracts, vendor registrations, certificates of insurance, and liability claims. Ms. Rivera is responsible for researching, identifying, and contacting potential resources for disaster recovery services. In 2017 post Hurricane Irma, Ms. Rivera coordinated up to thirty-five individual subcontractors and had over 250 debris hauling trucks in circulation daily throughout Miami-Dade County. Ms. Rivera is a bonded & insured Notary

Public for the State of Florida.



#### KEY PERSONNEL RESUMES

## Jose M. Infante **Founder**



**Experience** 

1987 to Present SFM Services, Inc.

Founder & Stockholder

Oversee all aspects of Safety Program Oversee all financial aspects of company

1972 to 1986 Property Management & Maintenance

Vice President & Stockholder

In charge of all landscape operations

Recruitment of personnel

**Education** 

1963 to 1967 Christopher Columbus High school

1969 to 1970 University of Miami

1970 to 1973 Miami Dade Community College

**Associates Degree** 

**Additional Skills** 

Fluent in English and Spanish

Computer literate: Microsoft Word, Excel, PowerPoint,

Effective Communication and Leadership skills

ISA Florida Certified Arborist

**Volunteer Activities** 

Director of Cuban Democracy PAC

Member of American Public Works Association



# Christian Infante President

## cinfante@sfmservices.com



**Experience** 

1998 to Present SFM Services, Inc.

Oversee all aspects of landscape operations

New account startups

Directly involved in all phases of disaster recovery projects

Maintain business relations with clients Oversee all financial aspects of company

Business Development & New contract negotiations

**Education** 

1992 to 1996 Christopher Columbus High school 1997 to 2002 Florida International University

Bachelor's degree in Business Marketing and Management

2006 University of Florida

Certificate Course in Horticulture

2008 ISA Certified Arborist (License. # FL-5916A)

**Additional Skills** 

Certified Arborist with ISA Fluent in English and Spanish

Computer literate: Microsoft Word, Excel, PowerPoint,

Effective Management, Communication, and

Leadership skills, C.P.R. Certified

**Volunteer Activities** 

Miami Lighthouse for the Blind Board of Directors

League Against Cancer

His House

Susan G Komen's Race for the Cure

**Back to School Drives** 

A.P.W.A.



## Israel Rosado COO

## irosado@sfmservices.com

#### Education

Florida International University

Bachelor's Degree in Business Administration - Finance

Harvard Business School

Launching Breakthrough Technologies

Florida International University

Executive Strategy Management

## **Experience**

2019 to 2023 Novus Health Insurance (Formerly PA Group)

Chief Operating Officer | Managing Director

Led an operational transformation and portfolio spinoff.

2012 – 2019 Best Doctors Insurance

Vice President of Strategy and Analytics

Led a scalable build out of a global operation via multiple sites.

2009 – 2012 BUPA

Director of Program and Change Management

Led merger and operational integration of acquisitions.

2007-2009 Transcon Labour Group

Vice President of Sales and Marketing

1995-2006 Delta Airlines

**Various Managerial Positions** 

#### **Additional Skills**

Strategic Planning and Implementation Global Business Operations Management

Business Process Reengineering Program & Project Management Resource Allocation / Optimization

Computer literate: Microsoft Word, Excel, PowerPoint

**Executive Management** 



## PROJECT APPROACH

Client Name	Start Date	Transition Lead	
City of Doral	T.B.D.	Robert Montesino	

## Purpose:

In order to achieve a seamless transition, SFM implements a 10-Step Transition Plan customized for each contract. The purpose of this process is to ensure a seamless integration of SFM Services when replacing existing service provider or in-house program. This plan supplies SFM operators with a step-by-step guide for transitioning. Service dates and times will be coordinated with Doral staff to ensure minimal disruption to traffic, residents, and businesses. Service schedules can be adjusted to meet the specific needs of Doral.

#### Goals:

- Deliver seamless transition that provides step-by-step instruction for SFM operations and assures Doral of a problem free start-up.
- > Identify key resources for transition tasks.
- Our Transition Plan creates accountability for transition team members by reporting the completion of tasks to the City of Doral.
- Create a base of communication between SFM and Doral.
- On time job start and successful service implementation.

## **10-Step Process:**

- 1. Mobilize SFM Transition Task Force
- 2. Expectations Meeting with Doral
- 3. Employee Screening & Hiring
- 4. Order Equipment & Supplies
- 5. Employee Training
- 6. Invoicing Procedures
- 7. Onsite Orientation
- 8. Set up Supplies
- 9. Service Start Up
- 10. Follow up Meetings



Service dates and times will be coordinated with the City staff to ensure minimal disruption to traffic, residents, and businesses. Service schedules can be adjusted to meet the specific needs of Doral.

#### 1ST MONTH OF SERVICE:

- Perform a site assessment of all Parks and Athletic Fields to be maintained. Assessment will grade area conditions, improvement recommendations, irrigation system check, etc.
- Create route plans and assist crew leaders with familiarization of areas of service.
- Routine site visits with City staff.
- Adjust maintenance schedules as necessary.
- Insert all City sites into SFM's Quality Control software.

## 2<sup>ND</sup> MONTH OF SERVICE:

- SFM Quality Control Officer will perform an inspection after all areas have been cut.
- Review QC inspection results with crews and address any deficiencies reported.
- Monitor crews and fine tune route plans.
- Meet with City staff to receive feedback on service.

#### **CREW STRUCTURE:**

## Two (2) Full-Service Crews (mowing, edging, weed control)

- Pickup Truck & Closed Trailer
- Ride-on Mowers
- Stand-on Mowers
- Edgers
- Line Trimmers
- Pole Saws
- Blowers
- Backpack Sprayer and misc. hand tools
- Additional Pickup Truck and Open trailer with Reel Mower for Athletic Fields.

## Two (2) Detail Crews (plant bed maintenance, mulch replacement)

- Pickup Truck with Dump Bed
- Open Trailer
- Hedge Trimmers
- Pole Saws
- Blowers
- Backpack Sprayer and misc. hand tools









## One (1) Spray Crew (pesticides, insecticide, fertilization, aeration)

- Spray Truck
- Open Trailer
- Ride-on Spreader / Sprayer
- Push Spreader
- Ride-on Aerator
- Blower
- Backpack Sprayer and misc. hand tools



## One (1) Arbor Care Crew

- ISA-Certified arborist
- Tree trimmer & groundmen
- Bucket truck & chipper
- Pick-up truck with arrow board

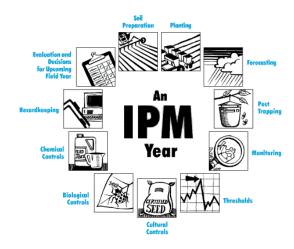


#### IPM PLAN

SFM follows "Florida Friendly" landscaping principles in its application of fertilizers. These practices help prevent pollution and promote plant health.

Before applying any fertilizers, we will determine what is really needed. Inspections will be performed to identify any visual signs of deficiencies. Soil testing will be performed to ensure the appropriate nutrients are being provided by the chosen fertilizers.

- Caution will be taken to avoid any spillage of fertilizers.
- No applications within 10 feet of a body of water.
- No fertilizations prior to expected heavy rains.
- Turf fertilizers applied during the growing season.



