



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-545336-45545.633BR

Issued: 09/10/2024

Quote Expiration: 09/20/2024

Estimated Contract Start Date: 01/15/2025

Account Number: 210651

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
INFORMATION TECHNOLOGY 8401 NW 53rd Ter Miami, FL 33166-4517 USA	Doral Police Dept. - FL 8401 NW 53rd Ter Miami FL 33166-4517 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Brendan Rome Phone: Email: brome@axon.com Fax:	Fatima Nunez Phone: (786) 871-1500 Email: fatima.nunez@doralpd.com Fax: (786) 871-1501

Quote Summary

Program Length	60 Months
TOTAL COST	\$1,061,597.92
ESTIMATED TOTAL W/ TAX	\$1,061,597.92

Discount Summary

Average Savings Per Year	\$72,022.02
TOTAL SAVINGS	\$360,110.08

Payment Summary

Date	Subtotal	Tax	Total
Dec 2024	\$106,440.80	\$0.00	\$106,440.80
Dec 2025	\$238,789.28	\$0.00	\$238,789.28
Dec 2026	\$238,789.28	\$0.00	\$238,789.28
Dec 2027	\$238,789.28	\$0.00	\$238,789.28
Dec 2028	\$238,789.28	\$0.00	\$238,789.28
Total	\$1,061,597.92	\$0.00	\$1,061,597.92

Quote Unbundled Price: \$1,421,708.00
Quote List Price: \$1,130,216.00
Quote Subtotal: \$1,061,597.92

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1			\$1.00	\$5,748.02	\$5,748.02	\$0.00	\$5,748.02
100552	TRANSFER CREDIT - GOODS	1			\$1.00	\$49,943.90	\$49,943.90	\$0.00	\$49,943.90
C00016	BUNDLE - TASER 10 CERTIFICATION WITH VR	180	60	\$129.90	\$102.91	\$91.40	\$987,120.00	\$0.00	\$987,120.00
A la Carte Services									
85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1			\$6,786.00	\$6,786.00	\$6,786.00	\$0.00	\$6,786.00
101267	AXON VR - PSO - FULL INSTALLATION	1			\$12,000.00	\$12,000.00	\$12,000.00	\$0.00	\$12,000.00
Total							\$1,061,597.92	\$0.00	\$1,061,597.92

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - TASER 10 CERTIFICATION WITH VR	100126	AXON VR - TACTICAL BAG	8	1	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	6	2	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	180	2	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100393	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK	6	1	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100393	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK	180	1	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100394	AXON TASER 10 - MAGAZINE - HALT TRAINING BLUE	16	1	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100395	AXON TASER 10 - MAGAZINE - LIVE TRAINING PURPLE	9	1	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100396	AXON TASER 10 - MAGAZINE - INERT RED	30	1	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100399	AXON TASER 10 - CARTRIDGE - LIVE	3600	1	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100400	AXON TASER 10 - CARTRIDGE - HALT	1080	1	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100401	AXON TASER 10 - CARTRIDGE - INERT	300	1	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100611	AXON TASER 10 - SAFARILAND HOLSTER - RH	160	1	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100613	AXON TASER 10 - SAFARILAND HOLSTER - LH	20	1	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100623	AXON TASER - TRAINING - ENHANCED HALT SUIT V2	4	1	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100748	AXON VR - CONTROLLER - TASER 10	8	1	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100832	AXON VR - CONTROLLER - HANDGUN VR19H	8	1	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	101122	AXON VR - HOLSTER - T10 SAFARILAND GREY - RH	5	1	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	101123	AXON VR - HOLSTER - T10 SAFARILAND GREY - LH	1	1	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	101294	AXON VR - TABLET	8	1	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	101300	AXON VR - TABLET CASE	8	1	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	20018	AXON TASER - BATTERY PACK - TACTICAL	180	1	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	20018	AXON TASER - BATTERY PACK - TACTICAL	31	1	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	20018	AXON TASER - BATTERY PACK - TACTICAL	6	1	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	20378	AXON VR - HEADSET - HTC FOCUS 3	8	1	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	2	1	12/15/2024

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - TASER 10 CERTIFICATION WITH VR	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	2	1	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	2	1	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	80087	AXON TASER - TARGET - CONDUCTIVE PROFESSIONAL RUGGEDIZED	3	1	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	80090	AXON TASER - TARGET FRAME - PROFESSIONAL 27.5 IN X 75 IN	3	1	12/15/2024
BUNDLE - TASER 10 CERTIFICATION WITH VR	100399	AXON TASER 10 - CARTRIDGE - LIVE	540	1	12/15/2025
BUNDLE - TASER 10 CERTIFICATION WITH VR	100400	AXON TASER 10 - CARTRIDGE - HALT	1440	1	12/15/2025
BUNDLE - TASER 10 CERTIFICATION WITH VR	100399	AXON TASER 10 - CARTRIDGE - LIVE	540	1	12/15/2026
BUNDLE - TASER 10 CERTIFICATION WITH VR	100400	AXON TASER 10 - CARTRIDGE - HALT	1440	1	12/15/2026
BUNDLE - TASER 10 CERTIFICATION WITH VR	100210	AXON VR - TAP REFRESH 1 - TABLET	8	1	06/15/2027
BUNDLE - TASER 10 CERTIFICATION WITH VR	101009	AXON VR - TAP REFRESH 1 - SIDEARM CONTROLLER	8	1	06/15/2027
BUNDLE - TASER 10 CERTIFICATION WITH VR	101012	AXON VR - TAP REFRESH 1 - CONTROLLER	8	1	06/15/2027
BUNDLE - TASER 10 CERTIFICATION WITH VR	20373	AXON VR - TAP REFRESH 1 - HEADSET	8	1	06/15/2027
BUNDLE - TASER 10 CERTIFICATION WITH VR	100399	AXON TASER 10 - CARTRIDGE - LIVE	540	1	12/15/2027
BUNDLE - TASER 10 CERTIFICATION WITH VR	100400	AXON TASER 10 - CARTRIDGE - HALT	1440	1	12/15/2027
BUNDLE - TASER 10 CERTIFICATION WITH VR	100399	AXON TASER 10 - CARTRIDGE - LIVE	540	1	12/15/2028
BUNDLE - TASER 10 CERTIFICATION WITH VR	100400	AXON TASER 10 - CARTRIDGE - HALT	1440	1	12/15/2028

