



**Axon Enterprise, Inc.**  
 17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 VAT: 86-0741227  
 Domestic: (800) 978-2737  
 International: +1.800.978.2737

Q-563461-45548.487JB

Issued: 09/13/2024

Quote Expiration: 09/15/2024

Estimated Contract Start Date: 10/01/2024

Account Number: 210651

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
INFORMATION TECHNOLOGY 8401 NW 53rd Ter Miami, FL 33166-4517 USA	Doral Police Dept. - FL 8401 NW 53rd Ter Miami FL 33166-4517 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Brendan Rome Phone: Email: brome@axon.com Fax:	Fatima Nunez Phone: (786) 871-1500 Email: fatima.nunez@doralpd.com Fax: (786) 871-1501

**Quote Summary**

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$632,916.00</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$632,916.00</b>

**Discount Summary**

Average Savings Per Year	\$36,156.24
<b>TOTAL SAVINGS</b>	<b>\$180,781.20</b>

**Payment Summary**

<b>Date</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Oct 2024	\$99,000.00	\$0.00	\$99,000.00
Oct 2025	\$112,500.00	\$0.00	\$112,500.00
Oct 2026	\$135,000.00	\$0.00	\$135,000.00
Oct 2027	\$140,400.00	\$0.00	\$140,400.00
Oct 2028	\$146,016.00	\$0.00	\$146,016.00
<b>Total</b>	<b>\$632,916.00</b>	<b>\$0.00</b>	<b>\$632,916.00</b>

Quote Unbundled Price:	\$813,697.20
Quote List Price:	\$813,697.20
Quote Subtotal:	\$632,916.00

## Pricing

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>A la Carte Software</b>									
101358	AXON RESPOND - FUSUSONE - ENTERPRISE LEVEL SAAS	1	60		\$13,561.62	\$10,548.60	\$632,916.00	\$0.00	\$632,916.00
<b>A la Carte Warranties</b>									
101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	40	60		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total</b>							<b>\$632,916.00</b>	<b>\$0.00</b>	<b>\$632,916.00</b>

## Delivery Schedule

### Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	101358	AXON RESPOND - FUSUSONE - ENTERPRISE LEVEL SAAS	1	10/01/2024	09/30/2029

### Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	40	10/01/2024	09/30/2029

## Shipping Locations

Location Number	Street	City	State	Zip	Country
1	8401 NW 53rd Ter	Miami	FL	33166-4517	USA

## Payment Details

### Oct 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	101358	AXON RESPOND - FUSUSONE - ENTERPRISE LEVEL SAAS	1	\$99,000.00	\$0.00	\$99,000.00
Annual Payment 1	101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	40	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$99,000.00</b>	<b>\$0.00</b>	<b>\$99,000.00</b>

### Oct 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	101358	AXON RESPOND - FUSUSONE - ENTERPRISE LEVEL SAAS	1	\$112,500.00	\$0.00	\$112,500.00
Annual Payment 2	101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	40	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$112,500.00</b>	<b>\$0.00</b>	<b>\$112,500.00</b>

### Oct 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	101358	AXON RESPOND - FUSUSONE - ENTERPRISE LEVEL SAAS	1	\$135,000.00	\$0.00	\$135,000.00
Annual Payment 3	101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	40	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$135,000.00</b>	<b>\$0.00</b>	<b>\$135,000.00</b>

### Oct 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	101358	AXON RESPOND - FUSUSONE - ENTERPRISE LEVEL SAAS	1	\$140,400.00	\$0.00	\$140,400.00
Annual Payment 4	101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	40	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$140,400.00</b>	<b>\$0.00</b>	<b>\$140,400.00</b>

### Oct 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	101358	AXON RESPOND - FUSUSONE - ENTERPRISE LEVEL SAAS	1	\$146,016.00	\$0.00	\$146,016.00
Annual Payment 5	101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	40	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$146,016.00</b>	<b>\$0.00</b>	<b>\$146,016.00</b>

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

## Exceptions to Standard Terms and Conditions

Existing Fusus Contract will be terminated at the start of this quote

## Exceptions to Standard Terms and Conditions

This contract is contingent upon signing the Taser 10 Quote (Quote Number Q-545336) at the same time.

## Exceptions to Standard Terms and Conditions

16.2. By Customer. If sufficient funds are not appropriated or otherwise legally available to pay the fees, the contract automatically becomes null and void without any costs or fees owed by Customer. Customer will deliver notice that sufficient funds were not appropriated as soon as reasonably practicable

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Signature

9/13/2024

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Date Signed