The scheduling of all fertilizations, for turf, shrubs, and palms will be coordinated directly with Doral staff. Product labels of proposed products will be provided in advance for review and approval.



#### PEST IDENTIFICATION

SFM understands that properly identifying pests is the most important step in integrated pest management. Integrated pest management relies heavily on correct gardening practices, careful monitoring of the landscape to be able to identify pests correctly.

SFM often collects soil samples and leaf samples to have them analyzed for pests and/or mineral deficiencies. Looking to see, for example, if there are bite marks or piercing marks helps to narrow the type of pest you are dealing with. Once pests have been identified, SFM chooses the proper pesticide and proper application amounts.

SFM employees follow all safety precautions on the label and keep others out of the area until sprays have dried. SFM applies insecticides late in the afternoon or in the early evening when bees and other pollinators are less active. While pesticides remain part of an integrated pest management program, precautionary measures are taken to select the safest chemicals and apply them only to the affected plants.

## **Insect Control Recommendations**

		Always referring to the "active ingredient" on product labels to determine which pesticide(s) the product contains.						
Pest	Neem	Spinosad	B.t.*	Carbaryl	Malathion	Pyrethroids**	Soap***	Oil***
Aphids	Х				Х	Х	Х	Х
Armyworm		Х	Х	Х		Х		
Fleabeetle				Х	Х	Х		
Hornworm, pinworm		Х	Х	Х		Х		
Leafminers						Х		
Leafhoppers				Х	Х	Х		
Spider mites					Х			Х
Thrips		Х			Х		Х	Х
Whiteflies	Х					Х	Х	Х
* Bacillus thuringiensis (several brands).								
** Includes bifenthrin, lamda-cyhalothrin, esfenvalerate, and pyrethrins + PBO.								



## POLICIES & PROCEDURES

#### HIRING FORMAT

Described below is a detailed plan for hiring, retaining, and training that identifies the methods for ensuring SFM's staff, including management personnel, are maintaining industry standards in training and best practices.

SFM Services performs LEVEL 1 & LEVEL 2 investigative background checks for all employees staffing our client's facilities. Our investigative background checks include the following:



- Social Security Number Verification
- ✓ Criminal History Search (7 years)
- ✓ Terrorist Watch List
- ✓ Employment Verification
- ✓ Violent Sexual Offender Registry Search
- ✓ DMV Records (7 years)
- ✓ Florida HRS Abuse Registry

SFM employee files contain health checks and required testing as well as all documented training and development compliant with OSHA.



All drivers for SFM are registered with SambaSafety. SambaSafety gives us the security of knowing that our drivers are continuously being monitored while on and off the job. Their system always encourages our employees to drive safely.



#### **METHODOLOGY**

- **Step 1:** Utilize SFM's network of 1,000+ employees in local market, coordinate interviews with incumbent employees, utilize online digital platforms such as Zip Recruiter and Social Media. SFM also places advertisements in the local paper if necessary.
- Step 2: Identify project supervisor candidates and perform 2 Panel Interview Process.
- **Step 3:** Hire supervision.
- **Step 4:** Employee application review and job orientation.
- **Step 5:** Criminal background check and Drug screening.
- **Step 6:** Make offer of employment to all new hires and I-9 verification.
- **Step 7:** Robert Montesino, General Manager. Provide New Hire Training.

## **Assurance Personnel Availability**

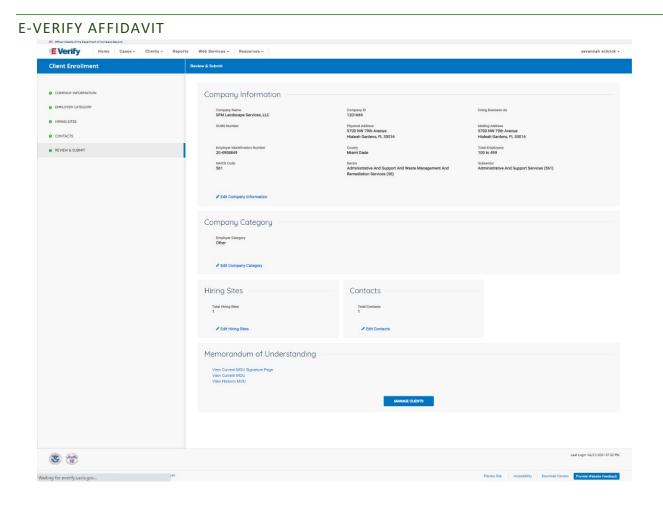
Some positions in this contract will be part-time. This will allow us to have a pool of back-up staff on call that will already possess the necessary qualifications, training, and experience to carry out their work.



### SHANNON MELENDI ACT/ BACKGROUND CHECKS

As a standard practice, our Team will run level 1 & 2 federal background checks (nationwide check involving all states) on all its new hires as required. Employees requiring access to federally regulated secure areas will undergo individual background screening. We have utilized the same FCRA (Fair Credit Reporting Act) compliant provider for over 5 years and have had no incidents of incorrect or false information. For this contract SFM will not hire any employee who:

- Has been convicted of a violent felony or conspiracy to commit a violent felony within the past (5) yrs.; or
- ➤ Has been convicted of a felony involving the trafficking of a controlled substance within the past (5) yrs.; or
- ➤ Has two (2) or more convictions for a violent felony, for conspiracy to commit a violent felony, or involving the trafficking of a controlled substance; or
- > Is a sexual offender or a sexual predator; or
- ➤ Has failed to provide proof of United States citizenship or legal immigration status in the United States.





#### UNIFORM & ID'S

We realize the importance that a properly identified employee can have working in the City of Doral. For this reason, SFM provides uniforms that are easily identifiable and professional. Shirts are made of a polyester-cotton blend that makes it easy for our landscapers to keep them clean. We issue five sets to each landscaper and mend or replace them as needed.

Should the City wish a different type of uniform, we can provide shirts, slacks, windbreakers, and parkas, all labeled with the SFM logo. By request, we can provide uniforms tailored to represent you, matching colors, and logos.

The identification card is just as important as a clear identifiable uniform. Every SFM employee is provided an employee ID and required to carry it with them during work hours.

SFM understands and enforces the need to have all personnel clearly identified. We want to make sure your patrons feel safe and that they always know who is working around them.







**SFM Full-Service Crew** 



#### DRUG FREE WORKPLACE PROGRAM

#### SFM IS PROUD TO PARTICIPATE IN THE NATIONAL DRUG FREE WORKPLACE PROGRAM.

It is our desire to provide a drug free, healthy, and safe workplace. To promote this goal, employees are required to report to work in appropriate mental and physical condition to perform their jobs in a satisfactory manner. While on our account premises and while conducting business-related activities off premises, no employee may use, possess, distribute, transfer, sell, or be under the influence of alcohol or illegal drugs to help ensure a safe and healthy working environment.



Much like seat belts with automobiles, Insurance companies have stringent requirements in the coverage they provide. Job applicants and employees may be asked to provide body substance samples (such as urine and/or blood) to determine the illicit or illegal use of drugs and alcohol at any time during their employment if there is justifiable cause to do so.

All employees are subject to post accident drug testing. An employee involved in a work-related injury is required to take a drug/alcohol test with their post-accident visit at any care provider.

