



SELS

SMART ERA LIGHTING SYSTEMS

Quote # 4057 v4

Prepared for:

City of Doral

July 9, 2025

Prepared by:

Andrew Randall

Contact number: 704 - 495 - 1978

Address: 1710 King St. High Point, NC 27260

Email: arandall@selssolar.com

Website: www.selssolar.com

Thank you for considering SELS Solar

July 9, 2025

Customer Organization: City of Doral

Customer Name: Henry Martinez

Customer Email: henry.martinez@cityofdoral.com

Subject: Proposal for Solar Street / Park Lighting Solutions

Dear Henry Martinez,

I'm delighted to introduce the revolutionary STL Pro Series Solar Lights by Smart Era Lighting Systems (SELS Solar), meticulously designed with City of Doral in mind. Since launching in 2013, our commitment has been to pioneer sophisticated, durable off-grid solar lighting solutions for a broad spectrum of clients across municipal, commercial, and federal sectors. Tailored for regions facing the rigors of high winds and heavy snowfalls, the STL Pro Series stands out as a testament to innovation in challenging climates.

A distinguishing feature of the STL Pro Series is its integration of flexible solar panels and batteries into a single unit that operates independently from the light fixture. This integration, powered by high-efficiency mono-crystalline panels, not only enhances durability but also elevates performance in severe weather conditions. Ideal for locales susceptible to strong winds and heavy snow, this design ensures continuous, reliable operation and extended service life, making it a steadfast lighting solution for City of Doral.

Furthermore, the STL Pro Series is characterized by its modular design, enabling customized installations that precisely conform to the diverse environmental demands. This adaptability, paired with the cutting-edge efficiency of the mono-crystalline panels, guarantees superior illumination even in the most challenging scenarios.

Manufactured with pride in North Carolina, the STL Pro Series Solar Lights are a symbol of our commitment to excellence and support for American manufacturing.

Within this communication, you'll find detailed insights into the STL Pro Series Solar Lights, highlighting their specifications, unique advantages in high wind and snow conditions, and a special pricing offer available for 60 days. Our dedicated sales and engineering team is eager to address any questions and tailor solutions to meet the specific needs of City of Doral.

We're excited about the prospect of partnering with City of Doral and are confident that the STL Pro Series Solar Lights will serve as a robust, efficient, and flexible lighting solution for years ahead.

Warm regards,



Andrew Randall

Sales and Government Contracting Director at SELS SOLAR - Smart Era Lighting Systems

1710 King St. High Point NC 27260



In Partnership With

Tony Pagan
CEO

10841 NW 29St.
Miami, FL, 33172
Voice: 786.410.2800
Mobile: 786.897.7449

SELS Solar
 1710 King St
 High Point , NC 27260
 United States

T: (704) 495-3535

Quote #	4057 v4
Date	July 9, 2025
Expires	September 15, 2025
Contact	Andrew Randall

Prepared for City of Doral
 Henry Martinez
 8401 NW 53rd St
 Doral, FL 33166
 United States
 E: henry.martinez@cityofdoral.com

ACCEPT QUOTE

STL Pro Series

NW 82 St from NW 114 Ave to NW 107 Ave

One-Time Fees

Item	Qty	Price	Total
Dual Arm STL Pro System	19	\$7,202.05	\$136,838.95
STL285	19		

Solar Panel: 285W solar panel with an adjustable mounting bracket for optimal sunlight capture.
Standard Color Black / Battery: 102Ah, 35.6V Lithium Iron Phosphate (LiFePO4) battery / Load Capacity: Capable of powering devices with a maximum load of 100W

 [STL_Pro_Info.pdf \(5.72 MB\)](#)



22 to 30 feet Round Steel Pole - Anchor Base

19

Anchor Base Round tapered Steel pole , 22 to 30 Feet - Standard Color Black, 140Mph

Steel Pole Color Options: Jet Black (RAL 9005)Standard

Steel Pole Arm: 4-Foot Steel Light Pole Arm

Cobra-Style LED Light -50W to 100W

38

Cobra-Style LED Light delivering up to 100W and 18,500 lumens of bright, energy-efficient illumination.