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - TASER 10 CERTIFICATION WITH VR	101180	AXON TASER - DATA SCIENCE PROGRAM	180	01/15/2025	01/14/2030
BUNDLE - TASER 10 CERTIFICATION WITH VR	20248	AXON TASER - EVIDENCE.COM LICENSE	180	01/15/2025	01/14/2030
BUNDLE - TASER 10 CERTIFICATION WITH VR	20248	AXON TASER - EVIDENCE.COM LICENSE	2	01/15/2025	01/14/2030
BUNDLE - TASER 10 CERTIFICATION WITH VR	20370	AXON VR - FULL ACCESS - TASER ADD-ON USER	180	01/15/2025	01/14/2030

Services

Bundle	Item	Description	QTY
BUNDLE - TASER 10 CERTIFICATION WITH VR	100751	AXON TASER 10 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	180
BUNDLE - TASER 10 CERTIFICATION WITH VR	101193	AXON TASER - ON DEMAND CERTIFICATION	1
A la Carte	101267	AXON VR - PSO - FULL INSTALLATION	1
A la Carte	85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - TASER 10 CERTIFICATION WITH VR	100197	AXON VR - EXT WARRANTY - HTC FOCUS 3 HEADSET	8	12/15/2025	01/14/2030
BUNDLE - TASER 10 CERTIFICATION WITH VR	100213	AXON VR - EXT WARRANTY - TABLET	8	12/15/2025	01/14/2030
BUNDLE - TASER 10 CERTIFICATION WITH VR	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	6	12/15/2025	01/14/2030
BUNDLE - TASER 10 CERTIFICATION WITH VR	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	180	12/15/2025	01/14/2030
BUNDLE - TASER 10 CERTIFICATION WITH VR	101007	AXON VR - EXT WARRANTY - CONTROLLER	8	12/15/2025	01/14/2030
BUNDLE - TASER 10 CERTIFICATION WITH VR	101008	AXON VR - EXT WARRANTY - HANDGUN CONTROLLER	8	12/15/2025	01/14/2030
BUNDLE - TASER 10 CERTIFICATION WITH VR	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	31	12/15/2025	01/14/2030
BUNDLE - TASER 10 CERTIFICATION WITH VR	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	6	12/15/2025	01/14/2030
BUNDLE - TASER 10 CERTIFICATION WITH VR	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	180	12/15/2025	01/14/2030
BUNDLE - TASER 10 CERTIFICATION WITH VR	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	2	12/15/2025	01/14/2030

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	8401 NW 53rd Ter	Miami	FL	33166-4517	USA
2	8401 NW 53rd Ter	Miami	FL	33166-4517	USA

Payment Details

Dec 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Service	101267	AXON VR - PSO - FULL INSTALLATION	1	\$12,000.00	\$0.00	\$12,000.00
Service	85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$6,786.00	\$0.00	\$6,786.00
Year 1	C00016	BUNDLE - TASER 10 CERTIFICATION WITH VR	180	\$31,962.88	\$0.00	\$31,962.88
Invoice Upon Fulfillment	100552	TRANSFER CREDIT - GOODS	1	\$49,943.90	\$0.00	\$49,943.90
Invoice Upon Fulfillment	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	\$5,748.02	\$0.00	\$5,748.02
Total				\$106,440.80	\$0.00	\$106,440.80

Dec 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	C00016	BUNDLE - TASER 10 CERTIFICATION WITH VR	180	\$238,789.28	\$0.00	\$238,789.28
Total				\$238,789.28	\$0.00	\$238,789.28

Dec 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	C00016	BUNDLE - TASER 10 CERTIFICATION WITH VR	180	\$238,789.28	\$0.00	\$238,789.28
Total				\$238,789.28	\$0.00	\$238,789.28

Dec 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	C00016	BUNDLE - TASER 10 CERTIFICATION WITH VR	180	\$238,789.28	\$0.00	\$238,789.28
Total				\$238,789.28	\$0.00	\$238,789.28

Dec 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	C00016	BUNDLE - TASER 10 CERTIFICATION WITH VR	180	\$238,789.28	\$0.00	\$238,789.28
Total				\$238,789.28	\$0.00	\$238,789.28

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Agency has existing Quote: Q-245688

Agency is terminating this contract effective 01/15/2025. Any change in this date will result in modification of the program value which may result in additional fees or credits due to or from Axon.

The parties agree that Axon is applying a Net Transfer Debit of \$55,691.92 to the quote for delivered but unpaid items.

Exceptions to Standard Terms and Conditions

The incentive of \$211,367.31 is based upon return of 164 TASER 7's, holsters and all associated cartridges.

Exceptions to Standard Terms and Conditions

16.2. By Customer. If sufficient funds are not appropriated or otherwise legally available to pay the fees, the contract automatically becomes null and void without any costs or fees owed by Customer. Customer will deliver notice that sufficient funds were not appropriated as soon as reasonably practicable

Signature

Date Signed