# SFM's Drug-Free Workplace Policy sends a clear message that alcohol and drug use in the workplace is prohibited.

## **Objectives/ Goals**

- To reduce drug use in the workplace
- > To increase productivity
- To improve efficiency
- > To reduce accidents in the workplace
- > To deliver better customer service
- To demonstrate a more professional attitude and standard of conduct
- ➤ Encourage employees who have alcohol and or substance abuse problems to voluntarily seek help

## To achieve these goals, SFM Services conducts:

- Initial and periodic safety training sessions
- > Drug Abuse Awareness pamphlets
- Random Drug Screening of existing employees
- Alcohol and Drug screening in the event of work-related accidents
- Complete drug Screening of all job candidates prior to start of assignments
- Formal and informal counseling by trained supervisors





### SAFETY & TRAINING PROGRAM

At SFM, safety is our top priority. We believe that a safe and secure working environment is essential not only for the well-being of our employees but also for the successful completion of our projects. To uphold this commitment, we have developed a comprehensive Landscape Safety and Training Program. This program ensures that all employees involved in the landscape industry are aware of the potential risks and are equipped with the necessary knowledge and skills to work safely.



The main objectives of the Landscape Safety and Training Program are as follows:

- 1. Prevention: The program aims to prevent accidents, injuries, and fatalities by raising awareness and promoting safe practices.
- 2. Education: It provides employees with the necessary training to understand and comply with safety rules and regulations.
- 3. Communication: It fosters open lines of communication between employees and management regarding safety concerns and issues.
- 4. Reinforcement: The program reinforces the importance of safety by sharing success stories and recognizing employees who demonstrate exceptional safety practices.
- 5. Continuous Improvement: It encourages employees to continuously evaluate and improve their safety practices.

## The Landscape Safety and Training Program consists of various components:

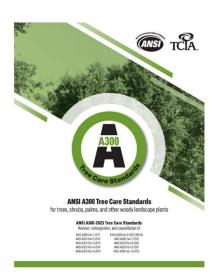
- 1. Safety Training: All employees receive comprehensive safety training, including general safety awareness, hazard identification, and emergency procedures.
- 2. Risk Assessment: Regular risk assessments are carried out to identify potential risks and develop appropriate control measures.
- 3. Safety Policies and Procedures: Employees are familiarized with and trained on the company's safety policies and procedures, including reporting procedures, fall protection, respiratory protection, and confined space entry.
- 4. Safety Equipment: Proper safety equipment is provided to employees, including personal protective equipment (PPE) such as hard hats, gloves, and safety glasses.

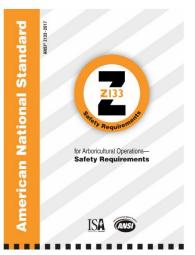


- 5. Safety Meetings: Regular safety meetings are held to discuss relevant safety topics, share safety updates, and address any concerns or questions.
- 6. Safety Toolbox Talks: Daily safety toolbox talks are conducted to ensure that employees maintain a high level of safety awareness and address specific hazards.
- 7. Safety Incentives: Safety incentives are established to reward employees for outstanding safety performance.
- 8. Safety Inspections: Regular safety inspections are conducted by safety officers to identify potential hazards and to ensure compliance with safety protocols.
- 9. Safety Reporting: Employees are encouraged to promptly report any safety incidents, near misses, or hazards through the established reporting channels.
- 10. Safety Feedback: Employees receive regular feedback on their performance and safety practices, enabling them to continuously improve.

#### SFM'S IN-HOUSE TRAINING OVERVIEW

SFM has a thorough training program specific for Arbor Care. Our Arbor Care crews are trained in accordance with ANSI A300 Tree Care Standards and ANSI Z133 for Arboricultural Safety Standards. Training is conducted by SFM's In-house Risk and Safety Manager, Luis Sanchez. Mr. Sanchez is a certified instructor with the State of Florida. This is a competitive advantage SFM has over other companies. It gives SFM the ability to train and retrain employees as necessary throughout the year.











## **Tree Maintenance Training Overview**

SFM's Tree Maintenance Training Overview is a comprehensive training program designed to provide our employees the with the skills and knowledge necessary to perform tree maintenance services effectively. This training will cover various topics related to tree care, including tree identification, pruning techniques, disease identification, safety protocols, and emergency procedures.



## **Methodology**:

- 1. Classroom teaching based on research and personal experiences.
- 2. Professional participation by experts in the field of the subject.
- 3. Practical exercises discussed and acted in role plays in class.
- 4. Situational Exercises where specific issues are presented and resolved in class by the student and further discussed in a group setting.
- 5. Testing and Quizzes of materials shared in class.
- 6. Providing training materials when necessary for further evaluation and study.

## **Objectives:**

- 1. Identifying Trees: Employees are trained in how to identify common tree species and their general characteristics.
- 2. Pruning Techniques: The training will cover various pruning techniques suitable for different tree species.
- 3. Disease Identification: Understanding the signs of common tree diseases is essential for proper tree care.
- 4. Safety Protocols: Employees are trained on safety protocols and guidelines to avoid accidents and injuries.
- 5. Emergency Procedures: In case of emergencies, such as fallen trees or storm damage, employees are trained on procedures to minimize damage and ensure the safety of personnel and property.









## **EMPLOYEE SAFETY BBQ**







**Safety Training** 









Winners of Employee Safety BBQ





She won a car!!! Vehicle Giveaway



## 6. PROPOSER'S VEHICLES & EQUIPMENT

#### **EQUIPMENT**

SFM has a comprehensive maintenance program in place to ensure that its fleet and equipment are well-maintained and functioning optimally. To achieve this, SFM employs a team of three full-time mechanics who are dedicated to overseeing the maintenance and upkeep of the fleet and equipment. Their primary responsibility is to ensure that all equipment is in top condition, minimizing downtime and maximizing operational effectiveness.

In order to ensure that equipment and machinery are replaced in a timely manner, SFM has implemented a policy under which equipment is replaced once it has expired its life expectancy. This ensures that SFM's operations are not hindered by outdated or malfunctioning equipment. By implementing this policy, SFM is able to maximize the lifespan and performance of its equipment, leading to increased efficiency and productivity.

SFM utilizes Whip Around, a web-based fleet maintenance software that allows us to track, document, and report vital data we need to optimize the performance of our fleet and heavy equipment. Every driver completes a pre-trip inspection daily as a preventative maintenance measure. Whip Around also tracks fuel usage and integrates with our vehicle tracking software, GEOTAB.













SFM will have all the necessary equipment and personnel needed to provide services requested in the RFP. Below please find a summary of vehicles and equipment as well as a few pictures.

