



Memorandum

Date: March 12, 2025

To: Honorable Mayor and Councilmembers

From: Lorenzo Cobiella, City Attorney

Subject: School Zone Speed Detection Services

Introduction

In 2024, the Mayor and City Council waived formal bidding, and directed the City Manager to conduct an informal competitive process to seek responsive applicants who could fulfill the City's need for School Zone Speed Detection Services providers. This search led to the City choosing Vera Mobility as the number one ranked provider, and RedSpeed Florida, LLC, as the second ranked provider.

In February 2025, the City terminated its negotiations and agreement with Vera Mobility. The City remains committed to obtaining School Zone Speed Detection Services. Accordingly, in order to move forward with this necessary service, and avoid the cost of a new procurement for School Zone Speed Detection Services, the City desires to negotiate, and if successful, contract School Zone Speed Detection Services with RedSpeed Florida, LLC.

Fiscal Impact: This item will have a fiscal impact above Fifty Thousand Dollars, which has been budgeted for.

Strategic Plan Alignment

This item is consistent with the City's Strategic Plan.

Recommendation

It is recommended that the Mayor and City Council pass the attached resolution that will allow the City Manager and the City Attorney to negotiate and contract for School Zone Speed Detection Services, with RedSpeed Florida, LLC.