Light Distribution Options: Type IV Light Distribution

Lamp Color Temp: 5000k

Single Arm STL Pro System

17 \$5,465.65 **\$92,916.05**

STL210

17

Solar Panel: 210W solar panel with an adjustable mounting bracket for optimal sunlight capture.
Standard Color Black / Battery: 122.4Ah, 12.8V Lithium Iron Phosphate (LiFePO4) battery / Load Capacity: Capable of powering devices with a maximum load of 80W

 [STL_Pro_Info.pdf \(5.72 MB\)](#)

Item	Qty	Price	Total
			
			
			
22 to 30 feet Round Steel Pole - Anchor Base	17		
Anchor Base Round tapered Steel pole , 22 to 30 Feet - Standard Color Black, 140Mph			
Steel Pole Color Options: Jet Black (RAL 9005)Standard			
Steel Pole Arm : 4-Foot Steel Light Pole Arm			
Cobra-Style LED Light -50W to 100W	17		
Cobra-Style LED Light delivering up to 100W and 18,500 lumens of bright, energy-efficient illumination.			
Light Distribution Options: Type III Light Distribution			
Lamp Color Temp: 5000k			
<input checked="" type="checkbox"/> Installation <i>Optional</i>	36	\$3,650.00	\$131,400.00
			Selected

Please contact us if you have any questions.

One-Time Subtotal	\$361,155.00
Shipping	\$5,621.00
Total One-Time	\$366,776.00 USD

ACCEPT QUOTE

Quote Attachments

- [210W_STL-PRO_Full_Assy_022823_v0.pdf \(219 KB\)](#)
- [285W_STL-PRO_Overview_06152023..pdf \(162 KB\)](#)
- [City_of_Doral-03-Layout1.pdf \(740 KB\)](#)
- [Guideway_Series_LED_Street_Light_Spec_Sheet_\(2\).pdf \(3.23 MB\)](#)
- [Locke_Bowden_FL49704_Fdn_Validation_for_Doral_-_C-26-0725.pdf \(820 KB\)](#)
- [SKJWEPT100765A_Hapco_26'_RTA_Pole_Drawing.pdf \(104 KB\)](#)
- [STL_Experience_2024.pdf \(1.23 MB\)](#)
- [STL_Pro_Info.pdf \(8.94 MB\)](#)

Notes

- **Tax Exempt Status**
- **30% Production Payment Required**
- **Quote Valid 60 Days**
- **Weather-Related Damages:** SELS Solar is not responsible for damages caused by extreme weather conditions such as hurricanes, tornadoes, earthquakes, floods, or other natural disasters that exceed the specified tolerances of the products.
- **Improper Installation:** Warranty and service agreements do not cover issues arising from installation by third parties not certified or approved by SELS Solar.
- **Maintenance Negligence:** SELS Solar is not liable for any malfunction or damage resulting from improper maintenance, misuse, or neglect by the customer.

- **Compatibility with Existing Infrastructure:** SELS Solar does not guarantee compatibility with existing lighting systems or infrastructure **unless a prior assessment and approval have been provided.**
- **Product Alterations:** Any modifications or alterations made to the solar lighting systems by the customer or third parties, which are not in accordance with SELS Solar's guidelines, will void the warranty.
- **Energy Production Guarantees:** While SELS Solar provides estimates of energy production, actual output may vary due to factors like shading, panel orientation, and weather conditions.
- **Force Majeure:** SELS Solar is not liable for delays or failures in performance resulting from acts beyond its control, such as acts of God, war, terrorism, embargoes, or governmental restrictions.



OUR CLIENTS

SELS is proud to work with a diverse group of municipalities, universities, and corporations. Listed below are our most successful projects. Our goal is to combine excellent engineering with the latest design aesthetics to bring the highest quality solar products to satisfy every client's specific needs.



DIGITAL CATALOG:



THANK YOU