## **Parks Grounds Maintenance**

> Aerator



> Spreader Sprayer



> Reel Mower



➤ Verticutter





## **Grounds Maintenance**

- Bucket Truck (Altec) (Ford chassis)
- > Chippers. Bandit & Vermeer
- > Stump grinders. Vermeer
- ➤ Water Trucks
- ➤ Self loader grapple trucks. (40CY) MACK
- ➤ Pickup trucks. Chevy & Nissan
- > Trailer mounted pressure washing rigs equipped with

**Outdoor Power Equipment** 

- water holding tank & steam pressure capability.
- ➤ All smaller equipment used will be ECHO brand.
- > Power trim edgers
- Backpack blowers
- > String trimmers
- > Assorted hand tools
- ➤ Exmark LAZSER Z Mowers















## **Additional Equipment used for Tree Trimming/Pruning & Removal**

























UNIT	YEAR	MAKE	MODEL	V.I. N	TAG	TAG EXP.
23	2000	Mack	CH613 Self loader Dump Trucks	1M1AA13Y9YW115875	P5189D	12/31/2024
25	2000	Mack	CH613 Self loader Dump Trucks	1M1AA13Y7YW115874	N4541P	12/31/2023
26	2012	Freightliner	Self-Loader Dump Truck	1FVHCYBS5CHBS0056	P8943H	12/31/2024
109	1990	HONDA	Litter Control	HA31012340	07AXAL	6/30/2024
110	2004	SUZUKI	KeK	DA63T271541	QVSK90	6/30/2024
140	2005	CHEVROLET	Silverado 1500	2GCEC19V851232133	DUUJ26	6/30/2024
184	2011	FORD	Ranger	1FTKR1AD3BPA19044	EFAZ94	6/30/2024
191	2011	FORD	F750 Bucket Truck Altec LR758	3FRNF7FC2BV133774	AL58PI	12/31/2024
197	2011	FORD	F750 Bucket Truck Altec LR758	3FRXF7FC5BV620301	04DYDZ	12/31/2024
202	2015	Nissan	FRONTIER	1N6BD0CT5FN718378	DFHP70	6/30/2025
203	2015	FORD	F250	1FT7W2AT2FEC21371	DLVB56	12/31/2024
204	2015	FORD	F250-GAS	1FT7W2A64FEB67145	DULF63	12/31/2024
205	2015	Dodge	Promaster	3C6TRVAG0EE114369	DZKY48	6/30/2025
210	2008	International	4300 SBA 4X2 WATER TRUCK	1HTMMAAN78H676113	EQLW25	12/31/2024
211	2008	International	4300 (WATER TRUCK)	1HTMMAAN58H676112	P2695C	12/31/2024
212	2016	FORD	F250- diesel	1FT7W2AT9GEA52533	EQZS81	12/31/2024
213	2016	FORD	F250- diesel	1FT7W2AT8GEA30815	EQZS80	12/31/2024
237	2024	Nissan	Frontier 4X2 King Cab	1N6ED1CL5RN654902	RIIN93	6/30/2025
238	2017	CHEVROLET	Silverado 1500	1GCRCPEC9HZ299084	IJNJ44	12/31/2024
239	2017	CHEVROLET	Silverado 1500	1GCRCPEC3HZ335089	IJNJ45	12/31/2024



240	2017	CHEVROLET	Silverado 1500	1GCRCPEC7HZ355801	IJNJ43	12/31/2024
244	2017	ISUZU	NPR Crew Cab	54DB4J1B0HS806175	IPSG46	12/31/2024
245	2018	Freightliner	M2106 / Altec LR758	3ALACXFC8JDJN4216	N7824S	12/31/2024
	2010	rreigntimer	MEIOO / Allee Elli 30	SALACAI COSBSITAZIO	1170243	12,31,2024
253	2018	Nissan	Frontier	1N6BD0CT6JN751740	JVZX08	6/30/2025
254	2018	Nissan	Frontier	1N6BD0CT9JN752462	JVZX07	6/30/2025
257	2018	Nissan	TITAN	1N6AA1F13JN500775	JWAH10	12/31/2024
258	2018	Nissan	TITAN	1N6AA1F19JN524790	JWAH09	12/31/2024
259	2018	Nissan	TITAN	1N6AA1F1XJN525446	JWAH11	12/31/2024
260	2018	Ford	F450 DUMP Super Duty	1FD0W4GY6JEC87460	KDZW11	12/31/2024
263	2019	Freightliner	M2106 / Altec LR758	3ALACXFC6KDKT4941	KGLR89	12/31/2024
268	2020	Nissan	TITAN	1N6AA1FA9LN504848	NSCS71	12/31/2024
269	2020	Nissan	TITAN	1N6AA1FA7LN504394	NSCS72	12/31/2024
270	2019	ISUZU	NPR HD Dup truck	54DB4J1B5KS800511	PGDN90	12/31/2024
271	2020	Chevrolet	Silverado	3GCPWBEF4LG259337	NVPH57	6/30/2025
272	2019	ISUZU	NPR Crew Cab	54DC4J1B9KS812553	РЈНҮ46	12/31/2024
273	2019	ISUZU	NPR Single Cab	54DC4W1B3KS811475	РЈНҮ47	12/31/2024
274	2020	Nissan	Titan	1N6AA1FA7LN506758	PGDE78	12/31/2024
275	2020	Nissan	Titan 4x4	1N6AA1FA9MN503071	QFDZ70	12/31/2024
276	2020	Nissan	Titan 4x4	1N6AA1FA4MN502880	QFDZ71	12/31/2024
278	2021	Nissan	NV200 S	3N6CM0KNXMK691026	QJCY50	6/30/2025
283	2000	FORD	F-550	1FDAF56F6YEB08290	AH13VC	12/31/2024
284	2022	Nissan	Titan	1N6AA1FA7NN104757	29BWHK	12/31/2024
285	2021	Nissan	Titan	1N6AA1EC4MN533212	85DGRM	12/31/2024



286	2023	Dodge	Ram	1C6RRENT0PN551756	BM08ZR	12/31/2024
287	2023	Dodge	Ram	1C6RRENT6PN607392	AZ65AW	12/31/2024
288	1997	DAIHATSU	Litter Control	S100P095673	BN99QW	6/30/2024
289	2023	Dodge	Ram	1C6RRENT8PN607393	BZ47GF	12/31/2024
291	2023	Ford	Maverick	3FTTW8E92PRA82230	19DYNM	6/30/2025
292	2023	Ford	Maverick	3FTTW8E90PRA82212	94DXDT	6/30/2025
299	1997	DAIHATSU	Litter Control	S110P141162	05ЕНЈТ	6/30/2025
380	2007	НООР	TL	4T0FB162371002476	97ELCI	6/30/2025
806	2009	Scag Tiger 52"	STT52V-27CH	D7400292		N/A
809	2005	Scag Tiger 61"	STT61A-27CV	A6001677		N/A
824	2005	CAT	420 D (Backhoe)	BLD12890		N/A
825	2007	CAT	242 B (Skid Steer)	BXM02084		N/A
826	2000	CAT Thomas	173 (Front Loader)	921117 3 HL		N/A
831	2007	Scag Wid Cat 52"	STWC52V-25KA	C6500286		N/A
832	2006	SCAG	STTII-72V-37BV-EFI	R1400485		N/A
836	2006	Scag Tiger 61"	STT61V-29DFI-SS	B6800162		N/A
838	2006	Scag Tiger 61"	STT61V-29DF1-SS	B6800163		N/A
840	2007	Scag Tiger 52"	STT52V-27CH	C7300292		N/A
844	2007	Scag Tiger 72"	STT72V-27CH	C8100404		N/A
848	2008	Scag Tiger 52"	STT52V-27H	D7400657		N/A
860	2000	HMDE	TRAILER	NOVIN0200131926	38EEQC	6/30/2025
861	2003	HAULMARK	7 X14	4XSPB14283G048712	AL29PC	6/23/2025



