



CITY OF DORAL COUNCIL MEETING MEMORANDUM

ITEM TITLE:

A RESOLUTION OF THE MAYOR AND THE CITY COUNCIL OF THE CITY OF DORAL, FLORIDA, AUTHORIZING THE CITY MANAGER TO AMEND THE SERVICE AGREEMENT EXTENSION WITH ZONAR SYSTEMS (FORMERLY KNOWN AS TSO MOBILE) FOR THE INSTALLATION AND SERVICES OF SAFETY AND SECURITY DEVICES ON THE DORAL TROLLEY SYSTEM (DTS), IN ORDER TO REFLECT UPDATED PRICING, FOR AN EIGHT-MONTH PERIOD IN AN AMOUNT NOT TO EXCEED ANNUAL BUDGETED FUNDS; AUTHORIZING THE CITY MANAGER TO EXECUTE THE AMENDMENT CONTRACT AND EXPEND BUDGETED FUNDS ON BEHALF OF THE CITY; PROVIDING FOR IMPLEMENTATION; PROVIDING FOR INCORPORATION OF RECITALS; AND PROVIDING FOR AN EFFECTIVE DATE

DEPARTMENT RECOMMENDATION:

Approval

BRIEF HISTORY:

On August 30, 2010, the Mayor and City Councilmembers adopted Resolution No. 10-46, (approved 4-0, 1 absent) authorizing the City Manager to enter into a five (5) year contract with two (2) one-year (1) options to extend with Tracking Solutions Corp (TSO Mobile) currently known as Zonar Systems, for the installation and services of safety and security devices on the Doral Transit System (DTS). The vendor uses the tracking equipment located in each trolley to provide real time position data and other vehicle information. The City executed the final contract extension for TSO Mobile which expired on August 30, 2017.

At the June 2017 City Council Meeting, the Mayor and City Councilmembers adopted Resolution No. 17-110, (approved 5-0) authorizing City Staff to extend the Contract Agreement with TSO Mobile on a month-to-month basis. The contract extensions were under the same terms and conditions of the original Contract, while City Staff negotiated a new five (5) year Contract Agreement with TSO Mobile that would include competitive unit prices for equipment, installation, and monthly services. On January 9, 2019, the new agreement was approved by the Mayor and the City Councilmembers via Resolution No. 19-21 (approved 5-0), for a two (2) year period with three (3) additional one (1) year extension options. The third one (1) year renewal term expired on February 28, 2024.

At the January 15, 2025, City Council Meeting, the Mayor and City Councilmembers adopted Resolution No. 25-18, (approved 4-0, 1 absent) authorizing City Staff to extend the Contract Agreement with TSO Mobile for a one-year extension under the same terms and conditions

of the original Contract. The one-year Contract extension expired on February 28, 2026. At the January 2026 Council Meeting the Mayor and Councilmembers adopted Resolution No. 26-11 (approved 5-0), extending the Contract until October 1, 2026, to match the expiration date of the current Trolley O&M Contract. Zonar Systems is requesting an adjustment in the services pricing due to market conditions and increased service costs for the remainder of the contract extension. The requests respond to infrastructure modernization and vendor service fee increases. It should be noted that during the duration of the current contract there has been no price adjustments since 2019. Zonar Systems is proposing unit prices based on a 2-Year Term contract even though the contract extension only has eight (8) months left (Please see table below. Please see the Zonar Systems formal request attached.

Subscription	Current	1-Year Term	2-Year Term	3-Year Term
	\$	\$	\$	\$
Full PT Platform Fee	69.99	99.99	84.99	69.99
Mobile PT Rider App Fee	\$ 34.99	\$ 49.99	\$ 44.99	\$ 34.99
APC Counter Fee	\$ 39.99	\$ 79.99	\$ 69.99	\$ 54.99
Video Manager	\$ 49.99	\$ 79.99	\$ 69.99	\$ 54.99
AVAS Fee	\$ 34.99	\$ 49.99	\$ 44.99	\$ 34.99
Monthly Wi-Fi Service Fee	\$ 39.99	\$ 79.99	\$ 69.99	\$ 54.99
Total Monthly Subscription	\$ 269.94	439.94	384.94	304.94

The City currently pays approximately \$7,867.67 per month on technology fees and with the proposed fees the monthly cost will be \$11,873.50 per month for the 25 trolleys.

The Public Works Department respectfully requests that the City Councilmembers authorize the City Manager to amend the current contract with Zonar Systems to reflect the price adjustments.

LEGISLATIVE ACTION: (IF APPLICABLE)

Date:	Resolution/Ordinance No.	Comments
08/30/2010	Reso. No.10-46	Approved
06/2017	Reso No.17-110	Approved
01/09/2019	Reso No.19/21	Approved
01/15/2025	Reso No. 25-18	Approved
1/22/2026	Reso. No 26-11	Approved

FINANCIAL INFORMATION: (IF APPLICABLE)

No.	Amount	Account No.	Source of Funds
1.	\$94,988.00	101.80005.500341	Transportation Fund
2.			
Total:	\$94,988.00		

Fiscal Impact Statement: The proposed item has a fiscal impact on expenditures of \$94,988.00 for the eight month period.

STRATEGIC PLAN ALIGNMENT:

This item follows the Transportation strategic initiative of the City's Strategic Plan as it supports the continuing service of the Doral Trolley System.

ATTACHMENT(S):

- A. Agreement
- B. Resolution
- C. Price list