

Best and Final Offer (BAFO)

Company/Proposer	Location	Monthly Price	Annual Price	City Locations Annual Price	Central Park Annual Price	ORIGINAL TURN-KEY ANNUAL TOTAL	BAFO TURN-KEY ANNUAL TOTAL	Difference from Original Offer			
United Services Service Industries, Inc. (USSI)dba Grupo Eulen	City Hall	\$7,875.80	\$94,509.64	\$179,245.21		\$420,485.64	\$432,880.23	\$12,394.59			
	Cultural Arts Center	\$25.00 per hr per porter	\$25.00 per hr per porter								
	Doral Police Department	\$3,632.65	\$43,591.85								
	Police Department Training Center	\$2,308.63	\$27,703.61								
	Public Works Warehouse	\$1,120.01	\$13,440.11		\$253,635.02						
	Doral Central Park Community Center	\$17,661.41	\$211,936.89								
	Doral Aquatic Center Cleaning Service including Night Cleaning	\$3,474.84	\$41,698.14								

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AK Building Services	City Hall	\$6,435.72	\$77,228.62	\$157,845.24		\$524,942.73	\$519,693.30	-\$5,249.43
	Cultural Arts Center	\$1,112.39	\$13,348.71					
	Doral Police Department	\$3,442.92	\$41,315.04					
	Police Department Training Center	\$1,416.92	\$17,003.07					
	Public Works Warehouse	\$745.82	\$8,949.80					
	Doral Central Park Community Center	\$22,606.98	\$272,669.81					
	Doral Aquatic Center Cleaning Service including Night Cleaning	\$17,335.41	\$89,178.25	\$361,848.06				

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Encompass Onsite	City Hall	\$7,786.95	\$93,443.40	\$181,089.00		\$546,173.52	\$464,377.80	-\$81,795.72			
	Cultural Arts Center	Upon Request - Billed Additionally	Upon Request - Billed Additionally								
	Doral Police Department	\$4,047.60	\$48,571.20								
	Police Department Training Center	\$1,950.90	\$23,410.80								
	Public Works Warehouse	\$1,305.30	\$15,663.60		\$283,288.80						
	Doral Central Park Community Center	\$20,374.60	\$244,495.20								
	Doral Aquatic Center Cleaning Service including Night Cleaning	\$3,232.80	\$38,793.60								

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SFM Janitorial Services LLC	City Hall	\$9,925.00	\$119,100.00	\$240,721.00		\$675,170.64	\$527,749.00	-\$147,421.64	
	Cultural Arts Center	\$25.00	\$25.00						
	Doral Police Department	\$5,828.00	\$69,936.00						
	Police Department Training Center	\$3,250.00	\$39,000.00						
	Public Works Warehouse	\$1,055.00	\$12,660.00	\$287,028.00					
	Doral Central Park Community Center	\$20,132.00	\$241,584.00						
	Doral Aquatic Center Cleaning Service including Night Cleaning	\$3,787.00	\$45,444.00						

MONTHLY BILLING AMOUNT

\$36,073.35

MONTHLY BILLING AMOUNT

\$43,307.78

MONTHLY BILLING AMOUNT

\$38,698.15

MONTHLY BILLING AMOUNT

\$43,979.08

Unit Pricing for Additional Services/Priced by Project Task or Service

Company /Proposer	Description: (As needed)	Minimum Hours
AK Building Services	Porters (Janitors) - Miscellaneous Locations	8 Hours
	Supervisors - Miscellaneous locations	8 Hours
	Description: (Assigned Task, As needed	
	Carpet Vacuuming	4 Hours
	Carpet Cleaning	4 Hours
	Scrub and wash ceramic tile floors	800 sq ft
	Strip, seal and buff VCT floors	800 sq ft
	Dusting, cleaning and removal of waste and recycling receptables on approx. 1000sq ft of office space	1 Hour
	Hourly labor cost of additional employee	1 Hour

Company /Proposer	Description: (As needed)	Minimum Hours
Encompas Onsite	Porters (Janitors) - Miscellaneous Locations	4
	Supervisors - Miscellaneous locations	8
	Description: (Assigned Task, As needed	
	Carpet Vacuuming	2
	Carpet Cleaning	8
	Scrub and wash ceramic tile floors	8
	Strip, seal and buff VCT floors	8
	Dusting, cleaning and removal of waste and recycling receptables on approx. 1000sq ft of office space	2

	Hourly labor cost of additional employee	4
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Company /Proposer	Description: (As needed)	Minimum Hours
SFM Janitorial Services LLC	Porters (Janitors) - Miscellaneous Locations	4-Hours
	Supervisors - Miscellaneous locations	4-Hours
	Description: (Assigned Task, As needed	
	Carpet Vacuuming	4-Hours
	Carpet Cleaning	1000 sq ft
	Scrub and wash ceramic tile floors	1000 sq ft
	Strip, seal and buff VCT floors	1000 sq ft
	Dusting, cleaning and removal of waste and recycling receptables on approx. 1000sq ft of office space	500 sq ft
	Hourly labor cost of additional employee	4-Hours

Company /Proposer	Description: (As needed)	Minimum Hours
United Services Service Industries, Inc. dba Grupo Eulen	Porters (Janitors) - Miscellaneous Locations	4 Hours
	Supervisors - Miscellaneous locations	4 Hours
	Description: (Assigned Task, As needed	
	Carpet Vacuuming	2 Hour Minimum
	Carpet Cleaning	2 Hour Minimum
	Scrub and wash ceramic tile floors	2 Hour Minimum
	Strip, seal and buff VCT floors	6 Hour Per Thousand sq ft

	Dusting, cleaning and removal of waste and recycling receptables on approx. 1000sq ft of office space	2 Hour Minimum
	Hourly labor cost of additional employee	4 Hours

square Feet
Hourly Price
\$25.00
\$30.00
\$25.00
0.20 Cents per sq ft
0.40 cents per sq ft
0.40 cents per sq ft
\$25.00
\$25.00

Hourly Price
\$22.50
\$26.00
\$22.50
\$26.00
\$26.00
\$26.00
\$22.50

\$22.50

Hourly Price
\$26.00
\$28.00
\$26.00
\$0.24 per Sq ft
\$0.36 per Sq ft
\$0.42 per Sq ft
\$0.20 per Sq ft
\$26.00

Hourly Price
\$25.00
\$39.00
\$0.25 per sf
\$0.27 per sf
\$0.30 per sf
\$0.55 per sf

	\$25.00
	\$25.00