N/A
N/A
20 N/A
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6/23/2025
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6/30/2025
6/30/2025
N/A
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N/A
N/A
6/30/2025



917	2008	РМСО	UTILITY TRAILER	PEM5X10GSM15	KNPN85	6/30/2025
920	2015	John Deere	HPX 4X4	1M0HPXGSCEM120943		N/A
921		Work Horse - Green	Golf Car	1539921		N/A
922	2018	SCAG	SVR36A-15FS	J7500317		N/A
925	2019	Vermeer	BC1500	1VR2181VXK1009607	LTBG11	6/30/2025
927	2024	LANDMASTER	ATV	A4PUTVJC0RB200074		N/A
931	2020	SCAG	Turf Tiger II 52"	N0300200		N/A
932	2020	SCAG	Turf Tiger II 52"	P1400186		N/A
933	2020	SCAG	Turf Tiger II 52"	P1400191		N/A
934	2020	SCAG	V-Ride II	P8200101		N/A
936	2020	Kubota	RTV500	A5KA1CGATLG061141		N/A
938	2020	Exmark	V Ride 36 (STR600CKA363H1)	407034076		N/A
939	2020	Exmark	V ride 52 (STS730GKA52400)	407087847		N/A
940	2020	Exmark	Z Spray (ZSL3620)	406781814		N/A
941	2017	Hustler	943225	22105345		N/A
942	2020	SCAG	Turf Tiger STTII52V-31BV	R2400143		N/A
943	2020	SCAG	TURF TIGER 52V- 31BV	R2400144		N/A
945	2020	SCAG	Turf Tiger STTII61V-31BV	R2500237		N/A
946	2020	SCAG	Turf Tiger STTII61V-31BV	R2500254		N/A
947	2020	SCAG	Turf Tiger STTII61V-31BV	R2500503		N/A
948	2020	SCAG	Turf Tiger STTII61V-31BV	R2500575		N/A
949	2020	SCAG	Turf Tiger STTII52V-31BV	R2400244		N/A



950	2020	SCAG	Turf Tiger STTII52V-31BV	R2400237		N/A
970	2022	Exmark LAZSER Z	LZE801CKA604A1	412284189		N/A
971	2022	Exmark LAZSER Z	LZE801CKA604A1	414084412		N/A
972	2023	Exmark LAZSER Z	LZE751CKA524A2	410173239		N/A
973	2023	Exmark LAZSER Z	LZE751CKA524A2	415248908		N/A
974	2023	Exmark LAZSER Z	LZE751CKA524A2	415248909		N/A
AB-2	2020	HASI	Arrow board	7L31E7214LF051070	PVUY93	6/30/2025
AB-1	2020	HASI	Arrow board	7L31E7214LF051069	PVUY92	6/30/2025
ET-14	2004	KENDALL	КТ	1K986X2094D201697	ICPY05	6/23/2022
ET-16	2008	Southwest		1S907X1248M982311	JSSY39	6/30/2025
ET-2	2005	succo	TRAILER	1S9E0122X5T303813	DUUJ43	6/30/2024
ET-20	1997	PANTHER	СНЕМТЕХ	NOV1N000083716724	AQEF97	6/23/2022
ET-22	2004	ANDERSON	20K lbs	4YNBN25284C021238	C7190W	Permanent
ET-35	2021	TLTI	Open Trailer TL	4T9BU131XMX374001	JSSY44	6/30/2025
ET-36	2006	Sun Coast Trailer	Trailer 7X12	1S9E0121061303307	GEIM39	6/23/2024
ET37	2007	Backhoe Pro Plus	12 Ton Lowboy			N/A
ET-39	2006	Econoline	Trailer 12 Ton Lowboy	42EDPKE4961000528	7477CB	PERMANENT
ET-45	2008	Southwest	TRAILER 7X12	1S907X1658M982269	JSSX77	6/30/2025
ET-55	1997	Arrowmaster	W11W-15/25SB	01971U6380461740	LQRZ37	6/23/2022



ET-57	2015	Sun Coast Trailer	Trailer 8x18	1S9E01824F1303617	DTBL30	6/30/2025
ET-58	2015	SUNCOAST	Trailer 8x16	1S9E01622F1303621	DTBL31	6/30/2025
ET-59	2017	Sun Coast Trailer	TRAILER 8X14	1S9E01211H1303335	GLVY66	6/30/2025
ET-60	2017	Sun Coast Trailer	TRAILER 8X14	1S9E0142XH1303453	JDWM85	6/30/2025
ET-61	2018	Sun Coast Trailer	Trailer 8x16	1S9E01635J1303511	GFYF23	6/30/2025
ET-62	2018	гоок	TRAILER 8X14	53BLTEA26JU029502	JVYB03	6/30/2025
ET-63	2019	Sun Coast Trailer	Trailer 8 X 16	1S9E01627K1303706	LADU61	6/30/2025
ET-64	2020	Sun Coast Trailer	Trailer 8 X 16	1S9E01625L1303978	PCGE56	6/30/2025
ET-65	2020	Sun Coast Trailer	Trailer 8 X 16	1S9E01623L1303977	PCGE57	6/30/2025
ET-66	2020	Sun Coast Trailer	Trailer 8 X 16	1S9E01626L1303066	ІТ74СК	6/30/2025
ET-67	2020	Sun Coast Trailer	Trailer 8 X 16	1S9E01629L1303112	PYQY09	6/30/2025
ET-7	2000	сиѕтом	ULTRA	NOV1N0200103368	DUUJ45	6/23/2025
ET-9	1993	сиѕтом	НООР	1H9FB162010472417	JSSX72	6/24/2022
L700	2005	TORO	WORK MAN 7277	23000038		N/A
OT-2	2020	Sun Coast Trailer	Trailer 8 X 16	1S9001627L1303975	PCGE60	6/30/2025
ОТ-3	2020	Sun Coast Trailer	Trailer 8 X 16	1S9001629L1303976	PCGE59	6/30/2025
OT-4	2018	Triple Crown Trailers	Traier 8 X 18 Deck Over	1XNE1814XJ1082194	64ECJH	6/30/2025



ОТ-5	2022	Torino L TRAILER	LT6X12	121LP1210NM019310	AP43LH	6/30/2025
OT-6	2020	HOMEMADE	Trailer 4' X 15'	NOVIN0201301446	PVUY91	6/30/2025



## 7. RFP REQUIRED FORMS

Exhibit A - Required Submission Forms

#### SOLICITATION RESPONSE FORM

### City of Doral RFP No. 2024-08 Landscape and Athletic Fields Maintenance

Date Submitted	07/01/2024
Company Legal Name	SFM Landscape Services, LLC.
Date of Entity Formation	05/09/2006
Entity Type (select one)	Corporation / Partnership / LLC / Other:
Corporate Address	7500 NW 74 Avenue Medley, FL 33166
Office Location	7500 NW 74 Avenue Medley, FL 33166
FEI/EIN No.	20-4908849
Authorized Representative (Name and Title)	Christian Infante, Manager

- The undersigned Bidder/Proposer agrees, if this Bid is accepted by the City, to enter into an agreement with the City of Doral to perform and furnish all goods and/or services as specified or indicated in the Contract for the Price and within the timeframe indicated in this proposal and in accordance with the terms and conditions of the Contract.
- Bidder/Proposer accepts all of the terms and conditions of the Solicitation, including without limitation those
  dealing with the disposition of Bid Security. This Bid will remain subject to acceptance for 180 days after the
  day of Bid opening. Bidder/Proposer agrees to sign and submit the Contract with any applicable documents
  required by this RFP within ten days after the date of City's Notice of Award (If applicable).
- 3. By responding to this sealed Solicitation, the Bidder/Proposer makes all representations required by the Solicitation and further warrants and represents that Bidder/Proposer acknowledges that it has received and examined copies of the entire Solicitation documents including all of the following addenda:

Addendum No.: 1 Dated: 06/04	Addendum No.: 2	Dated: _	06/13
Addendum No.: 3 Dated: 06 24	Addendum No.:	Dated: _	
Check here If no Addenda were	issued by the City.		

