

# SELs

SMART ERA LIGHTING SYSTEMS

**Quote # 4057 v4**

## **Prepared for:**

**City of Doral**

**July 9, 2025**

**Prepared by:**

**Andrew Randall**

**Contact number: 704 - 495 - 1978**

**Address: 1710 King St. High Point, NC 27260**

**Email: [arandall@selssolar.com](mailto:arandall@selssolar.com)**

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# Thank you for considering SELS Solar

July 9, 2025

**Customer Organization:** City of Doral

**Customer Name:** Henry Martinez

**Customer Email:** henry.martinez@cityofdoral.com

**Subject:** Proposal for Solar Street / Park Lighting Solutions

Dear Henry Martinez,

I'm delighted to introduce the revolutionary STL Pro Series Solar Lights by Smart Era Lighting Systems (SELS Solar), meticulously designed with City of Doral in mind. Since launching in 2013, our commitment has been to pioneer sophisticated, durable off-grid solar lighting solutions for a broad spectrum of clients across municipal, commercial, and federal sectors. Tailored for regions facing the rigors of high winds and heavy snowfalls, the STL Pro Series stands out as a testament to innovation in challenging climates.

A distinguishing feature of the STL Pro Series is its integration of flexible solar panels and batteries into a single unit that operates independently from the light fixture. This integration, powered by high-efficiency mono-crystalline panels, not only enhances durability but also elevates performance in severe weather conditions. Ideal for locales susceptible to strong winds and heavy snow, this design ensures continuous, reliable operation and extended service life, making it a steadfast lighting solution for City of Doral.

Furthermore, the STL Pro Series is characterized by its modular design, enabling customized installations that precisely conform to the diverse environmental demands. This adaptability, paired with the cutting-edge efficiency of the mono-crystalline panels, guarantees superior illumination even in the most challenging scenarios.

Manufactured with pride in North Carolina, the STL Pro Series Solar Lights are a symbol of our commitment to excellence and support for American manufacturing.

Within this communication, you'll find detailed insights into the STL Pro Series Solar Lights, highlighting their specifications, unique advantages in high wind and snow conditions, and a special pricing offer available for 60 days. Our dedicated sales and engineering team is eager to address any questions and tailor solutions to meet the specific needs of City of Doral.

We're excited about the prospect of partnering with City of Doral and are confident that the STL Pro Series Solar Lights will serve as a robust, efficient, and flexible lighting solution for years ahead.

Warm regards,



**Andrew Randall**

Sales and Government Contracting Director at SELS SOLAR - Smart Era Lighting Systems

1710 King St. High Point NC 27260



**In Partnership With**

**Tony Pagan**  
**CEO**

10841 NW 29St.

Miami, FL, 33172

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Mobile: 786.897.7449



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1710 King St  
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United States

T: (704) 495-3535

**Prepared for** City of Doral  
Henry Martinez  
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E: henry.martinez@cityofdoral.com



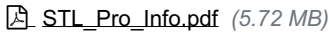
<b>Quote #</b>	<b>4057 v4</b>
<b>Date</b>	<b>July 9, 2025</b>
<b>Expires</b>	<b>September 15, 2025</b>
<b>Contact</b>	<b>Andrew Randall</b>




**ACCEPT QUOTE**

# STL Pro Series

## NW 82 St from NW 114 Ave to NW 107 Ave

### One-Time Fees

Item	Qty	Price	Total
<b>Dual Arm STL Pro System</b>	19	\$7,202.05	<b>\$136,838.95</b>
<b>STL285</b>	19		
Solar Panel: 285W solar panel with an adjustable mounting bracket for optimal sunlight capture. Standard Color Black / Battery: 102Ah, 35.6V Lithium Iron Phosphate (LiFePO4) battery / Load Capacity: Capable of powering devices with a maximum load of 100W			
			
