

		Contract ID	Sourcewell Contract: 041525-FNR
Opportunity Owner	Eleazar Acosta	Quote Number	00088770
Payment Terms	50% deposit, 50% Net 30 from Ship Date-contingent on credit approval	Quote Name	G11457 - Doral FL- NW 82 St - Sourcewell
Shipping Terms	Prices are FOB Origin	Quote Date	4/1/2026
Notes to the customer	8-Year Warranty Parts & Manpower (labor) Included	Quote Expiration Date	7/1/2026
		Est. Lead Time	Within 6 Weeks
		Ship To Name	City of Doral, FL
		Ship To	United States

Shipping estimated; final cost determined on day of shipping and added to invoice.

Shipping fees do not include offloading at the delivery site. It is the customer's responsibility to arrange for any necessary equipment or personnel to unload the shipment upon arrival.

Fonroche is not in charge of or responsible for utility lines. Fonroche positions its lights on each layout to provide the proper photometric results. It is solely the responsibility of the customer to do their own due diligence in cooperation with the local utility to determine easement/spacing requirements from the utility lines, as well as any other requirements of the local utility.

Beware of Fraud: Any advance payment request will only be made on the basis of a proforma invoice sent by Fonroche Lighting America.

Fonroche Model Number	Fonroche Product Description	Price System	Quantity	Amount
2[T54-CK16B-4K-GEN3] [P310F-6P]HW-MC-Fixture Color: Black POLE: 25Ft. Round Tapered Pole-Ancor Base-2-6 FT Arm --Pole Color: Black	SmartLight Assembly with 1935Wh-24V LFP Battery, 1 x 310W solar module with Top of Pole assembly and Intelligent management/control system. Provisioned for twin Fixture configuration. Twin Essential (Formerly CK16B) Fixture -Color Temp 4K -Dist. Type GEN3-Fixture Color: Black. Power Assembly color is black. Mount: High wind and enhanced marine coating. 25Ft. Round Tapered Pole-Ancor Base-2-6 FT Arm --Pole Color is Black 5 Year Warranty All Night Lighting 365 Days a Year - Full Battery Replacement Assumes No Shading   Assumes little or no snow  10 Degrees Tilt 100% =32 Watts worst case conditions.T-PM: 6 hrs. @100%   T-N (Balance of night) @50%   T-AM: 1 hrs. @100%	USD 6,263.00	7.00	USD 43,841.00
[T54-CK16B-4K-T3] [P310F-6P]HW-MC-Fixture Color: Black POLE: 25Ft. Round Tapered Pole-Ancor Base-1-6 FT Arm --Pole Color: Black	SmartLight Assembly with 1935Wh-24V LFP Battery , 310W solar module with Top of Pole assembly and Intelligent management/control system. Provisioned for Single Fixture configuration. Single Essential (Formerly CK16B) Fixture -Color Temp 4K -Dist. Type T3-Fixture Color: Black. Power Assembly color is black. Mount: High wind and enhanced marine coating. 25Ft. Round Tapered Pole-Ancor Base-1-6 FT Arm --Pole Color is Black 5 Year Warranty All Night Lighting 365 Days a Year - Full Battery Replacement Assumes No Shading   Assumes little or no snow  10 Degrees Tilt 100% =64 Watts worst case conditions.T-PM: 6 hrs. @100%   T-N (Balance of night) @50%   T-AM: 1 hrs. @100%	USD 5,777.00	14.00	USD 80,878.00

Break-Kit	Breakaway Coupling Kit-Includes couplings and powder coated aluminum box.	USD 884.00	21.00	USD 18,564.00
GATEWAY	Fonroche Connect Gateway enables optional wireless networking and customer portal access. With long-range LoRA communication, you can connect one or more SmartLight Projects for monitoring and reporting. Communications included, NO MONTHLY FEES. *Requires 3G/4G/5G*	USD 1,388.00	2.00	USD 2,776.00
Install AB EST. Florida	Not to exceed Installation estimate - Anchor Base - Standard.  Exclusions apply: -Bonding project -Traffic Plan submission -Subcontracting Traffic Control -Removal /Disposal of existing equipment -Cutting/Extraction of existing concrete/asphalt -Rock breaker -Underground lines not under 811 inspection -DIR pricing (Wage Law) -Storage -Offloading of goods	USD 5,460.00	21.00	USD 114,660.00
MOBIL	Equipment Mobilization & Set Up for SmartLight Solar Street Light	USD 4,980.00	1.00	USD 4,980.00

Total Line Items	USD 265,699.00
Programming,Pkg, Ship & Handling Est.	USD 8,044.26
Quote Total	USD 273,743.26

This quotation is subject to the following terms and conditions

Seller's Terms and Conditions of Sale in effect on the date of this order shall apply to this quote and are hereby incorporated by reference. Seller's Terms and Conditions of Sale may be viewed at <https://www.fonrochesolarlighting.com/about-us/terms/>.

Pricing is based on Fonroche Lighting America's Standard Terms & Conditions and any additional terms stipulated herein. It is the Representative's responsibility to convey these terms to the customer. Without prior written approval from Fonroche Lighting America's Sales Director, any deviation from these terms may constitute a change in this pricing at the time of order.