- 4. Bidder/Proposer further warrants and represents that it has familiarized itself with the nature and extent of the Contract, required goods and/or services, site, locality, and all local conditions and applicable laws and regulations that in any manner may affect cost, progress, performance, or furnishing of the Work.
- 5. Bidder/Proposer further warrants and represents that it has studied carefully all site conditions, including applicable reports and drawings of subsurface conditions and drawings of physical conditions to the extent applicable to the Work, and has obtained and carefully studied (or assumes responsibility for obtaining and carefully studying) all information that pertains to the subsurface or physical conditions at the site or otherwise may affect the cost, progress, performance, or furnishing of the Work, and no additional examinations, investigations, explorations, tests, reports or similar information or data are or will be required by Bidder/P roposer for such purposes.



- Bidder/Proposer further warrants and represents that it has given the City written notice of all errors or discrepancies it has discovered in the Contract and the resolution thereof by the City is acceptable to Bidder/Proposer.
- 7. Bidder/Proposer further warrants and represents that this Bid/Proposal is genuine and not made in the interest of or on behalf of any other undisclosed person, firm or corporation; Bidder/Proposer has not directly or indirectly induced or solicited any other Bidder/Proposer to submit a false or sham Proposal; Bidder/Proposer has not solicited or induced any person, firm or corporation to refrain from submitting; and Bidder/Proposer has not sought by collusion to obtain for itself any advantage over any other Bidder/Proposer or over the City.
- 8. Bidder/Proposer understands that the quantities provided are only provided for proposal evaluation only. The actual quantities may be higher or lower than those in the proposal form.
- Bidder/Proposer understands and agrees that the Contract Price is Unit Rate Contract to furnish and deliver all of the Work complete in place as such the Proposer shall furnish all labor, materials, equipment, tools superintendence, and services necessary to provide a complete Project.
- 10. Communications concerning this Proposal shall be addressed to:

Bidder/Proposer: SFM Landscape Services, LLC.

Telephone: 305.818.2424

Email Address: cinfante@sfmservices.com

Attention: Christian Infante

11. The terms used in this response which are defined in the above-referenced Solicitation shall have the meanings assigned to them in such Solicitation.

#### **STATEMENT**

I understand that a "person" as defined in 287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding Contract and which Bids or applies to Bid on Contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "persons" includes officers, directors, executives, partners, shareholders, employees, members, and agents active in management of the entity.

SUBMITTED THIS <u>17th</u> DAY OF <u>June</u>, 2024

Company Name: SFM Landscape Services, LLC.

7500 NW 74 Avenue Medley, FL 33166

Authorized Representative Signature:

RFP No. 2024-08

Company Address:



### PROPOSER QUALIFICATION STATEMENT

The Proposer's response to this questionnaire will be utilized as part of the City's evaluation to ensure that the Proposer meets, to the satisfaction of the City, the minimum requirements for participating in this Solicitation.

PROPOSER MUST PROVIDE DETAILS FULFILLING THE SOLICITATION'S MINIMUM QUALIFICATIONS. FAILURE TO DO SO WILL RESULT IN A DETERMINATION OF NON-RESPONSIVENESS. ADDITIONAL PROJECTS MAY BE ADDED BY COMPLETING ADDITIONAL COPIES OF THIS FORM, AS NEEDED.

Proposer	oser SFM La		ndscape Services, L	LC.			
Years in Busin	ears in Business 18+						
Select Service Area Group(s):		☑ 1 – Common Areas & Bikeways		s X 2 – Athletic Fields			
			Proje	ect No. 1	<b>对关于在外的自然是不是这个的</b>		
Project Name:	Com	orehensiv	e Landscape Mainte	enance			
Project Description:	Village-wide landscape maintenance to Village Parks, Athletic Fields, Medians and ROW's. The contract consists of but is not limited to tree trimming, irrigation maintenance, fertilization, pesticide application, turf aeration and litter control.						
Budget/Cost:	Approx.\$1.1M			Contract Dates:	2020 - 2023		
Owner/Client Name:	Village of Key Biscayne			Reference Name:	Nathaniel Diaz		
Reference Phone No.:	305.986.6395			Reference Email:	ndiaz@keybiscayne.fl.gov		
			Proje	ct No. 2			
Project Name:	Citywide Lawn and Athletic Field Maintenance						
Project Description:	Athletic Field Maintenance Services to city parks.						
Budget/Cost:	Approx.\$90K		Contract Dates:	2021 to present			
Owner/Client Name:	City of Margate		Reference Name:	Ben Trapani			
Reference Phone No.:	954.9	954.972.6458			btrapani@margatefl.com		
			Proje	ct No. 3			
Project Name:	Grounds Maintenance-ROW-Parking Facilities-Lincoln Road-Coastal Areas						
Project Description:	Grounds Maintenance Services throughout the city's right-of-ways and coastal areas under contract 2014-275-LR. SFM provided complete landscape maintenance, furnish and installa of plant material, tree trimming, irrigation, litter control, and disposal of plant debris.						
Budget/Cost:	Approx. \$900K		Contract Dates:	2011 to 2020			
Owner/Client Name:	City of Miami Beach		Reference Name:	P. Rodney Knowles			
Reference Phone no.:	305.364.6100		Reference Email:	rodneyknowles@miamibeachfl.gov			



#### **BIDDER/PROPOSER AFFIDAVITS**

Business Name: SFM Landscape	e Services, LLC.				
D.B.A.: <u>N/A</u>	Federal I.D. No.: 20-4908849	Federal I.D. No.: 20-4908849			
Business Address: 7500 NW 74 A	venue				
City: Medley	State: FL	Zip: <u>33166</u>			
	ar and affirm that I am an authorized agent of th the following statements and certifications on Bidd				
	, the above-named Bidder hereby discloses the follo or greater ownership interest in Bidder (supplement				
Name	Address	% Ownership			
Christian Infante	7500 NW 74 Avenue Medley, FL 33166	51%			
Jose Infante	7500 NW 74 Avenue Medley, FL 33166	49%			
	scloses the following subcontractors (supplement as				
Name	Address	% Ownership			

Bidder hereby recognizes and certifies that no elected official, board member, or employee of the City of Doral ("City") shall have a financial interest in any transactions or any compensation to be paid under or through any transactions between Bidder and City, and further, that no City employee, nor any elected or appointed officer (including City board members) of the City, nor any spouse, parent or child of such employee or elected or appointed officer of the City, may be a partner, officer, director or proprietor of Bidder, and further, that no such City employee or elected or appointed officer, or the spouse, parent or child of any of them, alone or in combination, may have a material interest in the Bidder. Material interest means direct or indirect ownership of more than 5% of the total assets or capital stock of the Bidder.