			
<b>22 to 30 feet Round Steel Pole - Anchor Base</b>	19		
Anchor Base Round tapered Steel pole , 22 to 30 Feet - Standard Color Black, 140Mph			
<u>Steel Pole Color Options:</u> Jet Black (RAL 9005)Standard			
<u>Steel Pole Arm :</u> 4-Foot Steel Light Pole Arm			
<b>Cobra-Style LED Light -50W to 100W</b>	38		
Cobra-Style LED Light delivering up to 100W and 18,500 lumens of bright, energy-efficient illumination.			
<u>Light Distribution Options:</u> Type IV Light Distribution			
<u>Lamp Color Temp :</u> 5000k			
<b>Single Arm STL Pro System</b>	17	\$5,465.65	<b>\$92,916.05</b>
<b>STL210</b>	17		
Solar Panel: 210W solar panel with an adjustable mounting bracket for optimal sunlight capture. Standard Color Black / Battery: 122.4Ah, 12.8V Lithium Iron Phosphate (LiFePO4) battery / Load Capacity: Capable of powering devices with a maximum load of 80W			
			









Item	Qty	Price	Total
   <p><b>22 to 30 feet Round Steel Pole - Anchor Base</b></p> <p>Anchor Base Round tapered Steel pole , 22 to 30 Feet - Standard Color Black, 140Mph</p> <p><u>Steel Pole Color Options:</u> Jet Black (RAL 9005)Standard</p> <p><u>Steel Pole Arm :</u> 4-Foot Steel Light Pole Arm</p> <p><b>Cobra-Style LED Light -50W to 100W</b></p> <p>Cobra-Style LED Light delivering up to 100W and 18,500 lumens of bright, energy-efficient illumination.</p> <p><u>Light Distribution Options:</u> Type III Light Distribution</p> <p><u>Lamp Color Temp :</u> 5000k</p>	17		
	17		
<input checked="" type="checkbox"/> <b>Installation</b> <i>Optional</i>	36	\$3,650.00	<b>\$131,400.00</b> Selected

Please contact us if you have any questions.

One-Time Subtotal	\$361,155.00
Shipping	\$5,621.00
<b>Total One-Time</b>	<b>\$366,776.00 USD</b>

ACCEPT QUOTE

## Quote Attachments

-  210W\_STL-PRO\_Full\_Assy\_022823\_v0.pdf (219 KB)
-  285W\_STL-PRO\_Overview\_06152023..pdf (162 KB)
-  City\_of\_Doral-03-Layout1.pdf (740 KB)
-  Guideway\_Series\_LED\_Street\_Light\_Spec\_Sheet\_(2).pdf (3.23 MB)
-  Locke\_Bowden\_FL49704\_Fdn\_Validation\_for\_Doral\_-\_C-26-0725.pdf (820 KB)
-  SKJWEPT100765A\_Hapco\_26'\_RTA\_Pole\_Drawing.pdf (104 KB)
-  STL\_Experience\_2024.pdf (1.23 MB)
-  STL\_Pro\_Info.pdf (8.94 MB)

## Notes

- **Tax Exempt Status**
- **30% Production Payment Required**
- **Quote Valid 60 Days**
- **Weather-Related Damages:** SELS Solar is not responsible for damages caused by extreme weather conditions such as hurricanes, tornadoes, earthquakes, floods, or other natural disasters that exceed the specified tolerances of the products.
- **Improper Installation:** Warranty and service agreements do not cover issues arising from installation by third parties not certified or approved by SELS Solar.
- **Maintenance Negligence:** SELS Solar is not liable for any malfunction or damage resulting from improper maintenance, misuse, or neglect by the customer.

- **Compatibility with Existing Infrastructure:** SELS Solar does not guarantee compatibility with existing lighting systems or infrastructure **unless a prior assessment and approval have been provided.**
- **Product Alterations:** Any modifications or alterations made to the solar lighting systems by the customer or third parties, which are not in accordance with SELS Solar's guidelines, will void the warranty.
- **Energy Production Guarantees:** While SELS Solar provides estimates of energy production, actual output may vary due to factors like shading, panel orientation, and weather conditions.
- **Force Majeure:** SELS Solar is not liable for delays or failures in performance resulting from acts beyond its control, such as acts of God, war, terrorism, embargoes, or governmental restrictions.





## OUR CLIENTS

SELS is proud to work with a diverse group of municipalities, universities, and corporations. Listed below are our most successful projects. Our goal is to combine excellent engineering with the latest design aesthetics to bring the highest quality solar products to satisfy every client's specific needs.



DIGITAL CATALOG:





# THANK YOU



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