Any exception to these above-described restrictions must be expressly provided by applicable law or ordinance and be confirmed in writing by City. Further, Bidder recognizes that with respect to any transactions between Bidder and City, if any Bidder violates or is a party to a violation of the ethics ordinances or rules of the City, the provisions of Miami-Dade County Code Section 2-11.1, as applicable to City, or the provisions of Chapter 112, part III, Fla. Stat., the Code of Ethics for Public Officers and Employees, such Bidder may be disqualified from furnishing the goods or services for which the bid or proposal is submitted and may be further disqualified from submitting any future bids or



proposals for goods or services to City. The term "Bidder," as used herein, include any person or entity making a proposal herein to City or providing goods or services to City.

#### 2. Public Entity Crimes

- 1. Bidder is familiar with and understands the provisions of Section 287.133, Florida Statutes
- 2. Bidder further understands that a person or affiliate who has been placed on the convicted Bidder list following a conviction for a public entity crime may not submit a bid, proposal, or reply on a contract to provide any goods or services to a public entity; may not submit a bid, proposal, or reply on a contract with a public entity for the construction or repair of a public building or public work; may not submit bids, proposals, or replies on leases of real property to a public entity; may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity; and may not transact business with any public entity in excess of the threshold amount provided in s. 287.017 for CATEGORY TWO for a period of 36 months following the date of being placed on the convicted Bidder list.
- 3. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. (INDICATE WHICH STATEMENT APPLIES.)
  - X Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.
  - The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.
  - The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list. (Attach a copy of the final order.)

#### 3. Compliance With Foreign Entity Laws

Applicant certifies as follows:

- Bidder is not owned by the government of a foreign country of concern, as defined in Section 287.138, Florida Statutes.
- The government of a foreign country of concern does not have a controlling interest in Bidder, as defined in Section 287.138, Florida Statutes.
- Bidder is not organized under the laws of a foreign country of concern, as defined in Section 287.138, Florida Statutes.
- d. Bidder does not have a principal place of business in a foreign country of concern, as defined in Section 287.138, Florida Statutes.
- e. Bidder is not on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in Iran Terrorism Sectors List, created pursuant to s. 215.473.
- f. Bidder is not engaged in business operations in Cuba or Syria.
- g. Bidder is not participating in a boycott of Israel, and is not on the Scrutinized Companies that Boycott Israel list in accordance with the requirements of Sections 287.135 and F.S. 215.473, Florida Statutes



#### 4. Disability, Nondiscrimination, and Equal Employment Opportunity

Applicant certifies that Bidder is in compliance with and agrees to continue to comply with, and ensure that any subcontractor, or third party contractor under any and all contracts with the City of Doral complies with all applicable requirements of the laws listed below including, but not limited to, those provisions pertaining to employment, provision of programs and services, transportation, communications, access to facilities, renovations, and new construction.

- The American with Disabilities Act of 1990 (ADA), Pub. L. 101-336, 104 Stat 327, 42 USC 1210112213 and 47 USC Sections 225 and 661 including Title I, Employment; Title II, Public Services; Title III, Public Accommodations and Services Operated by Private entities; Title IV, Telecommunications; and Title V, Miscellaneous Provisions.
- The Florida Americans with Disabilities Accessibility Implementation Act of 1993, Section 553.501 553.513,
   Florida Statutes.
- o The Rehabilitation Act of 1973, 229 USC Section 794.
- The Federal Transit Act, as amended 49 USC Section 1612.
- The Fair Housing Act as amended 42 USC Section 3601-3631

#### 5. Conformance with OSHA Standards

Applicant certifies and agrees that Applicant has the sole responsibility for compliance with all the requirements of the Federal Occupational Safety and Health Act of 1970, and all State and local safety and health regulations, and in the event the City engages Bidder, Bidder agrees to indemnify and hold harmless the City of Doral, against any and all liability, claims, damages losses and expenses the City may incur due to the failure of itself or any of its subcontractors to comply with such act or regulation in the performance of the contract.

## 6. E-Verify Program Affidavit

Affiant certifies the following:

- a. Affiant is familiar with and understands the provisions of Section 448.095, Florida Statutes and 48 CFR 52.222-54 and has sufficient knowledge of the personnel practices of the Bidder to execute this Declaration on behalf of the Bidder.
- b. Bidder has registered with and utilizes the federal work authorization program commonly known as E-Verify or any subsequent replacement program, in accordance with the applicable provisions and deadlines established in F.S. 448.095, which prohibits the employment, contracting or sub-contracting with an unauthorized alien.
- c. Bidder does not knowingly employ unauthorized aliens or retain in its employ a person whose immigration status makes them ineligible to work for the Bidder.
- d. Bidder has verified that any subcontractors utilized to deliver goods or services to the City through the Contractor's contract with the City use the E-Verify system and do not knowingly employ persons whose immigration status makes them ineligible to work for the subcontractor. The undersigned further confirms that it has obtained all necessary affidavits from its subcontractors, if applicable, in compliance with F.S. 448.095, and that such affidavits shall be provided to the City upon request.
- e. Failure to comply with the requirements of F.S. 448.095 may result in termination of the Bidder's contract(s) with the City of Doral.

#### 7. No Contingency Affidavit

Affiant certifies the following:

a. Neither Bidder nor any principal, employee, agent, representative or family member has promised to pay, and



- Bidder has not and will not pay, a fee the amount of which is contingent upon the City of Doral awarding a contract.
- b. Bidder warrants that neither it, nor any principal, employee, agent, or representative has procured, or attempted to procure, a contract with the City of Doral in violation of any of the provisions of the Miami- Dade County conflict of interest and code of ethics ordinances.
- c. Bidder acknowledges that a violation of this warranty may result in the termination of any contracts and forfeiture of funds paid, or to be paid, to the Bidder if awarded a contract.

#### 8. Copeland Anti-Kickback Affidavit

Affiant certifies that no portion of any sums will be paid to any employees of the City of Doral, its elected officials, or its consultants, as a commission, kickback, reward or gift, directly or indirectly by Bidder or any member of Bidder's firm or by any officer of the corporation in exchange for business with the City of Doral.

#### 9. Non-Collusion Affidavit

- I, the undersigned affiant, swear or affirm that:
- a. Affiant is fully informed respecting the preparation and contents of the attached Bid/Proposal by Contractor and of all pertinent circumstances respecting such Bid/Proposal.
- b. Such Bid/Proposal is genuine and is not a collusive or sham Bid/Proposal.
- c. Neither the said Contractor nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including Affiant, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other firm or person to submit a collusive or sham Bid/Proposal in connection with the Work for which the attached Bid/Proposal has been submitted; or to refrain from bidding in connection with such Work; or have in any manner, directly or indirectly, sought by agreement or collusion, or communication, or conference with any firm or person to fix any overhead, profit, or cost elements of the Bid/Proposal or of any other person submitting a response to the solicitation, or to fix any overhead, profit, or cost elements of the quoted price(s) or the quoted price(s) of any other bidding/proposing person, or to secure through any collusion, conspiracy, connivance, or unlawful agreement any advantage against the City or any person interested in the proposed Work.
- d. The price(s) quoted in the attached Bid/Proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance, or unlawful agreement on the part of the Contractor or any other of its agents, representatives, owners, employees or parties in interest, including this Affiant.

#### 10. Drug Free Workplace Program

Bidder, in accordance with Florida statute 287.087 hereby certifies that the Bidder does all of the following:

- a. Publishes a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- b. Informs Employees about the dangers of drug abuse in the workplace, the business' policy of maintaining drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
- c. Gives each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (a).
- d. In the statement specified in subsection (a), notifies the employees that, as a conditions of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893, Florida Statutes, or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.



- e. Imposes a sanction on, or require the satisfactory participation in, a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
- f. Makes a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

\_\_\_\_ Select here if Not Applicable

#### 11. Cone of Silence Certification

Affiant certifies and that Affiant has read and understands the Cone of Silence" requirements set forth in this Solicitation and further certify that neither I, nor any agent or representative of the Company has violated this provision.

#### **BIDDER AFFIRMATION**

I, the undersigned affiant, being first duly sworn as an authorized agent of the below-named Bidder, does hereby affirm and attest under penalty of perjury as the proposed Bidder for City of Doral that the certifications and statements provided above on behalf of Bidder are true to the best of affiant's knowledge and belief and that Bidder is compliant with all requirements outlined in these City of Doral Affidavits. Bidder acknowledges it is required to comply with and keep current all statements sworn to in the above affidavits and will notify the City of Doral immediately if any of the statements attested hereto are no longer valid.

SFM Landscape Services, LLC. Bidder Name	06/17/2024 Date Signed				
Affiant Signature	Christian Infante, Manager Affiant Name & Title (Printed)				
STATE OF Florida COUNTY OF Miami-Dade					
The foregoing instrument was affirmed, subscribed, and sworn to before me this					
[Notary Seal]	Vanezza D Rivera  Wy Commission  HH 342140  OF Figure 1  Wy Commission expires:				



Business Name: SFM Landscape Services, LLC.

Exhibit A - Required Submission Forms

## CONFLICT OF INTEREST DISCLOSURE

D.B.A.: <u>N/A</u>	Federal I.D	. No.:20-	4908849	9
Business Address: 7500 NW 74 Avenue				
City: Medley Sta	te: Florida		Zip:	33166
Please note that all business entities interested with the City of Doral's conflict of interest policies a relationship with a City of Doral official or emplementary employee, the vendor shall disclose the informat	s as stated with loyee, an imme	in the certification diate family mem	n section	below. If a vendor has
<ol> <li>No City official or employee or City employendor's company or is deriving personal</li> <li>No retired or separated City official or employee in the company of the compa</li></ol>	financial gain f ployee who has est in vendor's ( employed or pr will not provid	from this contract been retired or s Company. ospectively to be e gifts or hospita	t. separate employe ality of a	ed from the City for less ed with the vendor. any dollar value or any
Conflict of Ir	nterest Disclos	ure*		
Name of City of Doral employees, elected officials, or immediate family members with withere may be a potential conflict of interest:	whom ( ) Inte	ationship to empl rest in vendor's c er (please descri	company	
*Disclosing a potential conflict of interest does not disclose potential conflicts of interest al		Conflict of Interest		n the event vendors do
doing	business with	he City.	, vondor	Will be exempt from
I certify that this Conflict-of-Interest Dis are true and correct to my knowledge and Vendor		ve the authority		
	06/17/2024	Christian Infant	te, Mana	ager
Signature of Authorized Representative	Date	Printed Name	of Autho	orized Representative

RFP No. 2024-08



## **CERTIFICATE OF AUTHORITY**

(IF CORPORATION OR LLC)

HEREBY CERTIFY that at a meeting of the Board of Directors of SFM Landscape Services, LLC, a
corporation organized and existing under the laws of the State of Florida, held on the 17th day of
June 2024, a resolution was duly passed and adopted authorizing Christian Infante (Name) as
Manager (Title) of the corporation/company to execute agreements on behalf of the
corporation/company and providing that their execution thereof, attested by the secretary of the
corporation/company, shall be the official act and deed of the corporation/company. I further certify that said
resolution remains in full force and effect.
IN WITNESS WHEREOF, I have hereunto set my hand this <u>17th</u> day of <u>June</u> , 20 <u>24</u> .
0,111
Secretary Signature:
Print Name: Jose Infante
/ 🔉
STATE OF Florida
COUNTY OF Miami-Dade
The foregoing instrument was affirmed, subscribed, and sworn to before me this <u>17th</u> day of <u>June</u> ,
20 <u>24</u> by means of ⊠ physical presence or □ online notarization, by <u>Christian Infante</u>
who is personally known to me or who produced the following identification:
[Notary Seal]
Notary Public for the State of Florida
Wanezza D Rivera My commission expires:
My Commission HH 342140
HH 342140
OF Filmin





## CERTIFICATE OF AUTHORITY NOT APPLICABLE

(IF PARTNERSHIP)

I HEREBY CERTIFY that at a meeting of the Board of Directors of	of, a
partnership organized and existing under the laws of the State of	, held on theday
of,, a resolution was duly passed and adopted	d authorizing (Name)
as (Title) of the partnership to execute agreer	ments on behalf of the partnership and
provides that their execution thereof, attested by a partner, shall be the	e official act and deed of the partnership.
I further certify that said partnership agreement remains in full force an	d effect.
IN WITNESS WHEREOF, I have hereunto set my hand this, day	y of
Partner Signature:	
Print Name:	
STATE OF	
The foregoing instrument was affirmed, subscribed, and sworn to before n  20 by means of □ physical presence or □ online notarization, by	
who is personally known to me or who produced the following identification	n:
[Notary Seal]	
	Notary Public for the State of
	My commission expires:



## **CERTIFICATE OF AUTHORITY**

(IF JOINT VENTURE)

NOT APPLICABLE

Joint ventures must submit a joint venture agreement indicating that the person signing this Agreement is authorized to sign documents on behalf of the joint venture. If there is no joint venture agreement, each member of the joint venture must sign this Agreement and submit the appropriate Certificate of Authority (corporate, partnership, or individual).



#### SAMPLE CERTIFICATION REGARDING LOBBYING

The undersigned certifies, to the best of his/her knowledge, that:

- 1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
- 2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officers or employee of Congress, or an employee or a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form, LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
- The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that II subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 31, U.S.C. § 1352 (as amended by the Lobbying Disclosure Act of 1995). Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The Contractor, <u>SFM Landscape Services</u>, <u>LLC</u>.certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Contractor understands and agrees that the provisions of 31, U.S.C. § 3801 et seq., apply to this certification and disclosure, if any.

Name and Title of Contractor/Contractor's Authorized Official

Christian Infante, Manager

Date: 06/17/2024

